



G-CLOUD 14

MFDC

SERVICE DEFINITION



# INTRODUCTION

- INTRODUCTION
- CONSULTING SERVICES
- DATA & TECHNOLOGY
- GOVERNANCE & ASSURANCE

## **Our Company:**

MFDC is an independent SME that was established in 2011 and aims to bring together the right experts to deliver exceptional services across both public and private sectors. Our collaborative approach involves working closely with clients and integrate People, Processes, Technologies, and Data to deliver real benefits to our customers.

## **Our Implementation Approach:**

- As part of any G-Cloud engagement, we will provide a dedicated account manager to ensure our customer has a single point of contact and receives the best service possible.
- Service capability can be assembled from any items in our service catalogue.
- Where appropriate, we can bring our partnering network into the delivery to provide specific aspects and expertise.

## **Our G-Cloud Service Packages:**

- Consulting Services
- Data & Technology
- Governance & Assurance

The background is a dark gray, textured surface. Overlaid on this is a complex, abstract network of white dots and thin white lines. The dots are of varying sizes and are connected by lines, creating a web-like structure that suggests a network or a molecular model. The overall effect is a high-tech, digital aesthetic.

# CONSULTING SERVICES



## AGILE DELIVERY MANAGEMENT

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### Service Description:

Our “Agile Delivery Management” service delivers transformative Agile coaching and support services for cloud-based projects at both strategic and tactical levels. We ensure teams leverage appropriate tools, frameworks, and methodologies to enhance user experience and drive continuous innovation to achieve success.

### Service Features:

- Project, Programme and Portfolio Management
- Daily stand-ups facilitated by the appointed lead
- Project Sprints against the Project Increment
- Project Increment Planning
- Project Increments implementation
- Backlog production and prioritisation
- Agile Project Baselineing
- Stakeholder engagement mapping, and management
- Service & Product owner liaison as required
- Proficient across multiple methodologies including Agile, SAFe, Kanban, and Scrum.

### Service Benefits:

- Aligned to Agile approaches
- Increased productivity
- Improved working together and team dynamics
- Tailored approach to Agile
- Focussed approach to delivery
- Incremental objectives realised showing benefit
- Rapid roadmap to achieve benefits faster

### Delivery:

Our approach to project management provides a proven, effective and efficient way of delivering at pace in a complex cloud services environment of any scale. We embed agile professionals into your team to bolster the existing resources, leading or supporting the delivery or implementation of the project.

Our coordinated and integrated Agile Team are comfortable working within traditional P3M working environments, at any maturity level with the utilisation of our highly motivated Scrum Masters and Product Owners, depending on the customer requirements. We shall endeavour to deliver an effective solution in accordance with your business needs.

## ASSET MANAGEMENT & BASELINING

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### Service Description:

Our “Asset Management & Baselineing” service empowers teams with precise knowledge of asset locations and statuses, facilitating seamless replacements due to obsolescence or contractual changes. Our expertise spans from simple asset tagging and tracking to comprehensive estate-wide analysis, baselining, and strategic planning.

### Service Features:

- Baselining to establish a central repository of critical asset information
- Asset comparisons from available sources
- Strategic Asset Planning for future events / activities
- Asset replacement strategy implementation
- Stakeholder engagement / management against impact
- Supplier liaison for asset end of life and service
- Obsolescence information gathering and analysis
- Central repository of asset information and critical data

### Service Benefits:

- Comprehensive and easily digestible Asset Management Plan
- Asset Management Strategy planning and implementation approach
- Estate wide asset analysis, tagging, tracking capture and review
- Proactive updates, upgrades or replacement asset planning
- Long lead timelines planning and forecasting of asset replacements
- Provide indicative timelines to commence re-procurement or technology refreshes

### Delivery:

Our intimate understanding of Asset Management allows us to provide a service that enables Delivery Management and Service Teams to understand the locations and status of assets across the estate.

The benefit of knowing about the network, its components, or cloud hosting assets allows the customer to fully understand obsolescence events, network hosting vulnerabilities, linked to resiliency as well as ensuring access to the cloud is highly available to allow users to access, when they need it.

Knowing the network components, or cloud-based hosting components allows you to proactively manage the approach to replacements, obsolescence failures in advance of occurring to increase availability / access and reduce cost.

## BENEFITS MANAGEMENT

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### Service Description:

Our “Benefits Management” service helps our clients plan and achieve essential benefits when transitioning to cloud-based solutions. Leveraging Managing Successful Programmes (MSP) and PRINCE2 approaches & methodologies, we ensure consistent results in cloud transformation programmes, aligning outputs with capabilities and outcomes.

### Service Features:

- Benefits Mapping to requirements
- Benefits Management Planning
- Benefits Realisation Planning and forecasting
- Benefits Profiling against outcomes and outputs
- Business Case Support to Benefits Realisation
- Benefit Key Performance Indicators (KPI) / metrics development

### Service Benefits:

- Benefits are developed, refined, tracked and forecast
- Benefits are well understood and represent value for money
- Improved customer benefit knowledge
- Benefits are fully understood by key stakeholders
- Emergent benefits are captured and incorporated
- Resources can be directed to obtain benefits early

### Delivery:

Our approach enables the benefits to be characterised and documented, with clear measurements defined to enable the creation of the Key Performance Indicators (KPIs). The benefits can be easily mapped against activities, milestones or tasks, to understand when they shall be realised. The proven process allows identified activities to be linked, enabling a timeline to be created against the criteria. This allows for the benefits (and dis-benefits) to be fully understood and simplistically articulated before resources are committed and solutions developed with the associated prioritisation.

We promote a collaborative approach, with a strong focus on making the benefits easily understood to ease the transferability within the benefits realisation plan to all stakeholders concerned.

## REQUIREMENTS MANAGEMENT & BUSINESS ANALYSIS

### Service Description:

Our “Requirements Management & Business Analysis” service employs a proven framework to meet business needs and drive effective digital solutions. Central to cloud-enabled transformation, our service connects strategy development, architectural design, and transformative change delivery to enable the requirements to be developed successfully, which are traceable to organisational objectives.

### Service Features:

- User/Business Need definition/Linkage
- Requirements Management & Engineering (user and system)
- Validation and Verification (V&) Requirements Matrix Development
- Requirements 'Golden Thread' to Key User Requirements (KUR)
- Development of Key System Requirements
- Requirements Prioritisation and categorisation
- Linked to Assumptions and Dependency Management
- Linked to Risk, Issues and Opportunities Management
- Implementing best practice Systems Engineering (INCOSE Standards)
- Requirements working groups

### Service Benefits:

- Prioritisation of requirements, so efforts focus on delivering key benefits
- Aligning business strategy with your requirements needed for successful implementation
- Improved communication with stakeholders and greater understanding of requirements
- Informed strategic decisions based on faster identification of cost-effective solutions
- Analysis of external drivers for business enablers and benefits
- Reduces emergent change

### Delivery:

We will work closely with the key stakeholders to develop the overall requirements management approach and development the requirements, in conjunction with key stakeholders to develop a comprehensive, but appropriately constructed requirements document set for the customers future cloud and hosting approach.

The requirements shall all be measurable against the acceptance criteria, enabling a validation and verification matrix to be developed, in accordance with the determined thresholds and objectives.

A series of requirements workshops shall be introduced, enabling the requirements to be captured in high level terms to minimize the impact on the key stakeholders. When matured, the requirements shall be circulated to the stakeholder community to individual endorsement, in advance of formal approval at a requirements working group.

## BUSINESS CASE, APPROVALS AND DECISION SUPPORT

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### Service Description:

We excel in aligning your business and approvals with government policy. We meticulously produce and coordinate necessary artefacts for business cases, engage with key stakeholders, and facilitate a rigorous approvals and options analysis process supported by quantifiable evidence.

### Service Features:

- Business case development and progression (SOC, OBC, FBC)
- Liaison with scrutiny, assurance & approving authorities
- Defence Approvals Tool (DAT) population
- In accordance with the Government 'Green Book'
- Strategic Financial Investment Approvals (SFIA) engagement
- Category D (£20m), through to Category A (£400m) cases developed and supported
- Review Notes, Information Notes and Ministerial Submissions
- Supporting Evidence working groups with Scrutiny & Assurance
- 5 case model approvals process and evidence coordination
- Outletter conditions mapping and enactment

### Service Benefits:

- Experienced in undertaking the approvals approach
- Coordination / arrangement of evidence gathering with subject matter experts
- Financial & Commercial assurance templates
- Engagement with Engineering / Technical assurance to provide evidence of approach
- Early engagement with approving authorities
- Scrutiny, assurance and approvals planning
- Approvals timeline and roadmap developed to manage expectations

### Delivery:

We will plan the approach, review, coordinate evidence, and seek approval of the business case through to approval or decisions being made, with the associated analysis of options to enable a balanced argument to be constructed.

The team can support or lead the activities required throughout the process and facilitate development or evidence working groups or workshops to gain confidence of the scrutiny and assurance community.

We will support our customer in developing a solution which is suitable for their needs and providing liaison with approving authorities and other key stakeholders, whilst also liaising with the scrutiny and assurance community as required.



## CHANGE MANAGEMENT

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### Service Description:

Our proven Change Management approach integrates best practices and industry standards to effectively orchestrate change. Recognizing the crucial role of people in these initiatives, we have successfully implemented this strategy across various government departments and top-level budget functions.

### Service Features:

- Change baselining and request for change process implementation
- Change Board implementation approach
- Designing and implementing new ways of working, processes, and tools
- Establishing and managing a change management plan
- Leading / operating within a formally recognised change management team
- Review of legal change to improve upon data, reporting structures, and decision-making processes
- Design, optimise and implement control frameworks
- Refinement model for change boards

### Service Benefits:

- Enables review of risk, contingency planning, and decision management processes
- Consistent alignment of change initiatives with strategic objectives
- Embedding and alignment with management systems
- Benefits realisation and value for money optimisation
- Optimised governance and performance reporting
- Refined key performance indicators (KPIs)
- Lessons learned are applied more widely
- Repeatable good practices established across all change management initiatives
- Enables better change, quality and configuration management

### Delivery:

We deliver our Change Management service by integrating industry best practices with a structured approach tailored to the unique needs of government departments. We start by establishing a baseline for current processes and implementing systematic request-for-change procedures. Our method includes setting up and refining change boards and designing new, optimised ways of working, processes, and tools.

We manage the entire change lifecycle, from planning and team leadership to commercial reviews that enhance data and decision-making structures. We design and optimise control frameworks and continuously measure the impact through refined KPIs. Our approach ensures that change initiatives are aligned with strategic objectives, governance is strengthened, and lessons learned are effectively applied, enabling repeatable success and real value realisation in all change management efforts.

## PROCUREMENT STRATEGY

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### **Service Description:**

Our “Procurement Strategy” service crafts a clear, tailored strategy for your procurement needs, aligning with regulations and customer requirements. In collaboration with commercial teams, we utilize frameworks and best practice to ensure your procurement delivers optimal value for money.

### **Service Features:**

- Procurement approach agreements with commercial colleagues
- Stakeholder engagement to produce mature Procurement Strategies, with stakeholder mapping
- Appropriate framework or contracting mechanism investigated and proposed
- Development and coordination of key artefacts for procurement planning
- Procurement Strategy Production, with approvals in critical areas
- Approvals process planning

### **Service Benefits:**

- Collective understanding of the procurement needs of the P3M area
- Production and implementation of Procurement Strategies to gain Commercial Strategies
- Detailed analysis and liaison with stakeholders to finalise optimum approach
- Focus on delivering the desired outputs from its inception
- Accurate timeline for procurement activities built into a procurement roadmap
- Collective understanding of the procurement needs of the P3M area

### **Delivery:**

We provide a cloud procurement strategy service enabling the customer requirements to be incorporated into a procurement strategy, agreed with our commercial colleagues, then implement the stated approaches on behalf of the customer, once mutually agreed.

We have a wealth of experience throughout the procurement life cycle, enabling planning activities to be documented in the procurement strategy and mutually agreed with key stakeholders, prior to implementation.

The Procurement Strategy is a pivotal document to enable the commercial approach to be commenced with the correct foundational structure being applied for the cloud-based hosting or support service, therefore critical to be fully understood, with appropriate content and rationale.



## LEARNING, DEVELOPMENT AND KNOWLEDGE TRANSFER

### **Service Description:**

Our Learning, Development and Knowledge Transfer team tackles your challenges with our approach to delivering Knowledge Management, Skills Development, and Knowledge Transfer capabilities. With a proven track record, excelling in delivering complex development activities, from personalized one-to-one sessions to facilitating comprehensive skills development and knowledge transfer within government organizations.

### **Service Features:**

- Learning experiences based on practical training, coaching, mentoring and advice
- Central repository of relevant information
- Development approaches based on one-to-one conversations to understand the baseline requirements
- Surveys developed, if required, to map the baseline
- Enhanced understanding of skills, knowledge or performance
- Determine organisational and individual goals, assessing strengths and development areas
- Generation of a succession planning factsheet
- Enhanced storage repository of critical information
- Creation of a knowledge transfer strategy plan

### **Service Benefits:**

- Optimal performance and improvement of people and organisation
- Positive impact on an individual's personal attributes and organisational objectives
- Clear organisational and individual goals
- Improved collective performance and outputs
- Preparing and supporting people through change
- Critical knowledge is retained, accessible and transferred within your organisation
- Process and cultural changes enacted to deliver improvements

### **Delivery:**

We deliver our Learning, Development and Knowledge Transfer service through a comprehensive approach tailored to government organizations. We begin by understanding the baseline requirements through one-to-one meetings, surveys and workshops, ensuring personalised development pathways.

Our method includes practical training, coaching, mentoring, and advice to enhance skills and performance. We establish and maintain central and enhanced repositories for critical information, supporting easy access and knowledge retention. A strategic plan for knowledge transfer is developed to ensure that valuable insights are preserved and shared organisation wide.

Throughout the service, we focus on aligning individual and organisational goals, facilitating succession planning, and supporting cultural and process changes that lead to sustained performance improvements and effective adaptation to change.

## CONTRACTS MANAGEMENT

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### **Service Description:**

We offer a comprehensive contract management services, covering tenders, contracting approaches, supplier/product management, through to closure, exit and disposal. Integrated with our Procurement Strategy and negotiation expertise, our team excels across all phases of the procurement cycle. We deliver a customized service to guarantee value for money in your contracts.

### **Service Features:**

- Contract Planning, with clear objectives, timelines
- Clearly defined plans, objectives and deliverables within critical artefacts
- Complete life cycle planning from concept through to disposal / exit
- Embedded expertise providing a holistic contract and tender management solution
- Stakeholder engagement, with clear roles and responsibilities
- Expectation management of senior and key stakeholders

### **Service Benefits:**

- Significant experience of Contract & Tender Management
- Process streamlining, where applicable to deliver with quality, but expedience
- Engagement with all stakeholders to ensure a unified approach
- Completely tailorable approach to deliver customer requirements
- Expectation Management with senior or key stakeholders
- Documented approach for future iterations to benefit from lessons learnt/identified

### **Delivery:**

Our team can fully immerse themselves into the customer team or provide an advisory capacity, depending on the specific requirements. Throughout the contract lifecycle for Cloud based Hosting and Support, enabling key activities to be undertaken from the initial approaches within the procurement strategy, through to the service being implemented as a business-as-usual activity, with a change controlled enacted baseline, through to disposal or termination of the contracted service.

Our Contracts Management service is adaptable and fully tailorable, depending on the requirements of the customer and levels of involvement required from contract support officers, to Project support or Commercial specialists to Programme Management resources.



## CONTRACT NEGOTIATION

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### **Service Description:**

We can expertly lead or support contract negotiations for our clients. We leverage our extensive experience, managing end-to-end negotiations approach, whilst engaging key stakeholders as required. Our approach is clear and transparent, ensuring the best possible objective for the client from the negotiation.

### **Service Features:**

- Negotiation planning documented and agreed
- Timeline documented and agreed in accordance with stakeholder mapping / plan
- Negotiation tolerances understood and agreed
- Negotiation roadmap produced against plan and stakeholder engagement
- Negotiation reference points agreed in advance
- Stakeholder mapping & engagement internally and externally

### **Service Benefits:**

- Implementation of 'red-team' reviews prior to negotiation
- Clear roles & responsibilities articulated prior to negotiations and agreed
- Clear communication with all negotiating parties to satisfy stakeholder expectations
- Clarity on associated objectives for agreement
- Rehearsed negotiation approach, improving likelihood of success
- Negotiation principles agreed and documented
- Negotiation tolerances agreed prior to negotiation commencement

### **Delivery:**

Our team can provide help, advice, support or lead contract negotiations. A complete service for negotiation planning can be provided from the initial concept through to implementation or at any stage during the contract life cycle. The appointed specialists shall develop a stakeholder plan and then mutually agree with key personnel, prior to implementing the fully agreed approach and responsibilities within the negotiation.

2Three5 Solutions can fully immerse themselves into the customers team or provide an advisory capacity, depending on the specific requirements. The team offer the service as fully tailorable as no two negotiations are the same.

## COST MODELLING AND ESTIMATING

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### Service Description:

Our “Cost Modelling and Estimating” service provides a comprehensive understanding of the total costs associated with procuring, implementing, and operating cloud-based systems/services. We meticulously integrate and conduct analysis of cost estimates, costs drivers, and potential supplier expenses, whilst documenting assumptions and dependencies against the approach.

### Service Features:

- Investment Appraisal development and progression
- Commercial conduit against cost modelling approach
- Financial Case development as part of Business Case / Approvals
- Cost Risk Analysis for 10%, 50%, 90% confidence levels
- Assumptions and dependency mapping for cost analysis
- Cost estimating and modelling
- Through life cost modelling approach
- Cost maturity modelling
- Optimism Bias implementation
- Cost benefit analysis

### Service Benefits:

- Improved confidence in financial forecasting and decision-making
- More comprehensive understanding of budgets and commitments
- Enabling better decision making
- Improved accuracy of Business Cases and likelihood of approval
- Higher Business case accuracy and improvement
- Greater confidence in setting budgets and financial indicators
- Accounting for project uncertainty and risk
- Improved forecasting of spend against budget
- Supports commercial negotiations
- Improved forecasting of spend against budget

### Delivery:

We deliver our Cost Modelling and Estimating service by providing a detailed analysis of the costs associated with procuring, implementing, and operating cloud-based systems and services. Our approach begins with a thorough evaluation of your current cost base, identifying key cost drivers and assessing the quality of existing cost estimates. We also evaluate potential supplier costs to ensure comprehensive financial planning.

We employ advanced techniques such as Monte Carlo simulation to model costs, which allows us to factor in uncertainty, risk, and optimism bias effectively. This method provides a realistic range of potential outturn costs, giving you greater confidence in budget planning and financial forecasts. Our goal is to equip your organization with the insights needed to make informed financial decisions, optimize expenditures, and achieve strategic objectives efficiently.



## CLOUD AND NETWORK MIGRATION

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### Service Description:

Our Cloud and Network Migration service, honed through years of successful migrations, employs a strategic, tailored approach with meticulous planning. We optimize migration activities through phases to minimize service disruptions for users, supporting the delivery of your strategic benefits and ensuring the realization of expected objectives.

### Service Features:

- Service migration strategy detailing the most suitable course of action
- Migration planning detailing the specifics of migrating your services
- Service infrastructure assessment assessing existing infrastructure and providing recommendations
- Compliance management ensuring all regulatory standards are met throughout migration
- Resource scalability allowing for flexible migration support to optimize costs
- Post migration support ensuring user experience and benefits meet expectations
- Disaster recovery planning providing service continuity and reducing risk

### Service Benefits:

- Effective migration management through collaboration with service owners and users
- Provision of the best cost-effective infrastructure available to meet requirements
- Maximizing migration efficiency through stringent planning, operational and service management
- Proactive risk management approach
- Minimize migration risk through considerate planning and disaster recovery
- Migration benefits realisation through collaborate benefit understanding and ELS

### Delivery:

We deliver our Cloud and Network Migration service by leveraging our extensive experience with successful network migrations to provide a customized, strategic approach for each client. We begin with detailed planning to ensure that every aspect of the migration is tailored to meet your specific requirements and strategic objectives. Our process focuses on optimizing migration activities to minimize disruption to user services.

Throughout the migration, we provide robust support and coordination to ensure smooth implementation and to facilitate the seamless integration of new cloud and network technologies. Our goal is to ensure that the migration not only meets but exceeds your expectations, enabling the realization of expected benefits such as increased efficiency, scalability, and cost savings.

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## Service Description:

Our innovation strategy enhances your foresight into emerging technologies. We perform horizon scanning, monitor technological developments, and engage with industry and academia to pinpoint cutting-edge and future technologies. This proactive approach allows for evidence-based decision-making well ahead of investments to ensure the correct avenues are pursued.

## Service Features:

- Implementation of the Innovation Ecosystem
- Innovation Planning and roadmap with appropriate epochs
- Stakeholder engagement across the area of interest
- Technology mapping to emerging developments
- Tech watch planning, implementation and documenting
- Horizon scanning the marketplace (Industry & Academia)
- Engagement with academic resource establishments to ascertain research approaches
- Integration of new / novel technologies
- Pilot Studies developed to demonstrate the approach

## Service Benefits:

- Next generation (after next technology) visibility
- Significant future planning benefits
- Technology grouping to look at trend analysis from data gathered
- Engagement with Industry / Academia for ascertain their insight
- Setup Innovation Working Groups if applicable / required
- Evidence for Business Cases and Approvals with rationale

## Delivery:

Our team have conducted vast amounts of research and development to understand innovative approaches and technologies to benefit our customers.

The Innovation Ecosystem has enabled the approaches to be implemented to gain knowledge from Industry & Academia, as well as research and development establishments within government, to understand where the specific technology or approach is heading.

By understanding the direction of travel, technology roadmaps can be developed, exploiting the approaches to benefit the goals of the organisation. This can result in proof-of-concept approaches being pursued, which benefits government approvals processes where evidence is required, through to technology refreshes so that cost models can be populated against evidenced data sources.



# INTEGRATED TEST, EVALUATION AND ACCEPTANCE PLANNING

## Service Description:

We adeptly approach the Integrated Test, Evaluation, and Acceptance planning (ITEAP) with our vast experience. We develop comprehensive strategies and plans to ensure cloud-based services meet their specifications against set requirements. Our service instils confidence that new digital capabilities will fully satisfy user needs within the stipulated timelines.

## Service Features:

- Requirements and Acceptance Management Plan / Strategy development
- Threshold and objective planning implemented
- Test readiness reviews developed and implemented
- Test completion reports with evidence gathered
- Test integration planning with representative scenarios
- Built in test validation
- Test Automation scripts developed for multi-test scenarios
- Test Planning development and implementation
- Requirement traceability and associated evidence mapped
- Verification & Validation Requirements Matrix Development

## Service Benefits:

- Increased confidence a digital system or service achieves requirements
- Implementation risk associated with transition are reduced
- Confidence is obtained early in the lifecycle through involvement and consultation
- Threshold and objective requirements mapping
- Assurances against requirement with evidence
- Early design changes identified if not satisfactory

## Delivery:

Our Integration, Test, Evaluation and Acceptance Plan (ITEAP) service determines the planned independent assessment of a technology against the requirements. The validation and verification (V&V) criteria shall act as a repository of all of the testing evidence to provide an auditable trail of successes and failures against the predetermined criteria.

Linked closely with the requirements document set, the ITEAP shall determine the specific testing or approach for each requirement against the threshold and objective criteria within a representative testing environment, prior to acceptance when transitioning to new digital systems and services.

We develop the full suite of test and acceptance documentation including the Requirements and Acceptance Management Strategy, Test Plans, V&V Requirements Matrix and Test Completion Reports.

# OPTIONS ANALYSIS AND DECISION SUPPORT

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## Service Description:

We ensure that our customers have a clear roadmap to achieve their objectives to enable decisions to be made, after options are fully understood. Logical and pragmatic approaches to analyse options and evidence accordingly. Our methods ensure an advantageous course of action is taken, promoting informed decisions.

## Service Features:

- Creating a decision support tool to quantify evidenced approaches for options analysis
- Early stakeholder engagement to ascertain viable approaches
- Objective analysis and development planning
- Data driven approach, enabling quantifiable evidence
- Time, cost & performance modelling against key stakeholder objectives
- Judgement panels to establish options optimisation
- Implement weighting, as required, for key stakeholders

## Service Benefits:

- Enabling evidenced based decisions to be made
- Fully tailorable approach, depending on requirements of options to be assessed
- Quantifying decision rationale and supporting metrics
- Engaging with subject matter experts, cross-government lines of development, to establish optimum approaches
- Enabling benefits realisation and timelines to be mapped into analysis of options

## Delivery:

Options Analysis is a critical activity to support key decisions being made and the associated evidence or rationale in making those decisions. We use a tailorable options analysis method, developed over numerous tasks, to capture options, qualify and evaluate their characteristics and provide an independent recommendation to the optimum solution.

Our experienced consultants work closely with our customer to select and develop the options for analysis, capturing evidence and storing, whilst engaging with critical stakeholders to support the narrative of each option. Through the process we identify appropriate performance metrics, which can be weighted and if appropriate, cost drivers and planning data can be undertaken via Performance/Cost/Time (PCT) analysis to inform the trade space.

## PROJECT AND PROGRAMME MANAGEMENT

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### Service Description:

We deliver project and programme management services for cloud-based initiatives, providing tailored oversight, coordination, and execution against varied methodologies, as required. Aligned with industry-recognized best practices, we guide projects from initial planning through to successful delivery. Our approach ensures efficient delivery, cost optimization, and seamless integration within your organization.

### Service Features:

- Prince2, APM, Agile, ITIL or Hybrid best practice implementation
- Project and Programme Management Plan Creation
- Risk, Issues and Opportunities Management
- Optimised resource management and planning
- Stakeholder, RACI and communications management
- Cost and forecasting management against determined budget
- Management Information reporting
- Performance Monitoring and Reporting against baseline
- Benefits Realisation Planning and Management
- Business Case Development

### Service Benefits:

- Structured approach to defining project goals, scope and objective
- Effective resource utilisation
- Clearly defined roles, responsibilities and delegations
- Improved risk management approach
- Scalable and flexible project approach dependent on project/programme complexity
- Improved P3M time, cost and performance management
- Increased cost control measures implementation
- Improved benefits identification and realisation management
- Implementation of best practice and tooling throughout

### Delivery:

Project and Programme Management is one of our very core offerings. Our Project and Programme practitioners provide expertise at all levels and play a key role in P3M transformation throughout delivery lifecycles.

Our P3M delivery knowledge and experience has been showcased across several government and industry organisations, utilising both Agile, and traditional methodologies and embedding multiple best practise proficiencies including APM, PRINCE2, MSP, Agile, and SAFe to provide value to our trusted clients.

From objectives setting to benefits realisation, we are an outputs and outcomes focused one-team organisation that are comfortable working both independently and collaboratively to achieve your goals. We consider knowledge transfer to be a crucial aspect of our engagement.



## SCHEDULING AND PLANNING

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#### **Service Description:**

Our project and programme scheduling and planning service offers customised solutions to streamline timelines, resource allocation, and milestone tracking using recognized tools. Employing comprehensive planning and scheduling approaches that adhere to best practices, we optimize efficiency and minimize delays, ensuring the timely delivery of initiatives that meet your business needs.

#### **Service Features:**

- Application of recognised tools for planning and scheduling (e.g. Project Online/POL, Primavera P6, Jira)
- Inter-project linkages to delivery programme objectives
- Work Breakdown Structure (WBS) and Product Breakdown Structure (PBS) development
- Activity identification, sequencing and duration estimating
- Resource mapping planning against activities
- Schedule Development and Critical Path Analysis
- Baselining of schedules
- Schedule/Cost Risk analysis and assessment
- Provision of Management Information (MI)
- Earned Value Management (EVM)

#### **Service Benefits:**

- Improved performance and cost monitoring
- Early identification of potential problems
- Utilisation of widely accepted planning and scheduling tools
- Guidance from leading industry
- Improved adaptability to change
- Clear objectives and goal identification
- Improved planning and execution
- Enhanced resource management
- Improved change impact assessment
- Facilitating knowledge transfer to foster expertise

#### **Delivery:**

Our scheduling and planning service helps you plan and enable better delivery and management of project, programmes, portfolios (P3M) and business change/transformation.

Our planning and scheduling experts provide Agile, Waterfall and other traditional approaches for planning, scheduling, and delivery so that the process of integrating project and programme planning and scheduling is seamless.

With our robust planning disciplines supported with leading tools such as Primavera P6 and Microsoft Project / Project Online (POL), we ensure that successful outcomes can be achieved. Additionally, our P3M professionals are suitably qualified and experienced in all aspects of RAIDO management, resource management and cost management ensuring that so that plans and schedules are robust and data driven from the outset, including via cost risk analysis (CRA) and schedule risk analysis (SRA).

## PROJECT AND PROGRAMME CONTROLS

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### Service Description:

P3M controls are paramount to direct the programme towards success, managing them in line with established policies, guidelines, and best practices. Our approach includes meticulous oversight of programme operations and strategic control, acting as a governance mechanism to ensure all underlying projects consistently adhere to desired standards.

### Service Features:

- Project and Programme Governance Design and Implementation
- Government recognised approach (ITIL, APM, Prince2, MSP) to P3M
- Implementation of appropriate Management Information and reporting approach
- Stakeholder engagement and RACI Matrix management
- Scheduling and planning support and best practice introduction
- Continuous development achieved through structured change control process
- Implementation of strategic decisions through communications plan
- Introduction of escalation pathway from projects to Programme and beyond
- Success criteria scoping, with success profiles and benefit mapping
- Communication Planning Management

### Service Benefits:

- Improved project and programme performance and visibility
- Better decision making through the utilisation of accurate data
- Proactive identification, assessment and mitigation of risks
- Improved productivity through optimised resource allocation
- Increased project control and governance
- Improved scheduling and planning
- Accurate, valuable, and timely reports against progress
- Increased stakeholder awareness and engagement

### Delivery:

Our project and programme controls team are dedicated to track, review, and report performance of cloud service delivery from service set-up through transition and live operations to enable realisation of enterprise objectives and benefits.

Our consultant develop tailored solutions for each delivery phase of a P3M lifecycle with objectives and performance (or quality), cost and time (PCT) at the forefront for successful progress to realise the desired benefits. Highly certified by bodies such as the Association of Project Management (APM) and the Project Management Institute (PMO), our team prioritise maximising value for our clients, utilising industry leading tools such as Oracle Primavera and Microsoft Project / Project Online (POL) to ensure successful outcomes for the P3M Delivery team.

## PROJECT AND PROGRAMME MANAGEMENT TOOLING

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### Service Description:

Our “Project and Programme Management Tooling” service covers the implementation and support for a customer’s P3M Tooling. Our consultants have decades of experience of implementing and supporting P3M tools from the leading suppliers.

### Service Features:

- Identify current capability for P3 Tooling
- Identify and engage with stakeholders to identify requirements and expectations
- Prepare recommendations for improvement
- Prepare high-level capability and solution design (including integration requirements)
- Implement tooling in close collaboration with the customer
- Manage the project, adoption support and handover to support and the Product Owner
- Provide ongoing support for tooling

### Service Benefits:

- Treats P3 Tooling as a solution which needs product management, not just creation then support
- Ensures existing capability is properly assessed and leveraged where possible
- Provides the right level of stakeholder engagement on the requirement
- Holistic solution architecting and design using existing capability where possible
- Professional Project Management and adoption support ensuring solution benefit realisation

### Delivery:

We provide highly experienced consultants to provide our customer with the right tools to effectively support all aspects of their Project and Programme Management. We are independent from suppliers and are therefore in the best position to provide independent critical friend advice on the right tools (re-using existing tools where this benefits the customer).



## PORTFOLIO MANAGEMENT

- INTRODUCTION

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- GOVERNANCE & ASSURANCE

### Service Description:

We have a proven track record in Portfolio Management, ensuring strategic outputs and outcomes are effectively realized. We view Portfolio Management & Governance as essential for guiding an organization's portfolio towards success. Our approach involves developing portfolio operations and implementing controls, ensuring standardization across programmes and projects.

### Service Features:

- Uniformity across Programmes & Projects
- Baselining of the Portfolio landscape
- Enabling evidenced prioritisation and direction for personnel
- Benefits realisation and mapping to achieve at earliest opportunity
- Strategic planning against organisations goals / objectives
- Defining clear roles & responsibilities to ease understanding
- Enabling outcomes & outputs to be realised early by mapping
- Resource Planning against prioritisation and business need
- Portfolio Governance of programmes and projects aligned to portfolio planning
- Portfolio Planning to provide a roadmap to achieve success

### Service Benefits:

- Analysis of existing portfolio, providing a roadmap to achieve goals
- Increased benefits realisation through analysis of objectives
- Strategic planning against objectives
- Improved prioritisation of projects and programmes to achieve strategic goals
- Common understanding across Programmes and Projects
- Uniformed information, reporting and governance
- Improved clarity on delegated responsibilities of the portfolio team
- Improved expectation management to all stakeholders

### Delivery:

Portfolio Management is one of our core offerings. Our Portfolio Management practitioners provide Portfolio Management expertise at all levels, from supporting to leading. Our Portfolio Management experience and knowledge has been demonstrated in government and industry, delivering success across Defence and central government organisations. We offer services incorporating the design and review as well as the mobilisation of robust Cloud portfolio management governance, processes and procedures to deliver optimum solutions.

Based on your needs, our Portfolio Management Service provides experienced project/programme or portfolio management, as well as Portfolio Management Office (PMO) or Portfolio Integration Office (PIO) Teams to support and bolster existing resources or lead the management of Cloud based approaches with our tailorable application of services.

## RAIDO MANAGEMENT

- INTRODUCTION

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- GOVERNANCE & ASSURANCE

### Service Description:

We offer a tailored Risks, Assumptions, Issues, Dependencies and Opportunities (RAIDO) management service spanning projects, portfolios, and organisational levels. Our specialised approach provides an integrated experience, utilizing ISO31000:2018 standards. With our consultants' extensive experience in public and private sectors, we enhance your ability to manage RAIDO across your P3M delivery environments.

### Service Features:

- Risk transformation initiative to improve overall P3M culture
- Utilisation of global best practise standards such as ISO31000:2018
- Continuous improvement: integration with strategic policies, processes, and monitoring
- Proactive identification of threats and promoting opportunities
- Promote mitigation plans to improve stakeholder confidence in risk management
- Integration with other RAIDO management aspects e.g. Cybersecurity Risk Management
- Assumption and Dependency Management incorporated into RIO Planning
- Embedded RAIDO management with governance, strategy, planning & reporting processes

### Service Benefits:

- Effective risk reporting and escalations to senior stakeholders
- Appropriate language for senior leadership with tailorable risk approach
- Comprehensive understanding of Risk, Issues and Opportunities management within government
- Risk Management integrated with wider P3M processes
- Reduced risk exposure and improved project delivery confidence
- Integrated risk management and improvement in risk culture
- Introduction and utilisation of risk appetite and risk tolerance thresholds
- Targeted risk response plans
- Improved project and programme team risk awareness
- Centrally managed and integrated RAIDO approach

### Delivery:

We maximise the use of effective RAIDO management to increase the likelihood of delivery success. Our management maturity model can help identify areas to enhance your organisational approach to risk to ensure projects are delivery to the performance, cost and time criteria.

During the discovery phase, we shall assess the current situation and provide a roadmap for changes to be progressively implemented into your working environment, focussing on process, organisational appetite, technology available and importantly, people, so training and approaches can be improved.

Our proven approach means that we can work both independently and collaboratively to achieve your goals, utilising best practice standards and methodologies.

## SERVICE DELIVERY MANAGEMENT

### **Service Description:**

We provide a comprehensive IT service management, with a customized solutions that boosts performance and efficiency. Our services range from process mapping to managing Service Level Agreements, ensuring prompt support, streamlined operations, and ongoing improvements whether initiating new, changing or within the business-as-usual period of a service.

### **Service Features:**

- Customised service management solutions improving IT operational efficiency
- IT asset management providing comprehensive accounting of your IT assets
- Continuous service improvement promoted to ensure continuous service optimisation
- Process mapping and improvement tailoring ITSM processes to business/operational needs
- ITSM transition between versions and frameworks to best suit business needs
- Service level agreement (SLA) management holding your suppliers to account
- Change management services ensuring the least possible operational risk during service change

### **Service Benefits:**

- Increased service management efficiency through service and process improvement
- Improved management of your IT services
- Reduced operational risk through effective change management
- Complete IT asset visibility, accounting and scrutiny
- Reduced duplication and cost and optimizing investments
- Minimizing the risk of change

### **Delivery:**

We deliver our Service Delivery Management service by offering comprehensive IT service management tailored to optimize your system performance and operational efficiency. We begin with detailed process mapping to understand and improve your existing workflows. Our management extends to crafting and overseeing Service Level Agreements (SLAs) to ensure that service delivery meets your business needs and expectations.

Our team provides immediate assistance to address any operational issues swiftly, ensuring minimal downtime and disruption. We focus on streamlined operations and continuous improvement, optimizing your IT investments while also safeguarding your data. This approach not only enhances day-to-day operations but also supports sustained business growth by ensuring your IT infrastructure is robust, efficient, and aligned with your strategic objectives.



# THROUGH LIFE MANAGEMENT PLAN DEVELOPMENT & SUPPORT

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- GOVERNANCE & ASSURANCE

## Service Description:

We recognize the importance of supporting the cloud-based solutions to achieve maximum availability and resiliency. The Through Life Management Plan shall be developed to capture the through life support approach. Our support services are designed to drive value and enable the realization of benefits, aligned with your service objectives.

## Service Features:

- Through-Life Support focused service
- Conformance with governmental through life management policies and standards
- Integration of through-life support and change
- Data driven analysis and assurance
- Benefits identification, realization mapping and tracking services mapped
- Utilization of best practice methodologies and techniques
- Strategic and detailed solutions per delivery phase

## Service Benefits:

- Increased confidence in deliverability throughout each phase
- Increased effective and data-led decision making
- Change implement throughout
- Technology Refresh Plans and Obsolescence Management
- Increased understanding of requirements
- Help you tackle your P3M and through-life constraints
- Build stakeholder confidence

## Delivery:

We deliver our Through-Life Management Planning and Support service by starting with an objectives-led approach, ensuring all activities are aligned with your project' goals. We begin with an in-depth scope capture, project planning, and development of the outlined plan, integrating P3M methodologies and support approaches to mitigate risks and increase the probability of success.

Our service adheres to governmental policies and standards, utilising methodologies and best practices for continuous through-life support clearly captured within the plan. We conduct data-driven analysis for assured decision-making and implement benefits realisation mapping and tracking to monitor the progress of delivery.

Each phase and gate of the project lifecycle is managed with strategic and detailed solutions, increasing stakeholder confidence and fostering a culture that embraces change, ensuring deliverability and effectiveness across all project stages.

## DIGITAL TRANSFORMATION

- INTRODUCTION

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- GOVERNANCE & ASSURANCE

### **Service Description:**

Our Digital Transformation service empowers organizations to develop, design, and migrate to modern, secure digital systems and workflows. Our customer and user-centric approach drives successful technological and cultural transformations across your organization, enabling exploitation of the latest digital technologies to achieve a successful transformation.

### **Service Features:**

- Focus on Operations to minimise service outage and degradation
- Early benefit realisation planning to achieve results expediently
- Discovery work initiated to ascertain current ways of working
- Design of your Target Operating Model and associated phases
- Development and agreement of the transitional roadmap
- Technological and cultural change management implementation
- Knowledge Management and transfer to improve digital transformation exploitation

### **Service Benefits:**

- Transformation phases and roadmap development
- Clear and transparent route to transformation through phased approach
- Improved approaches to achieve transformation outcomes
- Greater knowledge retention and exploitation via central repository
- User centric design improves delivery of operational and user needs

### **Delivery:**

We deliver our Digital Transformation service by first understanding your organization's current technological landscape and identifying key areas for improvement. We then design and implement modern, secure digital solutions tailored to your specific needs, ensuring these integrate seamlessly with your existing infrastructure. Our approach is customer and user-centric, focusing on enhancing both the technological and cultural aspects of your organization.

Throughout the process, we support your team in adopting new technologies and methodologies, fostering an environment that embraces continuous innovation. Our goal is to enable your organization to fully exploit the latest digital technologies, ensuring sustainable success and a competitive edge in your market.



The background is a dark, textured gray. Overlaid on this is a complex, abstract network of white dots and thin white lines. The dots are of varying sizes and are connected by lines, creating a web-like structure that suggests data connectivity or a molecular model. The overall aesthetic is high-tech and digital.

# DATA & TECHNOLOGY



## DATA AND INFORMATION MANAGEMENT

### **Service Description:**

We offer a professional Data and Information Management service that empowers customers to fully understand and utilize their data. Our comprehensive approach includes data ingestion, cleansing, analysis, and presentation. We identify trends, reveal efficiencies, and customizable metrics to meet customer requirements, enhancing critical decision-making and data exploitation.

### **Service Features:**

- Data Analytics & Analysis of gathered data / information
- Machine Learning and Artificial Intelligence approaches
- Supplier engagement / liaison as required to gather data
- Statistical modelling of data / information
- Data collation, ingestion and cleansing
- Forecasts to support planning technology lifecycle
- Technology refresh analysis linked to spend profiles & approvals
- Evidenced decision making analysis
- Process analysis to increase efficiencies in output
- Action Plan, with clear roadmaps for the organization to follow

### **Service Benefits:**

- Improved trend understanding from gathered data / information
- Improved requirement capture based upon historical data
- Enabling performance to be quantified against data gathered
- Forecasting failures, therefore higher availability
- Evidenced data aggregation to support Service Management
- Efficiencies from data / information from data analysis
- High confidence decision making based upon evidence
- Stakeholder engagement to gather differing views / opinions
- Data Exploitation to hold suppliers against contracts
- Clarity on data fidelity and accuracy from data aggregation from differing sources

### **Delivery:**

We provide data management specialists covering a wide set of disciplines and experience to enable the exploitation of data, so an organisation can reduce costs and risk, whilst also increasing efficiencies and effectiveness.

We assess the needs of the customer, exploring the available data and the desired outcome. We employ tried and tested methodology to define, plan and execute our data analysis engagement to deliver the outcomes required and secure the best results for our customers. We use this as the basis for all our engagements, tailoring the methodology to suit the specific needs of the client.

# TECHNOLOGY RATIONALISATION

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## Service Description:

We specialize in technology rationalization, helping businesses streamline their IT infrastructure, optimize software usage, and enhance system efficiencies. Our tailored approach reduces costs, improves performance, and aligns technology investments with strategic business objectives, ensuring sustainable growth and innovation.

## Service Features:

- Comprehensive IT audit providing evaluations to identify redundancies and inefficiencies
- Customized technology strategies aligned with business goals
- Optimized IT spending by eliminating unnecessary tools
- Enhanced system performance through upgrades and consolidation
- Ongoing system efficiency and updates

## Service Benefits:

- Reduced IT expenditures through streamlined operations
- Faster, more reliable IT systems supporting business operations
- Adaptable IT setups for growing business needs
- Secure, updated technologies reducing system complexity
- Technology that supports business objectives for improved competitiveness

## Delivery:

We deliver our technology rationalization service by first conducting an exhaustive audit of your current IT systems to identify inefficiencies and redundancies. We then develop a tailored strategy that aligns with your business objectives, focusing on cost efficiency and system performance. Our approach involves consolidating and upgrading your technology infrastructure to enhance operational efficiency and scalability.

Throughout the process, we provide continuous monitoring and support to ensure optimal performance and adaptability to new technologies. Our expert team employs best practices and methodologies to seamlessly integrate improvements into your operations, ensuring that the technology transformation supports sustainable business growth and innovation.





# GOVERNANCE & ASSURANCE

## BUSINESS INTEGRATED GOVERNANCE (BIG) IMPLEMENTATION

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### Service Description:

We provide consulting services that are aligned to the Business Integrated Governance (BIG) Initiative. BIG refers to a comprehensive approach to managing and aligning corporate governance within an organisation and involves integrating governance principles, practices, and structures throughout business operations and decision-making processes.

### Service Features:

- Identify stakeholders and stakeholder groups
- Clarify stakeholder pains and gains in the context of their current roles and responsibilities
- Apply BIG concepts to the customer organisation (Concepts, Components, Lifecycle)
- Identify trigger scenarios – from pains and gains, what are the key problems, expectations and solutions that will enable progress to be made
- Identify the mapping of pains, gains and trigger scenarios to answers in the BIG Components and Lifecycle
- Develop approach for organisational implementation
- Plan more detailed technology and business discovery

### Service Benefits:

- Developed Core Governance Framework
- Developed Core Business Support
- Developed Adoption Support process
- Developed Sustainment model
- Developed Core Management Information System
- Developed Training

### Delivery:

The BIG initiative can be found via the following website: <https://big-cic.org.uk>

BIG is incorporated into the Praxis Framework as per the following website: <https://www.praxisframework.org/en/integrated-governance/big-intro>

We can help with any aspect of addressing Pain Areas by helping to conceive, design, build, implement and sustain any or all of the BIG Elements. We offer a range of services which can be provided through a BIG Lifecycle.



## PROJECT AND PROGRAMME GOVERNANCE

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### Service Description:

Project and Programme governance is paramount to steer the customer towards success by managing projects and programmes in line with established policies, guidelines, and best practices. Our approach includes oversight of programme operations and strategic control, acting as a governance mechanism to ensure all underlying projects consistently adhere to desired standards.

### Service Features:

- Baselining of current scope to implement changes against the baseline
- Defining clear roles & responsibilities to ease unilateral understanding
- Implement an appropriate reporting drumbeat for management information and progress
- Stakeholder engagement and RACI Matrix Management
- Reporting template development
- Introduction of escalation pathway from projects to Programme and beyond
- Success criteria scoping, with success profiles and benefit mapping
- Implementation of a clear roadmap to achieve success
- Stakeholder communications / corporate messaging & expectation management

### Service Benefits:

- Management Information Reporting against corporate approaches / strategies
- Consistency & commonality across Projects, Programmes and Portfolio
- Process mapping and templates to ease uniformity
- Clear escalation processes to senior leadership
- Evidenced decision making approach
- Enabling efficient use of corporate tools
- Promoting best practice and exploitation
- Decreased duplication of effort across projects

### Delivery:

We will provide an independent and objective assurance approach of existing project and programme governance from the initial design stage, through to closure, to ensure appropriate controls and processes are in place to monitor you projects and programmes ensuring they deliver successfully within time, quality (or performance) and cost parameters.

The Programme Governance services we offer are optimised through a tailored approach to your needs, building efficiency and effectiveness into management and decision-making for cloud-based systems and services programmes.

As part of this service, we ensure that all key stakeholders have a full understanding of how the governance framework operates and their specific responsibilities within, ensuring a fully functional governance structure providing the right information, on time, in the right format, to the right people.

## P3M MATURITY ASSESSMENT

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### Service Description:

Our experts evaluate the maturity of our customers' projects, teams, or entire organizations to assess key criteria to identify areas for improvement in implementing cloud systems and services. Our consultants bring their wide-ranging expertise from both the private and the public sector and use industry standards to provide an accurate assessment.

### Service Features:

- Detailed review of documents and processes across key areas to determine a baseline
- Structured Interviews with stakeholders from senior leaders to project delivery support personnel
- Structured analysis of collated data with interviews, surveys or assessments
- Recommendations for areas of improvement and prioritised areas of investment
- Detailed roadmap to achieve improvements
- Implementation support

### Service Benefits:

- Identify inefficiencies and causes with action plan to resolve
- Provide an improvement plan, baselines against current maturity
- Initial assessment, and timelines planning for proposed improvement level implementation
- Improved Project and Programme delivery and efficiencies

### Delivery:

Our P3M and project controls professionals are highly skilled at supporting all aspects of P3M delivery. By analysing people, process, technologies and policies prior to, and during change and transition programmes, we deliver an evaluation of your unique circumstances so that a roadmap for change can be developed to ensure that business transformation can thrive.

We shall assess both P3M delivery and P3M functions, as well as projects, programmes or portfolio enablers e.g. RAIDO, finance, complexity and benefits capability so that no stone is left unturned when conducting root cause analysis and recommendations for improvement roadmaps.

## SERVICE INTEGRATION AND MANAGEMENT (SIAM)

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### Service Description:

Our team offers Service Integration and Management (SIAM), designed to seamlessly integrate various services, platforms, and applications, delivering cohesive service integration to our clients. Together, we assess your needs and implement a strategy that develops an integrated operating and delivery model, ensuring a smooth transition and successful delivery of objectives.

### Service Features:

- Service-orientated SIAM approach
- Toolkit to Support process and Operation optimisation
- As-is-analysis for SIAM transformation
- Deliver direct-cost impact through effective sourcing and ability to shift
- Experienced and ITIL certified
- Development of SIAM Governance as required
- Simplifying SIAM activities from complexities of multi-provider delivery
- SIAM portfolio management providing supplier coordination, integration and interoperability

### Service Benefits:

- Integration Services Methodology to reduce risks, increase productivity, enhance scalability
- Removal of disparate back-end systems
- Implement architecture essential to scalability
- Reduce complexity Enabling future services to mesh seamlessly
- Continuously improving service delivery while achieving cost optimisation

### Delivery:

We provide Service Integration and Management (SIAM) which aims to integrate different services, platforms and applications to provide a seamless service integration for our client.

We can provide SIAM specialists or teams offering a flexible, agile service, which are scalable to integrate with our expertise. We shall assess the situation with you to implement an agreed strategy to develop an integrated operating approach, whilst developing a delivery model to enable a seamless transition to the delivery of the objectives.

Our consultants offer service integration and management, tailored design, best practice advice for the SIAM implementation and the roadmap for successfully achieving it.

## TARGET OPERATING MODEL DESIGN AND IMPLEMENTATION

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### Service Description:

Our Target Operating Model (TOM) and Organisational Design expertise has a proven success record in both public and private sectors. Our skills drive organizational transformation, operational optimization, and alignment, boosting efficiency, enhancing customer-focused services, and improving financial health.

### Service Features:

- Target Operating Model development, baseline, review, improvement, roadmap, and recommendations
- Portfolio governance and reporting tools to collate portfolio data
- Categorisation of communications
- Align owners (within defined funding streams) to the target audience and stakeholders
- Design and implement an organisational structure
- Develop and implement a process and operations plan
- Set and identify the technology and infrastructure requirements needed
- Drive the organisations attitudes, behaviours and culture
- Provide the framework for talent management of an organisations people and skills

### Service Benefits:

- Demonstrating actual benefits realised to date against a baseline
- Enhanced understanding of the current and future landscape
- Identifies and manages contingency planning
- Improved understanding of the current and future state to manage expectations
- Promotes a positive organizational culture, enabling adaptability, collaboration, and innovation
- Identifies the necessary tools and skills to successfully deliver
- Delivery of a realistic roadmap and timeline agreed by leadership
- Tailorable solutions which can be applied to various scenarios/needs

### Delivery:

We deliver our Target Operating Model & Organisational Design service by working closely with your organisation to understand its unique challenges and objectives. We employ a systematic approach to re-engineer and optimize business processes, aligning them with strategic goals to boost efficiency and effectiveness.

Our team efficiently and effectively collaborate with stakeholders across all levels to meticulously plan, then after approval, ensure seamless implementation of new structures and workflows, focusing on customer-centric solutions and financial sustainability. Throughout the transformation, we offer ongoing support and adjustments based on performance metrics and feedback, guaranteeing that the new operating model fully supports your business's long-term vision and operational needs.



## CYBER SECURITY AND RESILIENCE

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#### **Service Description:**

Our team delivers cost-effective Cyber Security and Cyber Resilience services to support digital transformation across various UK Government Departments. Our Security Consultancy services provides experts including specializations in cyber vulnerability, controls, and risk management, ensuring robust protection for systems and services.

#### **Service Features:**

- Cloud cyber strategy development and implementation
- Revealing Security Weaknesses and resolution approaches
- Customized resilience planning detailing current and to-be service resiliency
- Incident response providing contingent plans and support to maintain availability
- Business continuity planning enabling minimal service disruptions
- Resilience improvement delivery increasing your security posture
- Compliance management ensuring regulation adherence
- Comprehensive risk assessment producing a consolidated risk picture
- Cyber Threat Assessment utilising best practices
- Safeguarding Cloud Infrastructure

#### **Service Benefits:**

- Address urgent issues facing Public Sector use of Cloud technologies
- Innovative techniques to simulate real-world cyber-attacks
- Ensure a thorough assessment of your cloud security approach
- identification of vulnerabilities that could jeopardise your sensitive data
- Tailored planning to your business needs ensuring optimal resilience
- Ensures service uptime reducing operational and financial risk
- Adherence to standards and regulation, meeting compliance targets
- Confidence that your business systems are secure and user safe
- Comprehensive management reporting and assurance dashboards

#### **Delivery:**

We deliver our Cyber Security and Resilience service by offering expert, integrated, and cost-effective security consultancy tailored to the unique needs of UK Government Departments, along with utilisation of global best practice and standards such as NIST. Our approach includes a deep specialization in cyber vulnerability, cyber controls, and cyber risk management. We start by assessing the current security landscape of your department to identify potential vulnerabilities and areas for enhancement.

Our team then designs and implements robust cyber controls and risk management strategies that are aligned with your digital transformation goals. Throughout the process, we focus on protecting your services and systems against emerging cyber threats, ensuring that your operations remain secure and resilient. This comprehensive support helps maintain the integrity and continuity of government digital services, enhancing overall cyber resilience.

## SECURE BY DESIGN - ASSURANCE & DELIVERY

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### Service Description:

With greater complexity and reliance among systems, cyber security becomes more important than ever. We have embraced Secure By Design and embedded into P3M delivery, tailorable throughout the lifecycle. We ensure that the appropriate security considerations are embedded, enabling the approaches are embedded into cloud products and network connections.

### Service Features:

- Provision of policies and procedures
- Embed security by default into processes, procedures and technologies
- Utilisation of best practise security frameworks e.g. NIST RMF
- Design Advisory
- Security Architecture
- Advice on ensuring cyber resilience throughout system lifecycle
- Security Assurance for Business Continuity
- Requirements Definition
- Cyber Vulnerability Investigation
- System of Systems Integration

### Service Benefits:

- Access to trusted specialists with proven Secure by Design experience
- Tailorable and flexible solutions to meet your organisational needs
- Experience in mission-critical environments, enabling business continuity
- Adherence to governmental cyber and information security policies
- Mitigate risk inherent in existing processes/technology
- Cost efficient solution
- Reduced impact of security on P3M timelines and budgets
- Secure by Design policies which enable organisational objectives
- Reduce costs through adopting appropriate measures

### Delivery:

We will help bring pragmatic and practical security solutions including the design stage, build and in-service provision of your system by focusing on operational impact and your business continuity needs. By analysing data criticality (confidentiality, integrity and availability) our dedicated professionals can advise on security requirements and controls, safeguarding measures, and embed security features into your solution to improve your organisations cyber resilience.

Protecting your systems and system of systems shall be our top priority and with proactive risk management and threat assessments throughout the delivery phases we will do our utmost to ensure your objectives can be met and benefits realised.



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