



Cloudsoft

Service Management Connector Consultancy: Pricing Document

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Contacts

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Cloudsoft Service Management Connector Consultancy

Overview of Service

ServiceNow and AWS are strategic technologies for many enterprises. The AWS Service Management Connector for ServiceNow brings these technologies together, enabling ServiceNow users to provision, manage, and operate AWS resources natively from ServiceNow, facilitating significant benefits for users, administrators and business stakeholders.

However, the reality of successfully integrating these key technologies can present challenges; such as skills, time and resource shortfalls, bespoke considerations, and more. Cloudsoft can help.

Cloudsoft will guide and support you through your specific integration scenario between your ServiceNow setup and AWS with the AWS Connector for ServiceNow.

Pricing Models and Pricing

Service Management connector activities can differ significantly in terms of scale, agility and flexibility required. Pricing can only be determined in relation to the customer's environment, level of customisation required, skills and desired outcomes. Cloudsoft therefore customises our Service Management connector projects using our day rate model:

A day rate model: Cloudsoft applies a day rate model to provide a customised price for more complex, or less defined requirements - such as those involving multiple workloads or requiring a more agile way of working. This includes when an objective relates to providing analysis, consultation, advice and guidance to aid future decision-making. Cloudsoft will work with the customer to define the requirements and charges based on resources x number of days required for the projects. Charges will be in accordance with Cloudsoft's standard rate card as shown below. A blended rate may also be offered where a blend of resources are required to achieve modernisation aims:

Role	Standard Day Rate (excluding VAT)
Engineer	£1,200

Lead Engineer	£1,600
Senior Engineer	£1,400
Principal Engineer	£1,800
Executive	£2,000
Project Management	£1,000

Notes & Standards Day Rates:

Specific requirements and fixed price arrangements will be subject to a specific quotation and the execution of the G-Cloud Call-Off Order Form by both parties, subject to respective procurement policies and processes.

- Consultant's Working Day: 7 hours exclusive of travel and lunch.
- Working Week: Monday to Friday excluding national holidays.
- Office Hours: 09:00 - 17:00 Monday to Friday.
- Travel, mileage subsistence: Payable at department's standard T&S rates
- Mileage: As for travel, mileage subsistence.
- Professional Indemnity Insurance: Included in day rate