



Cloudsoft

Resilience Assessment: Pricing Document

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Contacts

Any questions regarding this document can be made to:
Ross Gray (CEO) info@cloudsoft.com

Resilience Assessment

Overview of Service

Public sector organisations are increasingly attuned to vulnerability in today's complex technology environments. While cyber security resilience is often more high profile, true digital operational resilience, and technological maturity, is rooted in making improvements across the whole spectrum of resilience dimensions.

Cloudsoft's Operational Resilience Readiness Assessment will provide you with a clear view of your current resilience maturity level, help you to understand how the latest regulatory trends are starting to influence technology providers and help you to create a roadmap to improving your resilience maturity.

Pricing Models and Pricing

Cloudsoft offers two pricing models for the Operational Readiness Assessment service:

- **A fixed price model:** This is typically used for projects which follow Cloudsoft's resilience model Assessment standard model which involves a workshop session revolving around
- **A day rate model:** Cloudsoft applies a day rate model to provide a customised price for more complex, or less defined requirements - such as those involving multiple workloads or requires a more agile way of working. This includes when an objective relates to providing analysis, consultation, advice and guidance to aid future decision-making.

Fixed Price Model

A fixed price package for simple cloud workloads. This package is based on a five day engagement with Cloudsoft consultants, which includes a workshop with up to 5 participants from the customer following the standard Cloudsoft resilience assessment across the defined 7 dimensions detailed - normally delivered as follows:

Package	Days (estimate)	Price, excluding VAT (estimate)
Resilience Assessment	5 days inclusive of consultation and analysis .	£9,995

Day Rate Model

Cloudsoft can also customise a resilience package where there are more complex, or specific requirements, or the customer requires a specific output for a regulator or resilience project. Charges will be in accordance with Cloudsoft's standard rate card as shown below. A blended rate may also be offered where a blend of resources are required to achieve aims:

Role	Standard Day Rate (excluding VAT)
Senior	£1,250
Principal	£1,450
Executive	£1,600
Project Management	£1,000

Notes & Standards Consultancy Day Rates:

- Consultant's Working Day 7 hours exclusive of travel and lunch.
- Working Week Monday to Friday excluding national holidays.
- Office Hours 09:00 - 17:00 Monday to Friday.
- Travel, mileage subsistence Included in day rate within M25.
- Payable at department's standard T&S rates outside M25.
- Mileage As for travel, mileage subsistence.
- Professional Indemnity Insurance Included in day rate

Pricing Note: Cloudsoft services allow for scale, agility and flexibility in terms of scope. Pricing can only be determined in relation to the Contracting Authority's environment, cloud services, skills and desired outcomes.

As such, an initial scoping and discovery activity will be undertaken to determine resource profiles required and pricing for any given Call-Off request.

Specific requirements and fixed price arrangements will be subject to a specific quotation and the execution of the G-Cloud Call-Off Order Form by both parties, subject to respective procurement policies and processes.