CLOUDSOFT

Cloudsoft Tempo
Cloud Development & DevOps:
Pricing Document

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Cloud Development & DevOps

Overview of Service

DevOps is a best-practice model for delivering applications and services at high-velocity. By bringing developer and operations teams together, and using automation, DevOps teams work across the full application lifecycle and develop a broader range of skills.

Cloudsoft provides customers with the option of Managed, Extended or Advisory DevOps to meet their unique requirements. Whether it's building a whole DevOps capability or using DevOps best practices to deliver a new application, or just to adopt AWS tools for DevOps: Cloudsoft can help you develop an approach that suits you.

Pricing Models and Pricing

Cloud development and DevOps projects can differ significantly in terms of requirements and scale. Pricing can only be determined in relation to the customer's desired outcomes, environment, cloud services and skills. There are a number of options on what can be included in a modernisation project, including:

- Assessment of current DevOps capability
- Adopting a DevOps culture and processes
- Adoption of the most suitable DevOps tools
- Release pipelines for faster and safer deployments
- Automation to simplify and improve operations
- Production readiness, such as monitoring, alerting, runbooks and playbooks
- Building DevOps capability in your organisation
- DevOps knowledge transfer
- Improvement of the DevOps toolchain
- Using DevOps best practices to deliver new applications

 Cloudsoft therefore uses a day rate model for development and DevOps projects.

A day rate model: Cloudsoft applies a day rate model to deliver the appropriate cloud project. Cloudsoft will work with the customer to define the requirements and charges, and can work in an agile manner to adjust the scope and deliverables as the project progresses. Charges will be in accordance with Cloudsoft's standard rate card as shown below. A blended rate may also be offered where a blend of resources are required to achieve modernisation aims:

Role	Standard Day Rate (excluding VAT)
Senior	£1,250
Principal	£1,450
Executive	£2,000
Project Management	£1,000

Notes & Standards Consultancy Day Rates:

- Consultant's Working Day: 7 hours exclusive of travel and lunch.
- Working Week: Monday to Friday excluding national holidays.
- Office Hours: 09:00 - 17:00 Monday to Friday.
- Travel, mileage subsistence: Payable at department's standard T&S rates
- Mileage: As for travel, mileage subsistence.
- Professional Indemnity Insurance: Included in day rate

Specific requirements and fixed price arrangements will be subject to a specific quotation and the execution of the G-Cloud Call-Off Order Form by both parties, subject to respective procurement policies and processes.