WHY AGILICIST

Established in 2017, Agilicist offers a new breed of agile delivery. Providing industry leading guidance and expertise from teams that have real agile-delivery experience

With experience across a wide range of industries in both public and private sectors, and a specialism in Organisational Agility

Doing agile is not enough:
BEING AGILE *is the key to realising*
better business outcomes

INSTILLING CHANGE

Most organisations use agile methodologies and practices, and yet they continue to fall short of the business outcomes they are looking to deliver.

Why? Because the methodology is only **part of the problem**. There is no silver bullet.

How the business is organised, how it thinks about governance, how it measures and controls investment and value. These are the things that are incongruent - but often overlooked - values of lean-agile delivery.

At Agilicist, we believe that it's really about how organisations create the **conditions for change**. That in turn will enable the methodologies to take hold and become effective.

Key capabilities for implementing major change efforts		Strength of good-implementer scores, relative to bottom-quartile organizations
Clear, organization-wide **ownership and commitment to change** across all levels of the organization	3.60	1.8x
Ability to focus organization on a **prioritized set of changes**	3.50	1.7x
Clear accountability for specific actions during implementation	3.40	2.0x
Effective program management and use of standard change processes	3.30	1.9x
Planning from day 1 for the **long-term sustainability of changes**	3.30	1.8x
Continuous improvements during implementation and rapid action to devise alternative plans, if needed	3.20	2.0x
Sufficient **resources and capabilities** to execute changes	3.20	1.8x

McKinsey Consulting Research

Established in 2017, Agilicist offers a new breed of delivery consultancy. Providing industry leading guidance and scaled delivery expertise from teams that have real agile-delivery experience across industries

With experience across a wide range of industries in both public and private sectors, and a specialism in Organisational Agility:
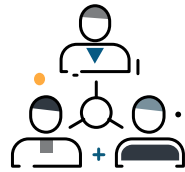**Agilicist are well placed to support you**

CONSULTANCY

We are experts in scaled agile transformations and strategic product delivery. Our background, knowledge and experience in software development methodologies make us best placed to guide, support and coach any new delivery initiative.

TALENT

We provide well formed, fully managed agile delivery teams, with the right balance of skills for your context. We can also augment your own teams with specialists and industry experts to help you rapidly scale your development pipeline.
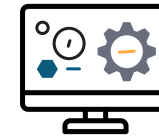
TRAINING

We offer bespoke and industry recognised certified training across the lean and agile spectrum. We are partners with SAFe, Scrum inc and Scrum@Scale and can help your teams get the knowledge they need to deliver value faster.

TOOLING

We provide agile product and portfolio tooling that helps you better manage your backlogs at the programme level and allows leadership to see progress and predictability across all delivery teams in real-time.

CONSULTANCY

CONSULTANCY

Our Lean-Agile Consultancy helps client achieve objectives - we provide the experts, the ideas and the tooling.

Transformation

To realise true agility across an organisation, the goal is not simply to adopt Agile, it's to deliver better business outcomes

1. We help organisations connect their culture to their values.
2. We help organisations increase transparency and alignment by defining objectives and measurable outcomes.
3. We help craft and pilot an approach to your transformation, with defined metrics that guide and inform your progress.

We believe in gathering data first, and using that data to drive more informed decisions.

Guidance

Our consultants have worked in highly complex and regulated environments

1. They have facilitated mergers and acquisitions, overseen large migrations and major product launches.
2. They serve the strategic level and bring specific expertise and specialist knowledge.
3. They help navigate roadblocks and tailor strategies to resolve organisational challenges.

Support from an outside-in view can often be the trigger you need to self-improve.

Support

We supplement and support your delivery function with our delivery teams and personnel. Our approach is a collaborative one; increasing transparency across your delivery function
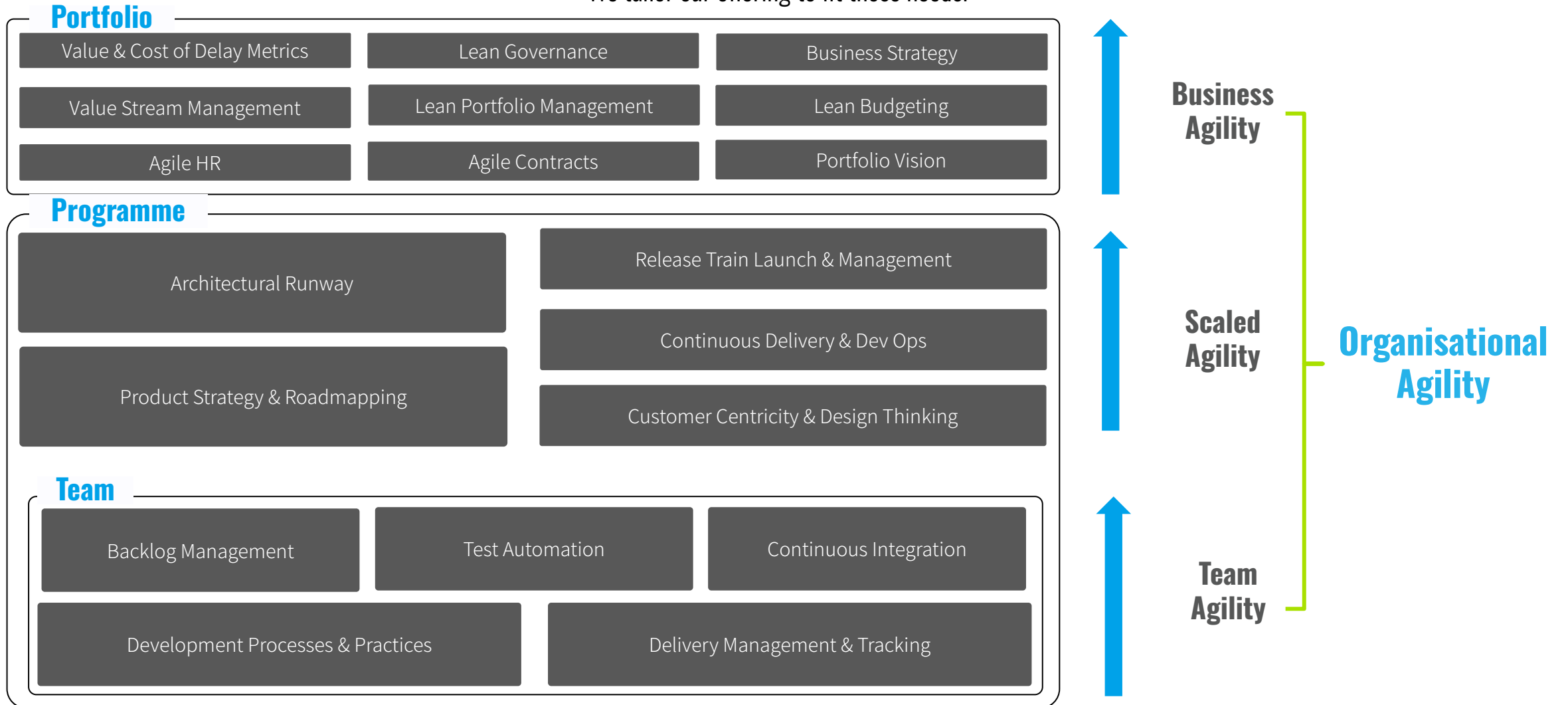
1. We cover all delivery roles from Product Owner to Scrum Master to Automation Tester.
2. Our teams will work with yours from ideation to deployment.
3. We help instill processes and practices to increase quality and real incremental improvements to your delivery pipeline.

With augmented teams, you have a platform to build a delivery function that stops starting and starts finishing.

INVESTING IN A NEW SET OF CAPABILITIES

Agilicist operates across the enterprise to help organisations visualise, stabilise and then optimise their functions to deliver sustainable value. We understand that companies are at different stages of Agile maturity, have different challenges and different needs.
We tailor our offering to fit those needs.

Portfolio

Value & Cost of Delay Metrics	Lean Governance	Business Strategy
Value Stream Management	Lean Portfolio Management	Lean Budgeting
Agile HR	Agile Contracts	Portfolio Vision

Business Agility

Programme

Architectural Runway	Release Train Launch & Management
	Continuous Delivery & Dev Ops
Product Strategy & Roadmapping	Customer Centricity & Design Thinking

Scaled Agility

Organisational Agility

Team

Backlog Management	Test Automation	Continuous Integration
Development Processes & Practices		Delivery Management & Tracking

Team Agility

Audit & Advisory

For large organisations who use global consultancies to manage their agile transformations: We offer agile auditing services

Audit & Agile Expertise

Review & Assess
Global consultancy firms provide a wide range of services and have the brand and size to provide shareholders with the comfort they need.

When comparing the merits of multi vendor proposals or the performance of existing engagements, it can be time consuming and very difficult to judge without existing in-house expertise.

Independent
The act of appointing Agilicist as an independent, transparent and trusted agile adviser, dissolves many of the challenges clients have with large scale consultancy transformations. Our defined remit is to deliver the client's mandate.

Governance
Ensuring the success of any agile implementation requires a well thought out lightweight and transparent governance model. We help examine the proposed approach from the start, to ensure the baseline is right, protecting your ability to track improvement in the future.

"There are many good reasons for choosing a global consultancy. There are even more good reasons to manage them effectively."

Experts
Are you getting the solution your business and customers need – or are you receiving the solution the large consultancy knows how to provide?

We are experts in the industry standard agile frameworks and many custom approaches and know when to use them. With our experience we can evaluate suggested options from consultancy firms to help you choose the best approach.

Outcomes
Are you getting the A-Team you've been sold? Are you getting the knowledge transfer you were promised? Is it sustainable?

We work with you to ensure you get the very best business outcomes. We know what works and what "good looks like". Focussing the goal – to ensure delivery of what you need – and not simply what the consultancy wants to deliver.

TRAINING

TRAINING COURSES

CERTIFIED ON-SITE TRAINING

- Scaled Agile Framework (SAFe)
(Leading, Scrum Master, Teams, PO/PM, Dev Ops)
- Scrum @ Scale (Practitioner)
- Scrum Inc (CSM, CPO, Agile Coach)

From £9500 per class

& More

BESPOKE ON-SITE TRAINING & WORKSHOPS

- Realising Organisational Agility
- Scaling-Agile Methodology Comparison
- Data Driven Product Pipelines
- Continuous Delivery & Dev Ops

- Agile Portfolio Management
- Value Stream Identification
- Agile Fundamentals

From £5000 per class

& More

PUBLIC TRAINING

- Certified Training (Scrum/SAFe)
- Writing Better User Stories
- Kanban for Better Flow
- Building a Test Automation Framework

- Better XP Practices
- Lean Agile Budgeting
- Staying Ahead of Tech Debt
- High Performing Teams

From £595 per person per day

& More

Training & Certification

It can be difficult to gauge what training is needed across teams and departments. Having run delivery teams and portfolios, we are perfectly placed to help identify the gaps.

With Agilicist, you won't simply get the text book material - we don't just train the theory. We have experienced the pain, the hard deadlines, the things that worked and importantly, the things that didn't.

In every session we run, our trainers share their real world examples from the front line to crystalise understanding.

Hitting learning objectives with content is vital - getting there by helping attendees align to their context is how we get it to stick.

We view our consultancy services as more than just T&M - we want to cultivate genuine partnerships and share successes.
That's why, when utilising Agilicist's Consultancy services, clients accrue training credits which can subsidise training costs.
We also offer 20% discount on 3 or more bookings for any of our public courses.

OUR MOST POPULAR TRAINING COURSES

Agilicist Agile Fundamentals

One day training course that outlines the concepts, terminology and processes to operate in an Agile environment.

- From Waterfall to Agile
- Operating in an Agile Team
- Understanding and participating in agile ceremonies.
- Understanding User Stories
- Estimating
- Improving throughput
- Building in quality

1 day course with 2 trainers
Max class size 18 (2 agile teams of 9)
£5000 (+expenses)

Certified Courses

We also offer a comprehensive suite of certified courses from leading methodologies such as Scrum Inc and Scaled Agile. Most are two day trainings covering subjects such as:

- Product Ownership
- Scrum Mastery
- Patterns and practices of high performing teams
- Organising the enterprise around the flow of value
- Lean portfolio management

2 day courses with 2 trainers
Max class size 16
Private: £9500 (+expenses)
Public: £845 p/p

MENTORING

There are times when we need the experience of someone who has been there before.

We offer a one-to-one mentoring service for companies wishing to grow and nurture the skills and knowledge of their high potential staff.

All of our mentors are experienced subject matter experts who understand what it takes to succeed in a wide range of functions and industries.

Differing from traditional coaching, our mentorship programme does more than focus on improving performance. Our mentors guide and advise to help your people advance in their chosen area. They share their knowledge, experiences and expertise; answering questions, offering different perspectives and serve as role models whilst preparing the mentee for promotion to a higher level.

The mentor relationship is driven by you based upon what you need to know. We think of these as learning relationships to help your people take charge of their own development, to realise their potential and increase their value to the organisation.

> *One of the greatest values of mentors is the ability to see ahead what others cannot see and to help them navigate a course to their destination.*
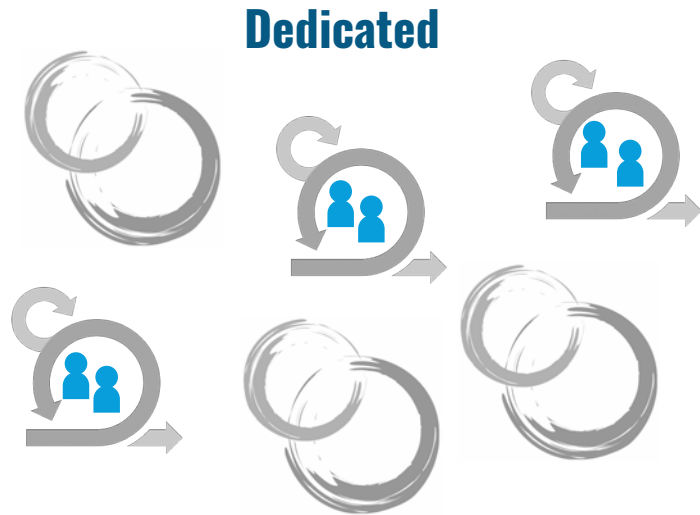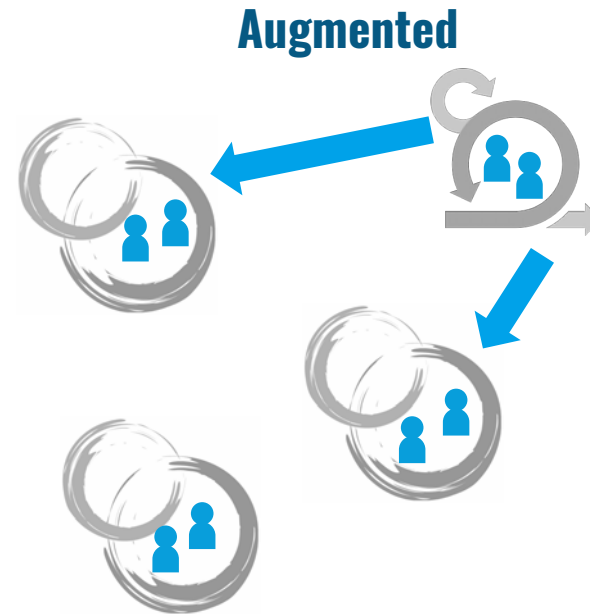> — John C. Maxwell

TALENT

DELIVERY TEAMS

Our first class **on-shore** or **nearshore** delivery teams operate across a range of roles and skill-sets in software development and product delivery. Teams are made up of our core members and supplemented by qualified and knowledgeable specialists with expertise to deliver the business outcomes. Typically, clients engage our delivery teams via a dedicated or augmented approach, however we offer bespoke services to match any requirement.

Dedicated

Augmented

Our dedicated team offering allows clients to source pre-formed, managed teams. These teams embed in the client organisation as a separate, permanent, cross-functional delivery teams which take on the delivery of mission critical projects.
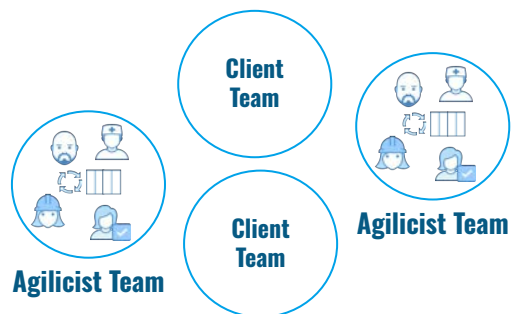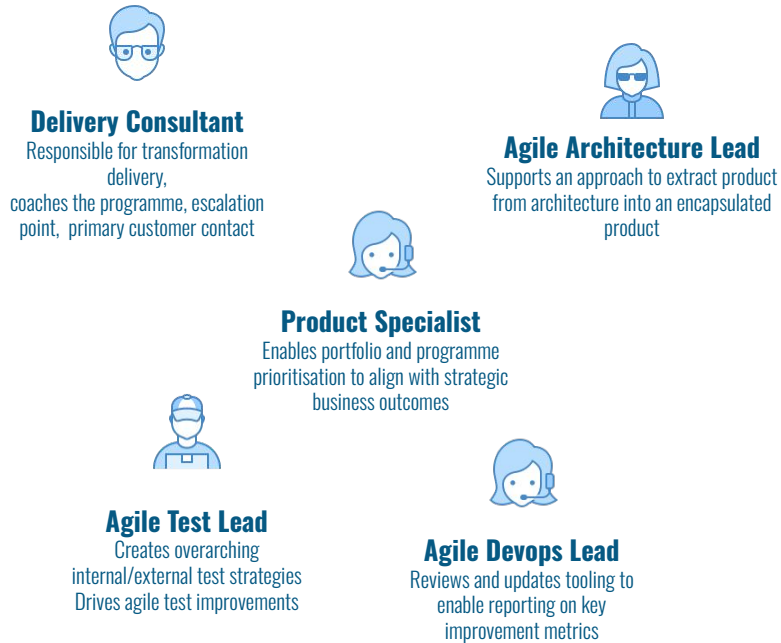
Our augmented delivery offering embeds our team members into client teams. Agilicist team members quickly become part of the in-house delivery team rather than acting as a third party organisation.

TYPICAL TEAM STRUCTURES

Agilicist Support Personnel

Delivery Consultant
Responsible for transformation delivery,
coaches the programme, escalation point, primary customer contact

Agile Architecture Lead
Supports an approach to extract product from architecture into an encapsulated product

Product Specialist
Enables portfolio and programme prioritisation to align with strategic business outcomes

Agile Test Lead
Creates overarching internal/external test strategies
Drives agile test improvements

Agile Devops Lead
Reviews and updates tooling to enable reporting on key improvement metrics

Client Team

Client Team

Agilicist Team

Agilicist Team

Agilicist Team

We recommend smaller numbers of highly skilled team members, to ensure high quality at pace

Scrum Master
Facilitates ceremonies
Drives team improvement
Unblocks the team
Reports Progress

Technical Lead
Can create E2E architectural designs
Supports customer architecture team and devops
Senior developer on the team

Product Owner
Information conduit for business questions
Creates, prioritises and accepts stories

Scrum/Kanban
- Team collaborates to write and refine stories and story acceptance criteria
- Commit as a team to sprint goals

Software Developer
Write and Develop stories
Test code
Deploy to environments

Automation Tester
Writes automation test scripts
Manually tests code/data
Collaborates with Client test team to ensure alignment

The number of these roles scales dependent on the size of engagement
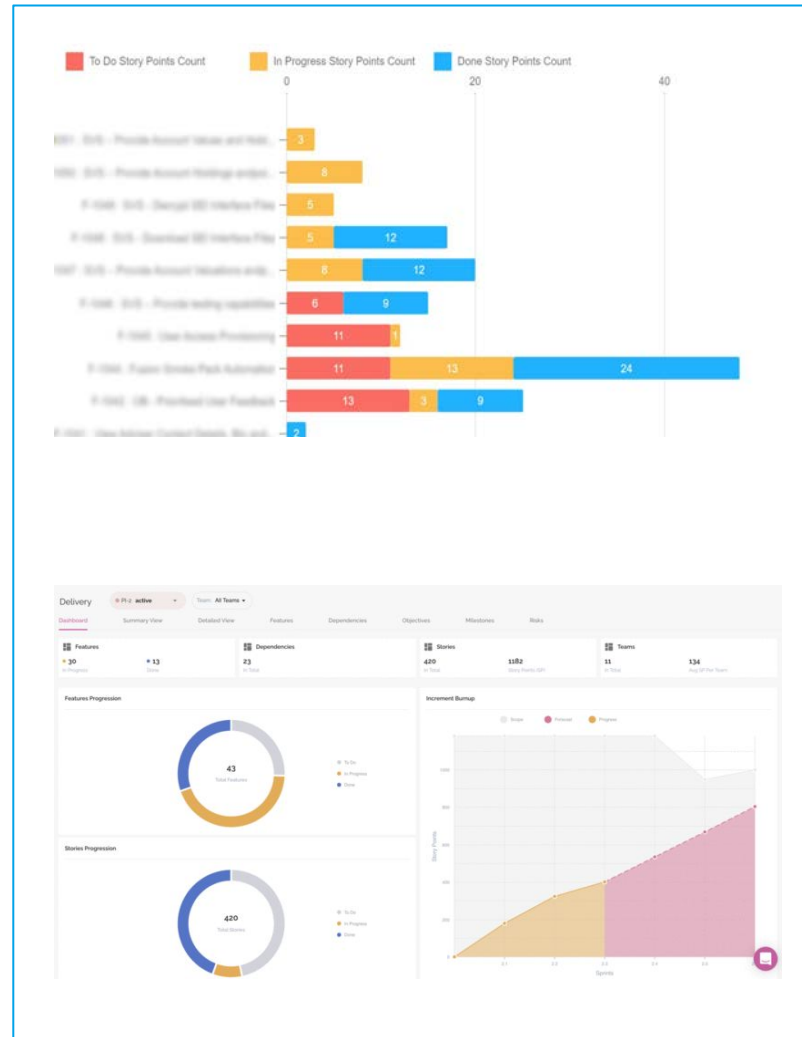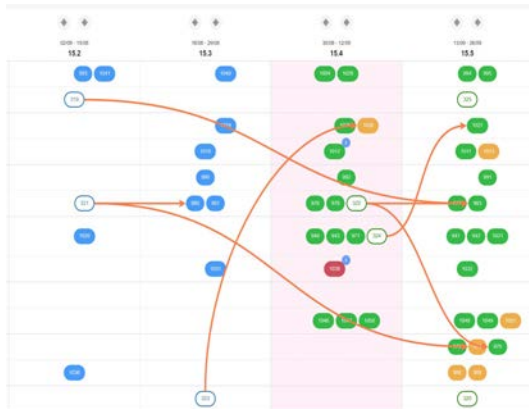
TOOLING

BIGAGILE: OUR EXECUTIVE AGILE PORTFOLIO TOOL

As Agile practitioners dealing with medium-large Agile deliveries, we have struggled for a long time to find good tools to help us plan and manage our products and programmes. We created BigAgile out of necessity… for us first and foremost. Having created such a useful product, and knowing the value it provides for organisations across industries, it made sense to offer it as a SaaS solution.

Non-destructive

BigAgile can work standalone, or can live sync with Jira and AzureDevops.

A complete solution for Agile organisations to plan, track and manage their product and portfolio delivery in a central place. Manage cross-team dependencies and risks, track progress against milestones and OKRs, forecast a product roadmap… and much, much more.

Organisationally Useful

The tools is split into five key areas

1. **Innovation**
   Centrally located prioritised product roadmap

2. **Planning**
   Flexible team planner for PI Planning or BigRoom

3. **Delivery**
   Live progress against the teams' plans

4. **Reporting**
   Real time reporting and dashboards with real BI

5. **Portfolio**
   Value Stream portfolio and OKRs

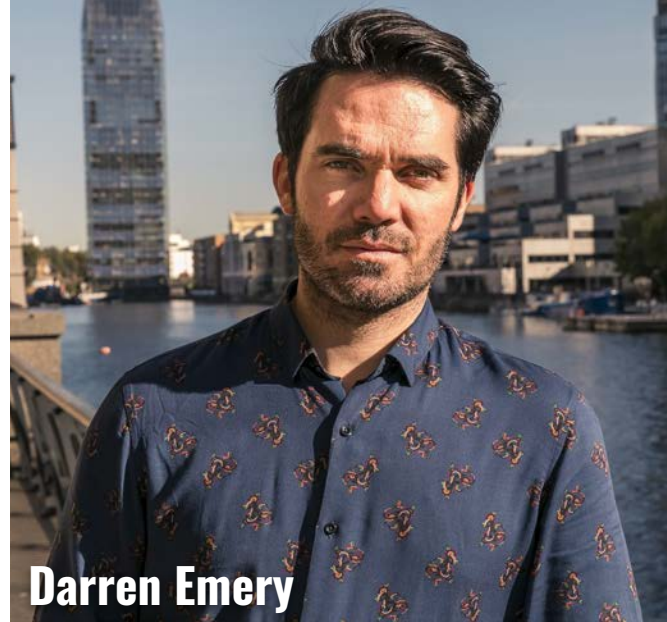# A SAMPLE OF OUR EXPERTISE

Our Agile Delivery consultants provide expertise in a wide variety of specialist subjects.

Abbas Dhanani

Abbas is a leading authority on Scrum and Agile techniques with a specialism in coaching, transformations and scaling for the enterprise.

Darren Emery

Darren is an industry expert at integrating lean and agile principles with organisational strategy and governance.

Simon Maurer

Simon has over 20 years experience in delivery, a plethora of technical and delivery roles leading to large scale, multi-million pound transformations.

"A small team of A+ players can run circles around a giant team of B and C players"

— Steve Jobs

Adam Scoot

Adam has been leading large scale Agile delivery and development teams since 2012.

Magdalena Valkova

With both Product & Delivery expertise, Magdalena has a skill-set that spans multiple delivery pipeline disciplines.

Adeeb Khan

Adeeb is an experienced and forward-thinking, customer focussed Agile Product specialist.

We also have senior associates who specialise in mentoring other key parts of the delivery pipeline, e.g. DevOps & Continuous Delivery, Architecture, Test Automation Frameworks, etc.

CONTACT US!

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www.youtube.com/channel/UCBw-vidj8oaxYpXwCO
MUfLQ

We have expertise in:

·Scrum · Kanban · ScrumBan (with XP practices) · Continuous Delivery · Devops · Agile Architecture · Test Automation
SAFe · Scrum@Scale · Disciplined Agile Delivery (DAD)