

# Pricing Structure



## Option 1:

- Fixed price/fixed delivery model. We have been very successful with UK Government projects delivered on or ahead of time and budget.

## Option 2: Rate Card

- Skills For the Information Age (SFIA) Definitions & Rate Card

	Strategy and architecture	Business change	Solution development and implementation	Service management	Procurement and management support	Client interface
1. Follow	£325 - £525	£325 - £525	£325 - £525	£325 - £525	£325 - £525	£325 - £525
2. Assist	£525 - £615	£525 - £615	£525 - £615	£525 - £615	£525 - £615	£525 - £615
3. Apply	£675 - £795	£675 - £795	£675 - £795	£675 - £795	£675 - £795	£675 - £795
4. Enable	£855 - £910	£855 - £910	£855 - £910	£855 - £910	£855 - £910	£855 - £910
5. Ensure or Advise	£955 - £1045	£955 - £1045	£955 - £1045	£955 - £1045	£955 - £1045	£955 - £1045
6. Initiate or Influence	£1120 - £1280	£1120 - £1280	£1120 - £1280	£1120 - £1280	£1120 - £1280	£1120 - £1280
7. Set Strategy or Inspire	£1345 - £1455	£1345 - £1455	£1345 - £1455	£1345 - £1455	£1345 - £1455	£1345 - £1455

### Standards for Consultancy Day Rate cards

- Consultant's Working Day
- 8 hours exclusive of travel and lunch
- Working Week – Monday to Friday excluding national holidays
- Office Hours - 9am to 5pm Monday to Friday
- Travel, mileage Subsistence – Included in day rate within M25. Payable at department's standard T&S rates outside M25
- Mileage – As above