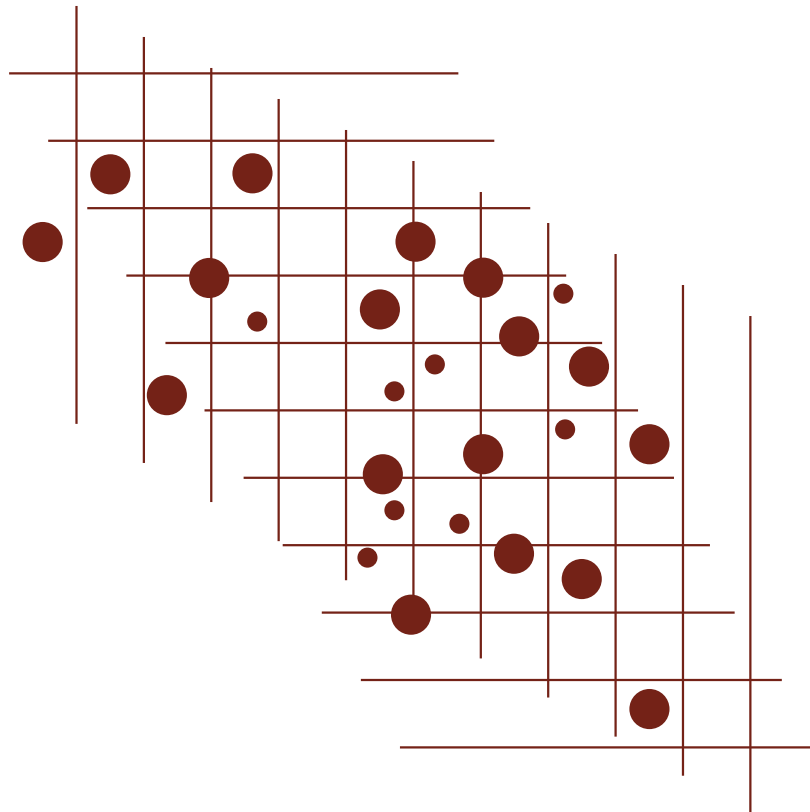


VAAMG Consulting

G-Cloud 14 - SFIA (Skills Framework for the Information Age) - Rate Card 2024



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Section 1 : Type of Pricing Models

Time and Material	Standard commercial arrangement based on the SFIA rate card for the Services listed on the G Cloud 14 which will involve agreement to provide services and to invoice monthly based on the work done.
Fixed Price	We will agree with the client a fixed price for the services based on an estimate of the work to be carried out, this will be invoiced by installments based on deliverable milestones.
Fixed Capacity	In this instance the service will be defined up to an agreed fixed number of resources (Core team) for a specific duration and not on the service / project outcome.

The SFIA rate card includes rates for onsite resources. We are able to leverage our near shore and off shore delivery centres at appropriate pricing. The right resourcing model – onsite, offshore or hybrid, can be agreed at the time of request, depending on the nature of work to be undertaken.

We can offer to include Volume Discounts for larger engagements. The details of the type and range of discounts will be determined at the point the request is made and the scale and duration of the services in question. We are able to provide further details of this option upon request.

Section 2 : SFIA Level definitions

Level 1 Follow	Level 2 Assist	Level 3 Apply	Level 4 Enable	Level 5 Ensure, Advise	Level 6 Initiate, Influence	Level 7 Set Strategy, inspire, mobilise
The individual can carry out tasks under direct supervision, following predefined procedures. They typically have limited autonomy and are primarily responsible for executing specific instructions.	They provide support in various tasks and activities, often working under supervision. While they may not have full autonomy, they can contribute to projects and initiatives by assisting others and performing routine tasks.	They can apply their knowledge and skills to complete tasks and solve problems independently within their area of expertise. They understand the principles behind their work and can adapt their approach to different situations.	These individuals have a deeper understanding of their field and can enable others to achieve goals and deliver outcomes. They may take on roles such as mentoring, coaching, or providing technical guidance to support the development of their team or organization.	They are responsible for ensuring the quality and effectiveness of work outcomes within their area of expertise. They provide advice, guidance, and expertise to others, helping them make informed decisions and manage risks effectively.	They take initiative in driving change and innovation within their domain. They have the ability to influence decisions and outcomes, whether it's by proposing new ideas, leading projects, or persuading others to adopt different approaches.	At this level, individuals are strategic leaders who shape the direction of their organization or industry. They set long-term strategies, inspire others to achieve ambitious goals, and mobilize resources to drive significant change and impact. They often hold senior leadership positions and have a broad influence on organizational or industry-wide initiatives.

Section 3 : About VAAMG Consulting

About Us:	<p>Established in 2016 VAAMG Consulting has been at the forefront of pioneering a future where innovation converges with excellence. We specialize in satiating the technological appetite by providing expert guidance and tailored solutions, with Oracle as our trusted technology. With a vision to redefine industry standards our team of dedicated professionals are committed to delivering cutting-edge solutions and unparalleled expertise in digital era. Our journey is fuelled by a passion for innovation, collaboration, and customer satisfaction in the technology consulting landscape.</p> <p>At VAAMG Consulting our specialization lies in Business Intelligence (BI), Database Integration (ETL) & Migration, Data Analytics, Data Warehousing, Database Management, Enterprise Performance Management (EPM) and Governance, Risk and Compliance - GRC Analytics. Renowned for our proficiency in these areas, we cater to clients across various private and public sector, offering strategic guidance and analytical systems to address their most pressing business challenges.</p>
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Section 4 : Contact Us

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Visit Us	<p>www.vaamg.com</p>