



Cloudsoft Tempo Cloud Modernisation: Pricing Document

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Contacts

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Cloud Modernisation

Overview of Service

Cloudsoft provides expert consultancy and engineering to help modernise your cloud usage. This helps you achieve the true benefits of cloud, such as improved agility and innovation, improved reliability and scalability, all while reducing your costs and simplifying your operations. Whether you have a modernisation project in mind, or are first looking for a review to identify quick-win improvements, Cloudsoft can help you improve your applications and operations in the cloud.

Pricing Models and Pricing

Modernisation programmes can differ significantly in terms of scale, agility and flexibility required. Pricing can only be determined in relation to the customer's environment, cloud services, skills and desired outcomes. There are a number of options on what can be included in a modernisation project, including:

- Architecture consultancy
- Guidance or hands-on support aligned to well-architected principles
- Automation of operations and runbooks
- Adoption, support and training around cloud managed services, rather than self-managed infrastructure
- Guidance or hands on support for containerised workloads, including Kubernetes and alternatives
- Guidance or hands on support for Serverless adoption
- Support to achieve improved monitoring, alerting and remediation

Cloudsoft therefore uses a day rate model for modernisation projects.

A day rate model: Cloudsoft applies a day rate model to deliver the appropriate cloud modernisation. Cloudsoft will work with the customer to define the requirements and charges, and can work in an agile manner to adjust the scope and deliverables as the project progresses. Charges will be in accordance with Cloudsoft's standard rate card as shown below. A blended rate may also be offered where a blend of resources are required to achieve modernisation aims:

Role	Standard Day Rate (excluding VAT)
Senior	£1,250
Principal	£1,450
Executive	£2,000
Project Management	£1,000

Notes & Standards Consultancy Day Rates:

- Consultant's Working Day: 7 hours exclusive of travel and lunch.
- Working Week: Monday to Friday excluding national holidays.
- Office Hours: 09:00 - 17:00 Monday to Friday.
- Travel, mileage subsistence: Payable at department's standard T&S rates
- Mileage: As for travel, mileage subsistence.
- Professional Indemnity Insurance: Included in day rate

Specific requirements and fixed price arrangements will be subject to a specific quotation and the execution of the G-Cloud Call-Off Order Form by both parties, subject to respective procurement policies and processes.