

Owner/s:	TSG	Issue Date:	07/05/2024
Audience:	G-cloud 14 Pricing		

G-cloud 14 pricing



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Cost Summary - Lot 3 Services & Support

Item	Description	Day Rate (Ex VAT)
Technical Services	Microsoft 365, Datta, Sophos, MimeCast, Infrastructure consultancy Security & Telephony	<ul style="list-style-type: none">• Snr Project consultant £1250• Project consultant £950• Field Engineer £750• Information Security £990• Snr Information Security £1650
MS Application Services	Microsoft 365 to cover SharePoint/Teams/Power Apps/EDRM etc. Microsoft Business Central Dynamics CRM Power Platform & Dataverse	<ul style="list-style-type: none">• MS Snr Consultant £1350• MS Snr developer £1150• MS Consultant £950• MS Trainer £950
BI/MI	Business Intelligence & Analytics Consultancy – Qlik & Power BI	<ul style="list-style-type: none">• BI Consultant £950
Project Management	Dedicated Project Manager	<ul style="list-style-type: none">• Snr Project manager £1350• Project manager £850
Solution Architect	Senior Solution Architecture and Design	<ul style="list-style-type: none">• Solution architect £1500

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Cost Summary - Lot 3 Services & Support

Item	Description	
Support	Cloud platform, Telephony & Security Managed service ITIL Based 1 st /2nd/3 rd Line and Pro-active managed service	£90 per ticket. Pro-active consultancy £950 per day
Support	Microsoft applications managed service ITIL Based 1 st /2nd/3 rd Line and Pro-active managed service – Microsoft M365/SharePoint/Power Platform & Dataverse/Dynamics 365/Power BI/Qlik/Business Central & Azure	£130 Per ticket Pro-active consultancy £1150

Cost Summary - Lot 3 Services & Support

TSG EDRMS

Number M65 Users	Monthly Support and TSG Licence Subscription (£ From EX VAT)
Up to 75 users	<ul style="list-style-type: none">• £1145 per month
76 to 150 users	<ul style="list-style-type: none">• £1435 per month
151 to 300 users	<ul style="list-style-type: none">• £1,665 per month
301 + users	<ul style="list-style-type: none">• POA

*Standard TSG billing on services, license & support billed at go-live or in advance for UAT (including any additions)

*Additional Azure costs estimated at £2,400.00per annum per customer

*Standard deployment and training services are typically £48,300ex VAT (procurable via our EDRM Cloud support entry on GCloud)

*Assumes no customisations

Cost Summary - Lot 3 Services & Support

Item	Description	Frequency	Cost (ex. VAT)
Datto Subscription	Variable depending on data allowance and retention requirements	Monthly	£100 - £3,000
Datto Device	Variable depending on data allowance and if local DR required	One off	£500 - £10,500
Datto Support	Variable depending upon support requirement	Monthly	P.O.A.
Datto Consultancy	Consultancy is variable depending upon the size and complexity of the deployment	One off	£950 - £4,750
Sophos Subscription	Variable depending on product and number of users or servers	1,12, 24 or 36 Monthly	P.O.A
Sophos Support	Variable depending upon support requirement	Monthly	P.O.A.
Sophos Consultancy	Consultancy is variable depending upon the size and complexity of the deployment	One off	£950 - £4,750
Cyber Assurance	Provision of a gap analysis and ongoing assurance work for a single site/Active Directory Domain	One Off	£4750
Mimecast Subscription	Variable depending on number of users	Monthly	£2.60 per user
Mimecast Support	Variable depending upon support requirement	Monthly	P.O.A.
Mimecast Consultancy	Consultancy is variable depending upon the size and complexity of the deployment	One off	£950 - £1,900
Microsoft Azure Products & Services	<p>Azure is priced in US dollars (USD) world-wide.</p> <p>If you transact in United Kingdom – Pound (£) GBP, your monthly cost is first calculated in US dollars (USD). For payment, the total is then converted.</p>	Monthly or Annual	Microsoft Azure Pricing

Cost Summary - Lot 3 Services & Support

	<p>Microsoft use Thomson Reuters benchmark rates that are captured at the end of the previous month and go into effect on the first day of the next calendar month. This rate applies to all transactions during the forthcoming month.</p> <p>For example, the exchange rate for January transactions is first captured in the final days of December. This rate will be applied to all Azure purchases made in January and all Azure consumption in January. The January exchange rate and local currency billed amount will appear in the January invoice, which is available at the beginning of February.</p>		

Cost Summary - Lot 3 Services & Support

GAMMA HORIZON

The TSG Gamma Horizon Hosted Telephony solution is provided as a managed service, it can include all design, Configuration, Deployment, Handsets/Headsets and Support. The below shows costs broken down where possible and shows the licence pricing range, all other costs are TBC depending on requirements.

EXPENDITURE

Item	Description	Frequency	Cost (ex. VAT)
Licence	Horizon Premium Charity Licence Per user	Monthly	£13.00 (From)
Consultancy	Consultancy is variable depending upon the size and complexity of the Hosted Telephony solution required, ideally added to monthly fee as a managed service	One off or Monthly	Based on requirement
Support	Variable depending upon support requirement	Monthly	Based on requirement
Connectivity	Variable depending upon the Hosted solution requirement	Monthly	Based on requirement
Add-Ons	Optional add-ons incur additional charges	Monthly	Based on requirement
Advanced Call Reporting	Optional reporting service, cost depends on levels	Monthly	Based on requirement
Contact Centre	Horizon Contact - omni channel contact centre add on	Monthly	Based on requirement
Call Recording	Per user per month-based recording options, from 3 months to 7 years available	Monthly	Based on requirement

Cost Summary - Lot 3 Services & Support

COST SUMMARY HOSTED TELECOM –

The TSG Microsoft 365 Teams Phone telephony solution is provided as a managed service, it can include all design, Configuration, Deployment and Support. The below shows costs broken down where possible and shows the licence pricing range, all other costs are TBC depending on requirements.

EXPENDITURE

Item	Description	Frequency	Cost (ex. VAT)
Licence	Microsoft 365 Teams Phone Licence (without calling plan), includes Gamma Direct Routing Licence Per User	Monthly	£11.00 (From)
Support	Variable depending upon support requirement – would be added to monthly payment	Monthly	Based on requirement
Connectivity	Variable depending upon the solution requirement. Ideally add to the monthly fee to create a managed service approach.	Monthly	Based on requirement
Add-Ons	Optional add-ons incur additional charges	Monthly	Based on requirement
Contact Centre	Optional Contact Centre add-on	Monthly	Based on requirement
Consultancy	Consultancy is variable depending upon the size and complexity of the Hosted Telephony solution required, ideally added to monthly fee as a managed service	One Off or Monthly	Based on requirement
Call Recording	Per user per month-based recording options, retention time frame is flexible depending on storage requirements	Monthly	Based on requirement
Call Reporting	Optional reporting service, cost varies based on user count and reporting requirements.	Monthly	Based on requirement

Cost Summary - Lot 3 Services & Support

BUSINESS INTELLIGENCE – POWER BI

The below shows costs broken down where possible and shows the licence pricing range, all other costs are TBC depending on requirements.

Item	Description	Frequency	Cost (ex. VAT)
Power BI Pro	Access to Power BI Service, the Cloud service. Ability to create, share and collaborate on reports.	Monthly	£7.50 / user / month
Power BI Premium Per User	Allows access to "Premium" only features but priced per user. Increased storage/memory within the Power BI Service (cloud). Increased dataset and storage limits.	Monthly	£15.10 / user / month
Power BI Premium Per Capacity	Dedicated capacity within the Power BI Service (cloud). Increased dataset and storage limits. Allows access to "Premium" only features.	Monthly	£3776.60 / capacity node / month
Azure Data Services	Azure SQL / Azure Data Factory / Azure Data Lake / Azure Synapse Analytics	Consumption Based	Check Azure Portal

Cost Summary - Lot 3 Services & Support

BUSINESS INTELLIGENCE – Qlik Sense

The below shows costs broken down where possible and shows the licence pricing range, all other costs are TBC depending on requirements.

Item	Description	Frequency	Cost (ex. VAT)
Qlik Sense SaaS* – Analyser	A named user with consumption only View, Consume, and Self Service	Annually	£390 / user / year
Qlik Sense SaaS* – Professional	A named user with full access Developer, Designer, and Data Modeller	Annually	£690 / user / year
Qlik Sense SaaS* – Analyser Capacity	Analyser but Time Based 1000 minutes per month, consumed in 6 minute blocks	Annually	£960 / capacity pack / year
Azure Data Services	Azure SQL / Azure Data Factory / Azure Data Lake / Azure Synapse Analytics	Consumption Based	Check Azure Portal

**Hybrid cloud and / or on-premises option also available*

Cost Summary - Lot 3 Services & Support

WELCOME TO TEAM TSG!

We contribute to our customers success through partnership, passion and knowledge.

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