

## **Pricing**

Our SFIA Rate Card is shown below. We would be happy to consider alternative contracting methods, such as fixed price, risk / reward, capped or team billing days to provide a greater degree of client financial certainty. For large programmes we are open to discuss discounts based on duration and volume.

## **SFIA 8 Rate Card**

	Strategy and architecture	Change and transformation	Development and implementation	Delivery and operation	People and skills	Relationships and engagement
1. Follow			£350	£650		£650
2. Assist	£825	£825	£825	£825	£825	£825
3. Apply	£975	£975	£975	£975	£975	£975
4. Enable	£1,100	£1,100	£1,100	£1,100	£1,100	£1,100
5. Ensure or advise	£1,200	£1,200	£1,200	£1,200	£1,200	£1,200
6. Initiate or influence	£1,300	£1,300	£1,300	£1,300	£1,300	£1,300
7. Set strategy or inspire	£1,500	£1,500	£1,500	£1,500	£1,500	£1,500

## **Standards For Consultancy Day Rate Cards**

Consultant's working day: 8 hours exclusive of travel and lunch

Working week: Monday to Friday excluding national holidays

Office hours: 9am to 6pm Monday to Friday

Travel, mileage subsistence: Included in day rate within M25. Payable at department's standard T&S rates outside M25

Professional indemnity insurance: Included in day rate

