



G-Cloud

Specialist Services

Pricing Document

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Introduction

Our Company

Knox Cyber Security is a small and specialist information security consultancy. We formed in the beautiful South Wales valley in 2006 as Silcox Information Security and renamed in 2017. We practice across the UK and Scandinavia.

Knox Cyber Security was one of the first security consultancies to embrace and integrate Agile methodologies into security practices to offer a proportionate and pragmatic security consultancy service to our client-partners.

Our approach is to work in a collaborative manner with our client-partners. We prefer to co-locate with our client-partners where possible and over many years, we have found this to offer the greatest level of communication, requirements understanding and skills-transfer.

We pride ourselves on our transparent approach to consultancy and are firm believers that to 'go native' upon a partner engagement is a positive trait leading to a trusting, strong and collaborative working relationship that is mutually beneficial and rewarding.

All solutions employed are centred around our client-partner requirements and are specifically tailored to their business needs whilst adhering strictly to principles of security economics where security is to be 'good enough' and the customer and business journey is paramount.

Knox Cyber Security are approved suppliers of cyber security into UK Government, under the scheme governed by the Department for Business, Innovation and Skills.

Knox Cyber Security are a Cyber Essentials Certification Body and are certified to Cyber Essentials, the UK Government cyber assurance scheme.

Our People

Knox Cyber Security consultants are experienced and trained in all aspects of IA practice. All our consultants hold Security Clearance at a minimum, with some holding higher levels of security clearance.

We operate within private, public and voluntary sectors and lead the field in the integration of HMG Security Practices and accreditation within Agile projects. Our guidance and advice has been sought by GDS as we are the only practitioners within all HMG exemplars to have demonstrable success within this area.

All our experts consultants former members of the CESG Listed Advisor Scheme (CLAS), are CCPs, CISSPs, CISM, CSIRAs, CRISCs, QSTMs, CCSPs, are ISO27001 Lead Auditors, hold SABSA certifications and are Certified Scrum Masters (CSM) and Certified Scrum Product Owners (CSPO).

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Pricing Tiers

Knox Cyber Security provides consultancy services for Agile cyber security and accreditation projects on the basis of a fixed daily rate for agreed projects and timescales.

Level	SFIA Definition(s)	Day Rates for All Disciplines*
Consultant	Significant experience in their specialist field and in a consultancy role. Some experience in providing specialist technical/subject advice and guidance, and evidence of working in predictable and structured projects. Demonstrates analytical approach to problem solving, works to required standards. Appreciates how the role relates to public sector organisations and governance structures.	720
Senior Consultant	Substantial experience in their specialist field and in a consultancy role. Previous experience in providing specialist technical/subject advice and guidance, and evidence of working on a wide range of high quality and relevant projects. Awareness of the issues/problems facing public sector organisations.	780
Principal Consultant	Substantial experience in their specialist field and in a consultancy role. Sound knowledge of the public sector and current policy and political issues affecting it. Previous experience in providing the specialist technical/subject advice and guidance on at least three major projects preferably in the public sector. Intimately familiar with Government and public sector recognised methodologies	900
Managing Consultant	Substantial experience in their specialist field and in a consultancy role. In depth knowledge of the public sector and of current policy and political issues affecting it. Previous experience in providing the specialist technical/subject advice and guidance on at least five major projects, preferably in the public sector. Experience of Government and public sector recognised methodologies.	1,035
Director / Partner	Extensive experience in their specialist field, in which they are nationally or internationally renowned as an expert. Extensive experience of leading or directing major, complex and business-critical projects; bringing genuine strategic insight. In depth knowledge of the public sector and of current policy and political issues affecting it.	1,350

Discipline Specialisms Include (but are not limited to): CLAS, CISM, CISSP, CCP, CEng, CEH, CHECK, CHFI, CICISO, ITPC, SABSA, ISO27001 Lead Auditor, Certified SCRUM Master (CSM), CSA Cloud Security Auditor.

Table 1 - Pricing for Specialist Disciplines

Standards for Consultancy Day Rates

Consultant's Working Day – 7.5 hours exclusive of travel and lunch per working day. A working day is defined as 7.5 hours between 7:30 and 18:00.

Working Week – Monday to Friday excluding national holidays.

Overtime - Weekends are 2x standard day rate, overtime within a working week is charged at 1.5 x standard day rate.

Office Hours - 09:00 – 17:00 Monday to Friday

Travel and Accommodation – Payable at HMRC cost per mile. Accommodation, if required, is to be agreed with client prior to contract acceptance.

Subsistence - There is no charge for subsistence at any time.

Mileage – As above

Professional Indemnity Insurance – To the sum of £5m included within daily-rate.

Available Discounts

Education pricing – Client-partners within the education sector will attract a 5% discount.

Health Sector Pricing - Client-partners within the healthcare sector will attract a 5% discount¹.

Voluntary Organisations - Third sector, voluntary organisations client-partners will attract a 10% discount.²

¹ Applies only to NHS and Charitable healthcare organisations.

² Applies only to registered charities.

Contact Us

Please feel free to get in touch with us, you'll find us approachable, receptive and affable. We are always happy to discuss your requirements, assist with enquiries and provide further information on any of our services. You'll be surprised at how well we can help you!



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