



Cloudsoft Tempo Cloud Sustainability: Pricing Document

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Contacts

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Cloud Sustainability

Overview of Service

The global IT industry is projected to consume nearly 10% of global power by the year 2030 and emit 6% of the world's carbon - on par with the aviation industry. Public cloud migrations are helping organisations towards their NetZero commitments - reducing CO2 emissions by 59 million tons a year.

The Cloudsoft Cloud Sustainability service helps organisations to map their cloud ambitions to their sustainability goals. We will work with you to assess your current technology use and practices and to migrate, modernise and optimise in line with both your business and sustainability goals.

Pricing Models and Pricing

Cloudsoft offers two pricing models for the Cloud Sustainability service:

- **A fixed price model:** This is typically used for projects with a fixed scope, based on clear workloads and detailed outcomes.
- **A day rate model:** Cloudsoft applies a day rate model to provide a customised price for more complex, or less defined requirements - such as those involving multiple workloads, requiring a more agile way of working, or larger organisations with more bespoke needs. This includes when an objective relates to providing analysis, consultation, advice and guidance to aid future decision-making.

Fixed Price Model

A fixed price package for simple cloud workloads. This package is based on an engagement with Cloudsoft consultants, normally delivered as follows:

Package	Price, excluding VAT (estimate)
Sustainability Review- Single Standard Workload	£10,000

Day Rate Model

Cloudsoft can also customise a sustainability package where there are more complex, or less defined requirements. In this instance Cloudsoft will work with the customer to define the requirements and charges, and can work in an agile

manner to adjust the scope and deliverables as the project progresses. Charges will be in accordance with Cloudsoft's standard rate card as shown below. A blended rate may also be offered where a blend of resources are required to achieve cost optimisation aims:

Role	Standard Day Rate (excluding VAT)
Senior	£1,250
Principal	£1,450
Executive	£2,000
Project Management	£1,000

Notes & Standards Consultancy Day Rates:

- Consultant's Working Day: 7 hours exclusive of travel and lunch.
- Working Week: Monday to Friday excluding national holidays.
- Office Hours: 09:00 - 17:00 Monday to Friday.
- Travel, mileage subsistence: Payable at department's standard T&S rates
- Mileage: As for travel, mileage subsistence.
- Professional Indemnity Insurance: Included in day rate

Specific requirements and fixed price arrangements will be subject to a specific quotation and the execution of the G-Cloud Call-Off Order Form by both parties, subject to respective procurement policies and processes.