

The image features a solid blue background with several abstract, light blue curved lines. One line starts from the left edge and curves upwards towards the top right. Another line starts from the left edge and curves downwards towards the bottom right. A third, thicker line starts from the left edge and curves upwards towards the top right, positioned above the text. The text "SISUA" is centered in the middle of the image in a white, bold, sans-serif font.

SISUA

# SISUA



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# About Sisua

We specialise in delivering complex transformation and change. Experts in shaping, mobilising, and delivering change, and recovering change programmes that have lost their way.

We have a relentless focus on outcomes to deliver a lasting impact. Supported by a culture that attracts the best consultants, and allows them to thrive, delivering outstanding work for our Clients.

We also remember that everybody has a choice – we're human and the **people** you want to work with.

Sisua – Getting it done.

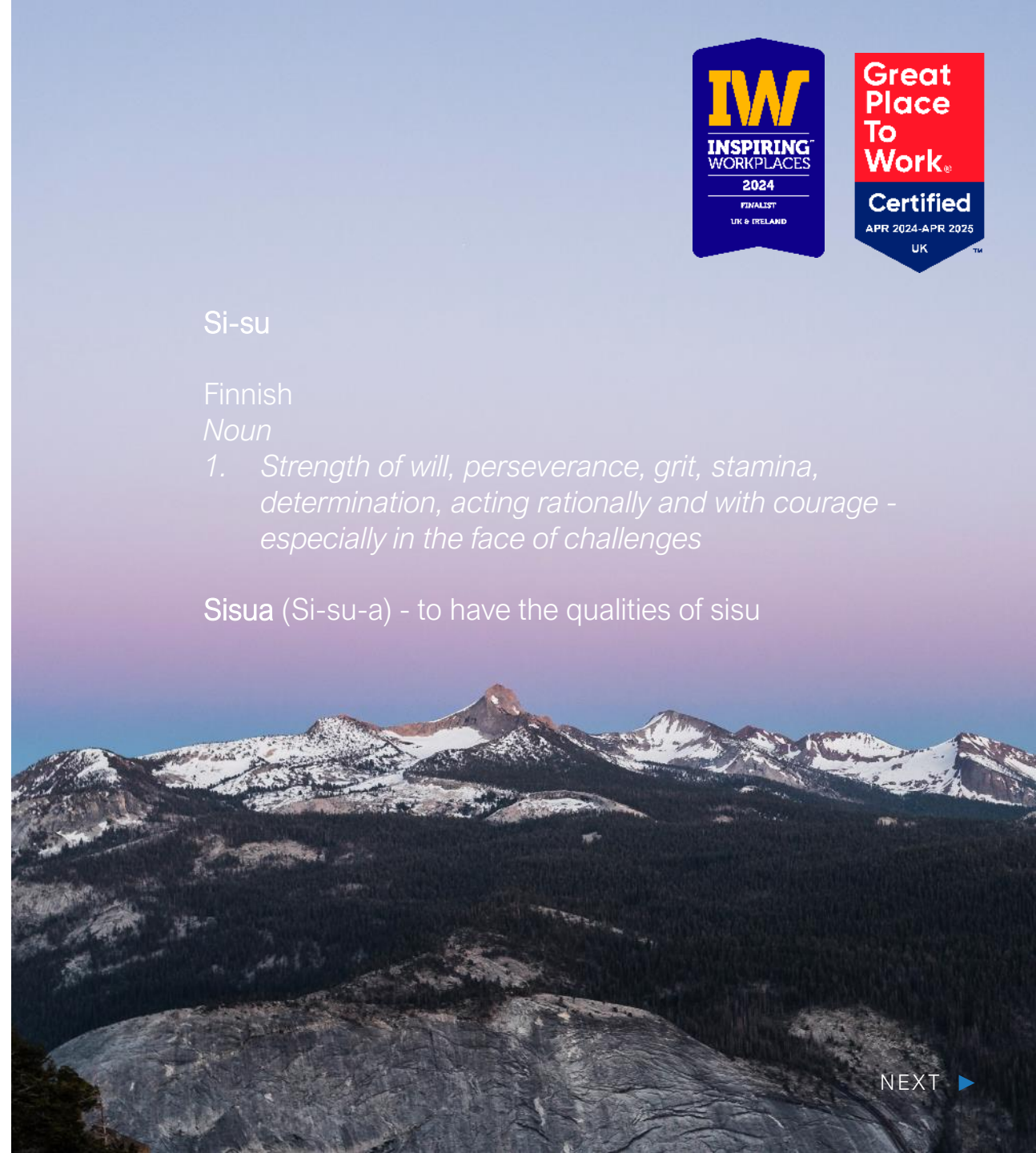


Si-su

Finnish  
Noun

1. *Strength of will, perseverance, grit, stamina, determination, acting rationally and with courage - especially in the face of challenges*

Sisua (Si-su-a) - to have the qualities of sisu



# Sisua in action

Here are some of the many highlights that we have delivered for our Clients.

- ▶ Mobilised and delivered the PMO for a £2bn programme of major Capital Projects in the public sector.
- ▶ Drove £750k of savings per annum for a global Life Sciences business through the replacement of legacy enterprise systems with cloud-based services.
- ▶ Delivered a \$23bn divestiture programme for a global FTSE 100 Client impacting 11,000 employees across over 30 countries.
- ▶ Implemented a global call centre solution across 30 countries in Asia Pacific, Europe and the Americas, including infrastructure, operating model, and people change.
- ▶ Led a global legal entity restructuring programme across over 40 legal entities and 25 countries.





## What our clients say

“Sisua has provided high quality and consistent delivery, even through challenging times. They have been instrumental in implementing a step change for our IT Delivery, making a real change which will have lasting impact. I would confidently work with Sisua again, and would recommend them to others.”

TECHNOLOGY DIRECTOR, FRASER GROUP

Our clients rated us 9.5 out of 10 for overall client satisfaction



Our public sector clients rated us 10 out of 10 for the services we provide and would recommend us to others



Our life science clients rated us 9 out of 10 for the services we provide and would recommend us to others



Our retail clients rated us 10 out of 10 for the services we provide and would recommend us to others

# Our Services

We apply hard delivery (project and programme delivery) and soft delivery (change management) to everything we do, shaping, mobilising, and delivering change.

## ► Intervention & Recovery

Diagnosing and turning around troublesome projects & programmes and helping our clients recover and stabilise

## ► Mobilisation & Design

Aiding clients in establishing their portfolios, programmes and projects, building on foundations and designing for success

## ► Delivery & Change

Working shoulder to shoulder with clients to specialise in and deliver their toughest and most critical initiatives

## ► Strategy & Discovery

Guiding clients from the onset of their transformation, fostering strong and enduring foundations for their delivery



# Our Services

Our core services allow us to tackle your most critical initiatives, delivering results where you need it most.

## Strategy & Discovery

## Mobilisation & Design

## Delivery & Change

## Intervention & Recovery

### ► PMO – Driving control, insight and standards

Helping clients to assess how they govern their portfolios and programmes, implement the required controls in a pragmatic way and help to embed and drive these to minimise delivery risk and improve on budget, on time and to scope delivery.

### ► Delivery and Change Management – Leading to get stuff done

Aiding clients in delivering their complex programmes from inception to delivery and post-delivery realisation. We help clients shape, mobilise, deliver and recover their critical initiatives. We bring both the hard delivery elements, using traditional and agile techniques, and the softer change management skills, tools and templates to help embed change in a pragmatic way.

### ► Operating model design and implementation - Designing and setting up for success

We help organisations shape how they should transform by applying structured methods to design their future state.

We work with our clients to drive the process of how to get to the unique answer for them applying project and change management practices to help them define their future and set themselves up for success. We work at the department or portfolio level to help organisations improve how they deliver, but not at the strategic organisational level of how different functions do this.

# Our Services

- Project, Programme and Portfolio Design and Mobilisation
- Project Discovery, Business Case and Vendor Selection
- Project and Programme Delivery
- Rapid Programme Mobilisation
- Project and Programme Management
- Digital Project and Programme Delivery
- Transformation Programme Delivery
- Project and Programme Planning
- Project and Programme Assurance
- Project Management as a Service
- Programme Recovery
- Project and Programme Transparency and Reporting
- Project, Programme and Portfolio Governance Design and Implementation
- Project and Programme Capability Maturity Assessment
- Portfolio Management
- Portfolio Optimisation
- PPM Capability Development and Training
- Business Intelligence and Dashboard Development
- Business Transformation Design and Delivery
- Agile Project Management Implementation
- ERP Mobilisation and Implementation
- Cloud Services Readiness Assessment
- Project and Programme Assurance Healthcheck
- Strategy Development and Roadmap Definition
- Strategy Mobilisation and Realisation
- Change Management and Business Engagement
- Change Management Design and Delivery
- Organisation Culture Change
- Data Strategy and Analysis
- Digital Strategy and Analysis
- Process Optimisation
- Business Analysis
- Cost Reduction Analysis and Execution
- PMO as a Service
- PMO Maturity Assessment
- PMO Design, Setup and Transformation
- Target Operating Model Design and Implementation
- Transformation Management Office (TMO) Design and Mobilisation
- Transformation Management Office (TMO) implementation
- Transformation Management Office (TMO) Assessment





S I S U A

Business Intelligence  
and Dashboard  
Development



# Business Intelligence and Dashboard Development

High-quality dashboard and analytics, grounded in clean, secure data, enables compelling, actionable data, scorecards, dashboards and insights. Using tools such as Power BI, we build visually compelling dashboard and analysis to drive insight and action. Our dashboards are suitable for consumption by decision-makers at all levels.

## Features

- Clarity on what to measure, key KPIs and information
- Design and development of key dashboards
- Design, development and analysis of critical data
- Actionable insights to drive decision making and outcomes
- Data turned into insight
- Reusable tools to enable tracking, monitoring and action
- Focused attention on critical matters
- Capability development to reduce consulting dependency
- Definition of roadmaps and recommendations for future development
- Change management/training to help embed new ways of working



## Benefits

- Improved data quality
- Focus on desired results and clarity on direction
- Improved transparency of data
- Enhanced insight from data
- Data based decision making and action
- Driving value for money and cost control
- Increased buy in to critical initiatives from senior stakeholders
- Better understanding of data/system/process linkages and gaps
- Enabling decision making with interactive visualisation & reports
- Personalised views



# SISUA

Hei olen Pekka and I am the founder of Sisua and a proud Finn.

I have over 15 years of experience working in high performance companies like IBM and Accenture and with FTSE100 clients like M&S, General Electric, GS, and BP on large scale global projects and programmes.

I worked on some highly complex programmes in both IT and the business and what I saw was serious variability in the quality of delivery.

Many project and programme managers were inconsistent in their approach, commitment and accountability, or were not people that managed to consistently get things done to time, scope and budget.

It was hard to find the people that were truly awesome – who followed through with doing what they said

they would, who were willing to get stuck in when the going got tough.

During my consulting career I always felt we should center on quality and making sure there was always a focus on working with our clients to meet their end goals – even when they changed.

So In 2018 I decided to build a business to bring this consistency and focus on quality delivery to the market. I wanted to create a business that really majored on developing the awesome people that have the perseverance and determination to do the right thing and get things done, whilst being human and working collaboratively with our clients.

That is when Sisua was born.





# What's in a name?

SISUA is a Finnish word, it means strength of will, perseverance, grit, stamina, determination, acting rationally and with courage - especially in the face of challenges.

This typifies the very essence of our business, our people and our culture. It's who we are, how we are and how it will feel to work with us.

Everything in our business is engineered around these principles and it's what makes us different.

SISUA – Getting it done.



# Our Vision

To be the partner of choice to help you execute your critical initiatives and drive your success



# The Sisua Mission

Our aim is to be the consulting company of choice to mobilise, deliver and recover our client's critical projects. We do this by bringing the best talent to challenge what is possible, break obstacles and get the tough stuff done.



# Take Ownership Be Resilient and Thrive

## Sisua Values

At our core, we embody three values:

**"Take Ownership, Be Resilient, and Thrive."**

Taking ownership empowers us to embrace responsibilities and accountability, while resilience helps us bounce back stronger from setbacks.

With these strengths, we do not just survive; we thrive, reaching new heights of success through celebration, innovation, and determination.

Together, these values shape a culture that inspires excellence and fosters a shared commitment to achieving greatness.

# Get in touch



## Pekka Metsaranta

CEO

Pekka founded Sisua in 2018 following over 15 years working with global consulting firms and clients. His ability to identify pragmatic solutions and approaches in truly complex environments has been his hallmark and he continues to help global clients with their biggest challenges. If you would like to talk through any of your upcoming projects or would like to learn more about Sisua, please get in touch.

[pekka.metsaranta@sisua.co.uk](mailto:pekka.metsaranta@sisua.co.uk)



## Tony Clarke

DIRECTOR

Tony joined Sisua in 2020, sharing Pekka's vision for a consulting firm that could offer exceptional value to clients while adopting a new approach. Tony has over 15 years experience in working with clients across a wide range of industries, helping them to design and deliver programmes that ensure their most important objectives. If you would like to discuss any of your areas of focus or would like to know more about Sisua, please get in touch.

[tony.clarke@sisua.co.uk](mailto:tony.clarke@sisua.co.uk)



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Thank you

[SISUA.CO.UK](https://sisua.co.uk)