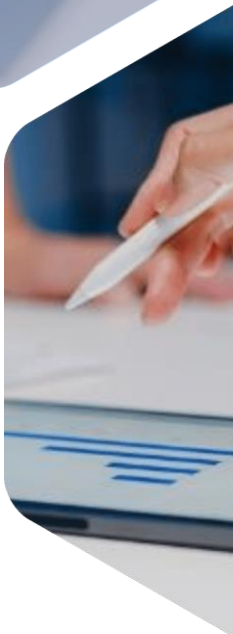
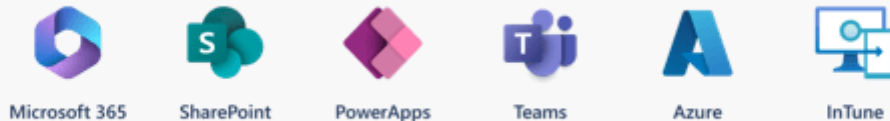


Valto
SFIA Rate Card
G-Cloud



Valto the best Microsoft Partner in the world



Valto is a Microsoft specialist committed to helping customers get more from Microsoft.

As a Microsoft Solutions Partner, we are experts in Microsoft Technologies including Modern Workplace, Microsoft 365, Azure, Business Applications, Data & AI.

One of our primary goals is to help "Change the World" by Impacting 1 million lives positively through social initiatives and working with non-profits.

Our Vision



Best place



Biggest and best



Happiest



Change the



Best Culture



Best Talent



MODERN WORKPLACE

DEVELOPING INTRANET, DOCUMENT MANAGEMENT AND HYBRID WAYS OF WORKING SOLUTIONS USING MICROSOFT TEAMS, SHAREPOINT, VIVA, AND OTHER MICROSOFT 365 SERVICES



MICROSOFT 365 & AZURE

ASSISTING ORGANISATIONS MANAGING DEVICES INCLUDING DESKTOPS / MOBILES AND MIGRATING TRADITIONAL SERVERS INFRASTRUCTURE TO THE AZURE PUBLIC CLOUD



BUSINESS APPLICATIONS

PROVIDING DEVELOPMENT SOLUTIONS AROUND THE MICROSOFT POWER PLATFORM INCLUDING POWER APPS, POWER BI AND POWER AUTOMATE



DATA & AI

PROVIDING AI SOLUTIONS INCLUDING FABRIC, POWER BI, AZURE PRO CODE DEVELOPMENT AND COPILOT



MANAGED SERVICES

PROVIDING MANAGED SERVICES FOR ALL THE PILLARS OUTLINED INCLUDING IT SUPPORT FOR ORGANISATIONS.

Standard Rate Card

Valto charge a flat rate for all staff as laid out in the table below:

	Strategy & Architecture	Business Change	Solution Development & Implementation	Service Management	Procurement & Management Support	Client Interface
Follow	-	-	£600	£600	-	£600
Assist	£800	£800	£800	£800	£800	£800
Apply	£1000	£1000	£1000	£1000	£1000	£1000
Enable	£1050	£1050	£1050	£1050	£1050	£1050
Ensure / Advise	£1,100	£1,100	£1,100	£1,100	£1,100	£1,100
Initiate / Influence	£1,200	£1,200	£1,200	£1,200	£1,200	£1,200
Set Strategy / Inspire	£1,500	£1,500	£1,500	£1,500	£1,500	£1,500

Prices subject to VAT at standard rate

These rates are as based on:

Working day:

- 8 Hours, exclusive of travel

Working Week:

- Monday – Friday, 09:00 – 17:00 (excluding public holidays)

Rates inclusive of:

- Subsistence
- Travel within 50 miles of Chester
- Professional indemnity Insurance

Rates exclude:

- Travel in excess of 50 miles from Chester
- Overnight accommodatio