



2024

Pricing Document

SERVICE DESCRIPTION

G-CLOUD 13



ABOUT US

Founded in 2019, WeShape has a mission to become known as 'The Best at Tech Delivery'. We are an award-winning technology consultancy, specialists in the advisory and implementation of DevOps, Software Engineering, Data and Cloud Native solutions with capabilities within the UK and Eastern Europe.

Over the last few years we have been pleased to have been awarded The Best DevOps Consulting Firm 2022, The Best DevOps Services Firm 2023 and The Best IT Services Company 2022 at the IT Industry Awards by Computing. We are a B-Corp certified organisation where we have been recognised for our high standards of social and environmental performance, transparency, and accountability. Our team is also behind two leading technology communities - London DevOps and London Tech Leaders, with a combined community of 12,000 where we discuss the latest technology trends within the market and an opportunity to network with industry experts. For more information on our services and why we're different - Please visit us on www.weshape.io or contact me directly to learn more.



Contents

- 1** Pricing Model
- 2** Notes & Assumptions
- 3** Why Choose WeShape?



1 - Pricing Model

WeShape's pricing for all G-Cloud 13 services will be structured on a time and materials charging model and will be based on the applicable SFIA (Skills for the Information Age) rate card, which is available as a separate document published on G-Cloud 13, Digital Marketplace.

WeShape will work with you to ensure the structure of the team and contract that will be most advantageous and provide the greatest value for you.

SFIA Rate Card

	Strategy and Architecture	Change and Transformation	Development and Implementation	Delivery and Operation	People and Skills	Relationships and Engagement
Follow	N.A	N.A	350	350	N.A	N.A
Assist	N.A	N.A	650	650	N.A	N.A
Apply	850	850	800	750	750	800
Enable	1000	1000	900	850	850	900
Ensure & Advise	1100	1100	1000	1000	1000	1000
Initiate & Influence	1300	1300	1300	1200	1200	1200
Set Strategy & Inspire	1700	1700	1500	1400	1400	1400

All prices are shown in (£) GBP Sterling per day



2 - Notes & Assumptions

Consultant's working day: 8 hours exclusive of travel and lunch

Working week: Monday to Friday excluding national holidays

Office hours: 9:00am to 5:00pm Monday to Friday

Travel, mileage subsistence: Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25

Mileage: As for travel, mileage subsistence

Professional indemnity insurance: included in day rate

Travel and Subsistence

Where possible, We Shape Ltd will provide resources which are local to the location in which the work will be delivered and where expenses will not be incurred. In scenarios where this is not feasible, We Shape Ltd reserves the right to charge travel and subsistence expenses in addition to the SFIA rates (Please note this will also include work being delivered within Central London).

No expenses will be incurred for work being delivered in We Shape Ltd offices by staff who are local to these offices.

Discounts

All rates quoted in the SFIA rate card are without discounts. Discounts may apply based on length of tenure and volume of demand but will be subject to negotiation and agreement during the purchasing stage.

RPI

We Shape Ltd reserves the right to review our SFIA Rate Card annually (31st March) in line with RPI.

Payment Terms

As detailed in our Terms & Conditions, our SFIA Rate Card assumes that all work undertaken will be on a Time and Materials basis with billing monthly in arrears based on actual utilisation.

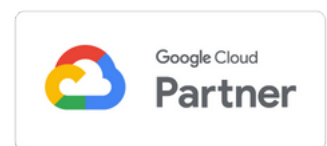
4 - Why Choose WeShape?

WeShape are experts in the advisory and implementation of devops, software, data and cloud native solutions. We are an award-winning consultancy, and behind some of the largest technology communities in the UK - London DevOps, and London Tech Leaders. London DevOps is one of the most well-established Meetup events for Cloud, Development and Operations professionals, with over 10,000 members. London Tech Leaders is an exclusive, invite-only event of C-Suite executives in the technology sector.

Our solutions include organisational & technical advisory, squad deployment, on-demand consultants, training & coaching and nearshore delivery.

We are a B-Corp, ISO27001 certified, disability confident employer, and mental health at work committed business.

Our Achievements



Some of our customers...



Department
for Work &
Pensions



Swansea
University
Prifysgol
Abertawe



Cabinet Office

octopusenergy

VOLVO

DE BEERS
A DIAMOND IS FOREVER



WESHAPΞ



Jack Moore

Managing Director

07494 213 045

jack.moore@weshape.io



WeShape Ltd, 2 Leman St, London, E1 8FA

www.weshape.io