



Cloudsoft Tempo Cloud Migration: Pricing Document

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Contacts

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Cloud Migration

Overview of Service

At Cloudsoft, we know the journey to the cloud has no single path and one size doesn't fit all. Our experts are here to guide you to adopt the cloud and migrate your applications to maximise value.

Our Migrate services will make sure your cloud is Well Adopted and your applications are Well Migrated, providing everything you need; from strategy to planning, design to implementation and more. We take pride that our expert-led approach leads to successful outcomes; every time.

Pricing Models and Pricing

Migration programmes can differ significantly in terms of scale, agility and flexibility required. Pricing can only be determined in relation to the customer's environment, cloud services, skills and desired outcomes. There are a number of options on what can be included in a migration project, including:

- Cloud Strategy: help enable your organisation to make the right cloud decisions
- Cloud Readiness: help determine and prioritise the migration of critical applications to the cloud
- Application migration: plan and execute your migration, modernise applications
- Database migration: transform your existing database to ones supported by AWS
- Rearchitecting for the cloud: analyse your applications, recommend improvements
- Consulting and implementation assistance
- Training

Cloudsoft therefore uses a day rate model for migration projects.

A day rate model: Cloudsoft applies a day rate model to deliver the appropriate cloud migration. Cloudsoft will work with the customer to define the requirements and charges, and can work in an agile manner to adjust the scope and deliverables as the project progresses. Charges will be in accordance with Cloudsoft's standard rate card as shown below. A blended rate may also be offered where a blend of resources are required to achieve modernisation aims:

Role	Standard Day Rate (excluding VAT)
Senior	£1,250
Principal	£1,450
Executive	£2,000
Project Management	£1,000

Notes & Standards Consultancy Day Rates:

- Consultant's Working Day: 7 hours exclusive of travel and lunch.
- Working Week: Monday to Friday excluding national holidays.
- Office Hours: 09:00 - 17:00 Monday to Friday.
- Travel, mileage subsistence: Payable at department's standard T&S rates
- Mileage: As for travel, mileage subsistence.
- Professional Indemnity Insurance: Included in day rate

Specific requirements and fixed price arrangements will be subject to a specific quotation and the execution of the G-Cloud Call-Off Order Form by both parties, subject to respective procurement policies and processes.