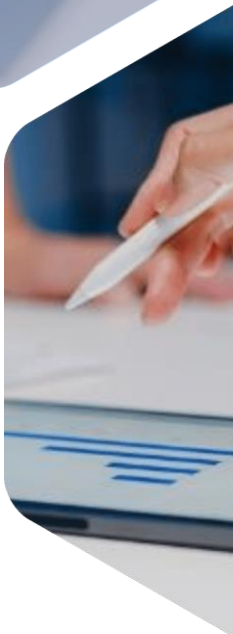


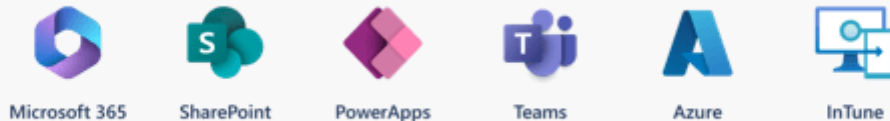
Valto

Microsoft Fabric and Power Bi

G-Cloud Service Definition



Valto the best Microsoft Partner in the world



Valto is a Microsoft specialist committed to helping customers get more from Microsoft.

As a Microsoft Solutions Partner, we are experts in Microsoft Technologies including Modern Workplace, Microsoft 365, Azure, Business Applications, Data & AI.

One of our primary goals is to help "Change the World" by Impacting 1 million lives positively through social initiatives and working with non-profits.

Our Vision



Best place



Biggest and best



Happiest



Change the



Best Culture



Best Talent



MODERN WORKPLACE

DEVELOPING INTRANET, DOCUMENT MANAGEMENT AND HYBRID WAYS OF WORKING SOLUTIONS USING MICROSOFT TEAMS, SHAREPOINT, VIVA, AND OTHER MICROSOFT 365 SERVICES



MICROSOFT 365 & AZURE

ASSISTING ORGANISATIONS MANAGING DEVICES INCLUDING DESKTOPS / MOBILES AND MIGRATING TRADITIONAL SERVERS INFRASTRUCTURE TO THE AZURE PUBLIC CLOUD



BUSINESS APPLICATIONS

PROVIDING DEVELOPMENT SOLUTIONS AROUND THE MICROSOFT POWER PLATFORM INCLUDING POWER APPS, POWER BI AND POWER AUTOMATE



DATA & AI

PROVIDING AI SOLUTIONS INCLUDING FABRIC, POWER BI, AZURE PRO CODE DEVELOPMENT AND COPILOT



MANAGED SERVICES

PROVIDING MANAGED SERVICES FOR ALL THE PILLARS OUTLINED INCLUDING IT SUPPORT FOR ORGANISATIONS.

Microsoft Solutions Partners



Specialist
Adoption and Change
Management

Microsoft Solutions Partner in Modern Work

Modern Work Solution Partners have demonstrated the capabilities to deploy for SMB & Enterprise based on performance, skilling and customer success.

We also hold the less common [Microsoft Adoption and Change Management Advanced Specialization](#), which, in short, means that our projects stand an extremely high chance of successful adoption.

Microsoft Solutions Partner in Digital & App Innovation

As a Solutions Partner for Digital & App Innovation we have demonstrated our broad capability to help customers build, run, and manage applications across multiple clouds, on premises, and at the edge.

Additionally, we hold the [Low Code Application Development Advanced Specialization](#) which includes Microsoft Power Apps and Microsoft Power Automate, to rapidly develop custom and flexible low-code line-of-business solutions.



Digital & App Innovation
Azure

Specialist
Low Code Application
Development

Service Description

Unleash the power of data-driven decision-making with our Fabric and Power BI analytics service. We empower your organization to transform raw data into actionable insights, enabling informed strategic decisions and driving business growth.

Service Features

1. Design and implementation of Fabric data models
2. Integration of data sources and systems
3. Development of interactive Power BI dashboards and reports
4. Customization of visuals and analytics solutions
5. Data cleansing, transformation, and enrichment
6. Advanced analytics and predictive modeling
7. Deployment of self-service BI solutions
8. User training and adoption programs
9. Security and compliance considerations
10. Ongoing support and maintenance services

Service Benefits

11. Empowers data-driven decision-making across the organization
12. Provides real-time visibility into key business metrics and performance
13. Enables proactive identification of trends and opportunities
14. Enhances collaboration and communication with interactive dashboards
15. Improves operational efficiency and resource allocation
16. Enables rapid deployment and scalability of analytics solutions
17. Adapts to evolving business needs and requirements
18. Ensures data integrity and security compliance
19. Empowers users with self-service BI capabilities
20. Delivers measurable business value and ROI

Setup and Implementation

Our Fabric and Power BI service begins with understanding your organization's data and analytics objectives. We collaborate closely with your team to design and implement Fabric data models that capture and organize your data effectively. This might include development of new data capturing solutions using Power Apps, Power Automate or other Power Platform solutions.

Our experienced consultants integrate data sources and systems, ensuring seamless connectivity and data flow for accurate reporting and analysis. We develop interactive Power BI dashboards and reports tailored to your specific requirements, leveraging advanced analytics techniques to uncover insights and trends.

During the implementation process, we provide comprehensive training and adoption programs to empower your users with the skills and knowledge needed to leverage Fabric and Power BI effectively. We also address security and compliance considerations to ensure the protection and privacy of your data.

After deployment, our services extend to ongoing support, monitoring, and maintenance to ensure the continued success and performance of your analytics solutions. With Valto, you unlock the full potential of Fabric and Power BI to drive data-driven decision-making and business success.

Fabric / Power BI Scoping Session

The aim of the Power BI Scoping session is to spend a day (remote) with [Company] to assist with Power BI Implementation and Strategy Creation.

1 day remotely for Fabric / Power BI Scoping.

- Including a report with recommendations and transition plan

Typical Agenda

- Introduction to [Company Name]
- Introduction to Valto
- Round Table Introductions
- Overview of Power BI & Fabric

Dive into [Company] data and Power BI Options

Our Professional Services

Valto is a certified Microsoft Cloud solution provider. Valto provide support services for both cloud and on premises solutions. Valto provide services for all Microsoft 365 and Azure via G-Cloud including:

Products	Scope	Design	Deploy	Support
Microsoft 365 Backup	✓	✓	✓	✓
Email Protection	✓	✓	✓	✓
Microsoft 365 Security including Purview	✓	✓	✓	✓
Microsoft 365 Support	✓	✓	✓	✓
Microsoft Azure Development, Deployment and Support	✓	✓	✓	✓
Microsoft Intune Deployment and Support	✓	✓	✓	✓
Microsoft 365 Security Assessment	✓	✓	✓	✓
Microsoft Teams	✓	✓	✓	✓
SharePoint Support	✓	✓	✓	✓
SharePoint Intranet	✓	✓	✓	✓
Microsoft 365 File Migration	✓	✓	✓	✓
Microsoft 365 Tenant to Tenant Migration	✓	✓	✓	✓
Microsoft 365 Email Migration	✓	✓	✓	✓
Microsoft 365 Security Hardening - Advanced	✓	✓	✓	✓
Microsoft Copilot	✓	✓	✓	✓
Microsoft Viva	✓	✓	✓	✓
Tokens (Pre purchased hours)	✓	✓	✓	✓
Power Apps and Power Platform Development	✓	✓	✓	✓
Dynamics 365 Deployment and Adoption	✓	✓	✓	✓
Fabric and Power Bi	✓	✓	✓	✓
AI Bespoke Development	✓	✓	✓	✓
SharePoint SPFX Development	✓	✓	✓	✓

Our Managed Services

Managed IT Support

Products	Essential	Advanced	Advanced Security
Remote Desktop Support	✓	✓	✓
Core Business Hours - Mon- Fri (exclude Bank Hols)	✓	✓	✓
Valto Support Portal	✓	✓	✓
Annual Reporting and Service Review	✓	✓	✓
Out of Hours – Weekends, 24X7	Optional	Optional	Optional
On-site Core Services*	Billable	Billable	✓
3 rd Party Vendor Management	✓	✓	✓
Starter / Leaver Process	✓	✓	✓
Major Incident Management	Billable	✓	✓
Change Management**	Billable	✓	✓
Service Request Management	Billable	✓	✓
Teams Telephony	Billable	✓	✓
Desktop Monitoring	✗	✗	✓
Desktop Patch Management	✗	✗	✓

Server Support

Products	Essential	Advanced
Server Monitoring	✓	✓
Server Patching	✓	✓
Server Backup*	✗	✓
Server Disaster Recovery*	✗	✓
On-site major incident	Billable	✓

Managed Microsoft 365

Products	Free Tier*	Essentials	Advanced	Advanced Security
Microsoft Support Management	✓	✓	✓	✓
License Management	✓	✓	✓	✓
Basic Service Health Monitoring	✓	✓	✓	✓
Annual Free Health Check	✓	✓	✓	✓
Account Manager	X	✓	✓	✓
Monthly Reporting	X	✓	✓	✓
Quarterly Review and updates	X	✓	✓	✓
Annual Security Hardening	X	✓	✓	✓
Technical Consultant for Monthly Reviews*	X	X	✓	✓
Intune and Endpoint Security Management*	X	X	✓	✓
Secure Score Management**	X	X	✓	✓
Proactive Security operations & Monitoring	X	X	X	✓

Managed SharePoint

Products	Essentials	Advanced
Support Portal	✓	✓
Incidents of SharePoint components	✓	✓
Authorised Users	2	5
Service health monitoring	✓	✓
Customer Success Manager with quarterly reviews	X	✓
Annual SharePoint Review	X	✓

Network Support

Products	Essential
Wireless Network	✓
Wired Networks	✓
Internet Connections	✓
Firewall	✓
On-Site services	Optional

Our Delivery

We deliver our services through significant stages outlined below. While we are adept at supporting diverse project methodologies, we are fully adaptable to adhering to your preferred project approach.

In addition to offering technological solutions, we harness the expertise of our in-house consulting and project service teams to craft a bespoke solution. This encompasses a thorough consideration of your organisational culture, operational environment, and the skillset of your personnel. Our responsibility extends to overseeing the project's progress from initiation to completion, ensuring it stays within budget and meets agreed-upon specifications.

Stage	Actions
Requirements Gathering	<p>An onsite or remote workshop to understand the stakeholders' specific requirements. Agree the scope of the project and how success will be measured.</p> <p>A follow up workshop report to be provided within one working week with a full break down of requirements and proposed suggestions.</p> <p>Agree the next steps including key milestone dates, approach to how testing will be completed, development environments and project reporting.</p>
Implementation	<p>Valto technical team to deliver the project and our project management team will schedule regular project update meetings throughout the implementation phase.</p>
Testing	<p>Creation of bespoke testing scripts to determine user journeys and expected outputs from the testing phase. Valto to carry out internal testing then handed over to the client for their own testing.</p> <p>All bugs and agreed changes to be made within a the user acceptance period. Deployment between development to pre-production environments.</p>
Sign Off and Go Live	<p>A full review of the solution with the client to ensure all requirements have been achieved. Once we have agreed sign off we will set the solution to be live and or transition into a production environment.</p>

Case Studies



Chester Zoo Case Study

Reducing waste through an efficient uniform ordering app to save money.

Chester Zoo staff members needed a way to keep track of previous orders and collections and an easier way to approve or reject any uniform related requests.

Click [here](#) to read more.

City of London Case Study

The City of London previously managed its gardens with pen and paper.

Their goal was simple: build a Microsoft Power App solution that would streamline garden management for London's fieldworkers and administrators alike. The solution would have to be easy to use, scalable, and securely available on employee mobile devices.

Click [here](#) to read more.



North Wales Fire and Rescue Services Case Study

NWFRS enhances emergency response with secure intranet deployment.

NWFRS needed to upgrade their on-premises information systems. By leveraging existing Microsoft 365 licenses, NWFRS achieved streamlined workflows and improved communication without incurring extra costs.

