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G Cloud 14

# Pricing Document

**Sentinel Managed Extended Detection and Response  
(XDR) Threat Detection Service**



# Pricing Model

Onboarding	Price per Host
Starts from £25,000, based on the required resources in line with SFIA Rate Card.	Starts from £4.00 per host, per month

## Pricing Breakdown

**Host Count** – The count of endpoints that will be monitored as part of the ongoing service.

**Onboarding** – A flat, one-time fee, accounting for project management and engineer resourcing in line with the SFIA Rate Card.

**Price per Host** – The cost per Host for ongoing support. Fixed from the start of the contract, this will be a monthly fee for the customer.

## Pricing Conditions

- Pricing for this service is based on the required team, grades of consultants and timescales agreed during scoping.
- Onboarding costs to be paid up front in full.
- Pricing is given on a fixed price basis across the support contract.
- A Scope of Work will be produced with the exact requirements for onboarding and the entire managed service, as well as a fixed price for the service.
- All pricing is in GBP and exclusive of VAT.
- All onboarding is based on resources working normal United Kingdom business hours, 09:00 – 17:30, unless agreed otherwise.
- Pricing does not include any incidental expenses, including travel, unless specified otherwise.
- Changes in scope, requirements or assumptions will be subject to change control and additional costs dependent on how the changes impact the agreed Scope of Work.
- All costs are exclusive of VAT.



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