# **CLOUDSOFT CLOUD MIGRATION**

# CLOUD SUPPORT SERVICE DESCRIPTION

**READY. STEADY. MIGRATE.** 

Prepared for G-Cloud Feb 2024

## **CLOUD MIGRATION**

### Service Overview

Motivated by the need to provide a better digital experience, organisations also see cloud as an opportunity for greater cost efficiency, developer agility and to adopt new technologies like AI and machine learning.



IT leaders who are prioritising cloud migration initiatives.\*



who say they're hindered by cloud skills gaps and struggle to find internal expertise and resource to accelerate cloud initiatives.

At Cloudsoft, we know the journey to the cloud has no clear path and one size doesn't fit all. Our experts are here to guide you to adopt the cloud and migrate your applications to maximise value.

Our Migrate services will make sure your cloud environment is Well Adopted and your applications are Well Migrated, providing everything you need; from strategy to planning, design to implementation and more.

We take pride that our expert AWS consultants have built up deep knowledge and experience from delivering many cloud migrations for a range of customers.

We offer an end-to-end service, starting with your organisation's goals, helping you to build a case for migration through to planning and delivering the migration, and helping you to manage and modernise your AWS environment afterwards.

<sup>\*</sup>Flexera State of the Cloud

### Benefits of Cloudsoft Cloud Migration

Independent advice from Cloudsoft migration experts will help you to:

- communicate the value and impact of cloud migration;
- develop your cloud strategy and business case;
- plan and execute your migration;
- identify and mitigate risks;
- prioritise and make effective decisions in the cloud;
- access generous funding from AWS to assess, plan and deliver the migration.

#### The Cloudsoft approach

We always start with understanding your organisation, your goals and your challenges. This means our recommendations can be tailored to provide you with maximum benefit and make the migration as smooth as possible.

We follow an **Assess - Plan - Migrate** approach, and as an AWS Partner with Migration Capability are able to help you access generous funding at each of these stages. depending on the scope of the project.

#### **ASSESS MIGRATE** PLAN **Cloud Strategy:** Cloud Readiness: Cloud Migration: - understand business - determine which - Database migration; goals. applications will be - Application - align business goals migrated; migration; with technology - prioritise the - Rearchitecting for the challenges. migration of critical cloud; - choose a provider. applications. - Microsoft workloads.

In addition, we can help to develop internal skills via general consulting and support services, as well as tailored Immersion Day workshops to help you understand how to best leverage the AWS platform.

#### Service Details

#### **Planning**

Effective planning is the key to successful cloud migration. The Cloudsoft Cloud Migration service is designed to ensure your organisation gets the answers and support you need to help assess your cloud readiness and to prioritise the migration of critical applications to the cloud in line with your business goals.

Cloudsoft will help at every step of the journey, from the initial strategy sessions, delivering the migration and on to monitoring and reviewing applications once they are migrated.

#### **Training**

Through our Cloud Migration service, customers will learn skills important to the ongoing success of their environment, and to their future cloud strategy.

This includes:

- How to communicate the value of cloud;
- How to plan a cloud migration;
- The choices you might have to make in the cloud;
- Dedicated sessions on specific AWS services or runbooks.

#### Support

Cloudsoft provides a range of support levels for our users:

- Our managed support solution comes with a full Support Service Level Agreement including the provision of a self service portal with ticketing solutions and help desk.
- Services include the provision of dedicated and expert consultants to support the customer through the agreed engagement period.

DIGITAL SCOTLAND, 2022

Cloudsoft are experts in using powerful software and transformational services to help organisations get value from their technology investments and in turn, achieve their digital ambitions faster. We're headquartered in Edinburgh, UK, but wow clients in the public and private sector around the world.

#### CL-OUDSOFT | AMP Our powerful software

Our flagship AMP software delivers a service and governance lens to orchestrate and govern critical services across hybrid IT environments, regardless of environment or location. This helps maximise value from technology investments, drives down costs and reduces non-financial risks.

#### CL-O-UDSOFT | TEMPO Our transformational services

Our public cloud IT transformation expertise is embedded our Tempo cloud services, helping our clients to transform faster and exploit the benefits of cloud, cost-effectively.

We're an AWS Advanced Consulting Partner with Well-Architected, Immersion Days, Migration Acceleration Program, Microsoft Workloads and DevOps Competencies, a FinOps Foundation Member and a FinOps Certified Service Provider.











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## **CONTACT**

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