



SiXworks G-Cloud Services Pricing Document

G Cloud 14

Secure by Design



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SiXworks Services Pricing

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1. Rate Card

SiXworks G-Cloud Services can be provided on the resource pricing model provided in the SiXworks Government Cloud Services SFIA Rate Card:

	SFIA Rate Card (£ per day)					
	Strategy and architecture	Change and Transformation	Development and implementation	Delivery and Operation	People and skills	Relationships and engagement
1. Follow	£500.00	£400.00	£500.00	£500.00	£250.00	£450.00
2. Assist	£682.50	£546.00	£682.50	£682.50	£341.25	£614.25
3. Apply	£802.50	£642.00	£802.50	£802.50	£401.25	£722.25
4. Enable	£935.00	£748.00	£935.00	£935.00	£467.50	£841.50
5. Ensure, advise	£1,187.50	£950.00	£1,187.50	£1,187.50	£593.75	£1,068.75
6. Initiate, influence	£1,560.00	£1,248.00	£1,560.00	£1,560.00	£780.00	£1,404.00
7. Set strategy, inspire mobilise	£1,986.50	£1,624.00	£1,986.50	£1,986.50	£1,015.00	£1,787.85

Standards for Consultant Day Rate Cards

- **Travel and Subsistence (T&S):** Prices exclude T & S expenses, with standard class travel and reasonably priced overnight accommodation charged at cost.
- **Mileage:** Charged at the department's standard mileage rates
- **VAT:** All prices are provided exclusive of Value Added Tax, sales tax or similar.
- **Working week:** Prices are based upon an 8 hour working day,
- **Office Hours:** Monday to Friday excluding national holidays.
- **Insurance:** Professional Indemnity Insurance is included in the day rate.

2. Procurement

SiXworks services can be procured on the following pricing models:

- Time and Materials (T&M). T&M is appropriate where the requirements need further elaboration and are subject to change, or where customer consumption of certain elements, such as Architect or DevOps resource is variable. T&M is typically calculated on day rate using the SFIA rate card.
- Fixed Price. Fixed pricing can be offered when the statement of work requirements are clearly defined and agreed by both parties. This usually necessitates the availability of mature and accurate input documents so that the amount of effort to achieve the project deliverables can be calculated. In addition, any project risks, issues, assumptions or dependencies need to be stated and measured. Pricing breakdown is available on request and is based upon the day rates shown in the SFIA rate card.

Discounts and Variations

Discounts may be available; factors to consider would include duration, location, complexity and volume. The pricing contained within this submission will cover the majority of service requests. However, due to the nature of client specific requirements and the need to create more tailored solutions and commercial proposals, there are a number of factors that can affect price. These will be discussed with customers if the need arises.

SiXworks would be happy to discuss any variations to our standard service and corresponding pricing, based on any specific customer requirements.



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