

Ex-CEO

Scrum
Master

UX
Designer

Entrepreneur

Creative
Lead

Industry
Expert

Client

Analyst

Strategist

Change
Agent

Programme
Manager

Insourcing and Outsourcing Service

G-Cloud – Service definition document

About Cadence

Cadence Innova are the go-to SME for public services transformation that Discover, Design, and Deliver Positive Change to create a sustainable impact on communities and individuals.

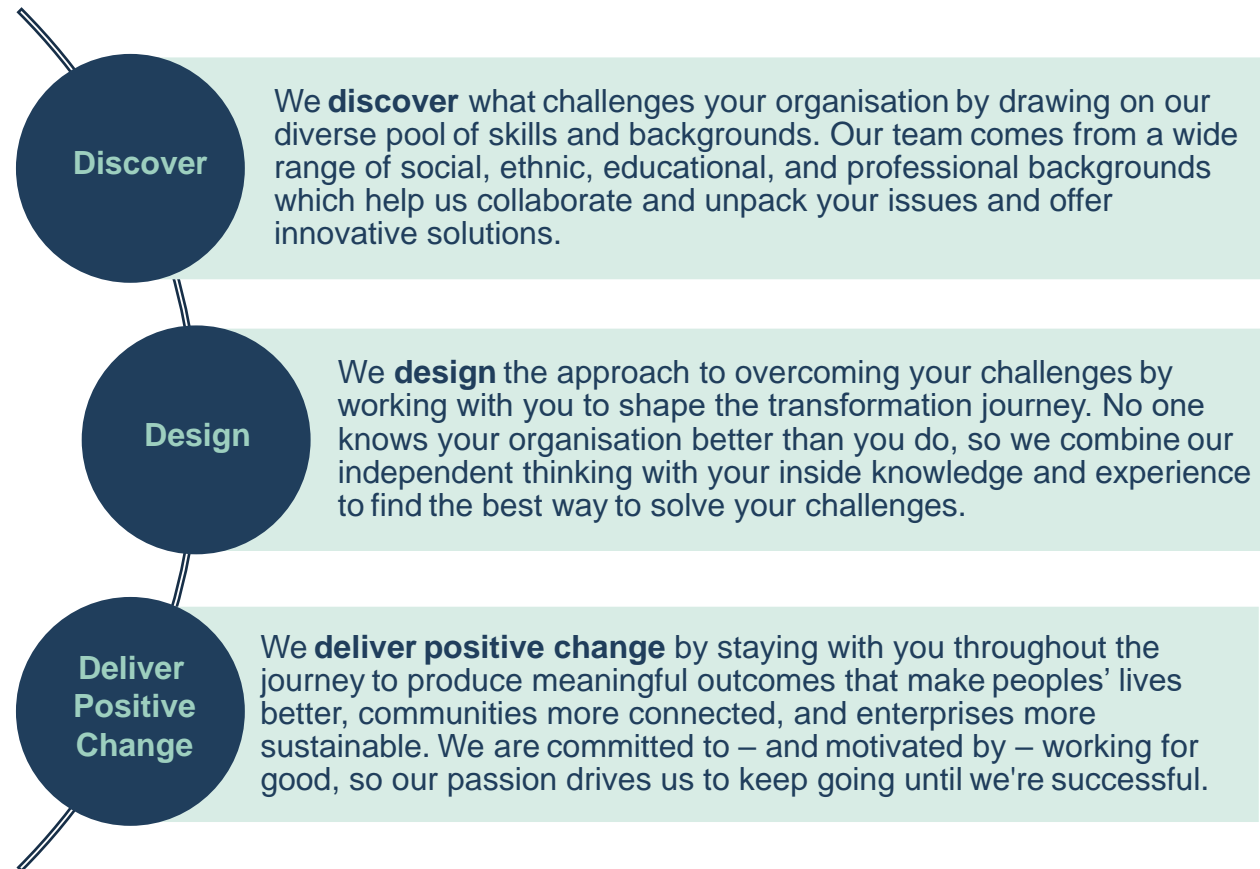
Our mission is to inspire and enable our customers to deliver services that make peoples' lives better, communities more connected, and enterprises more sustainable.

Cadence Innova began in 2007 when three experienced, like-minded consultants joined forces to build a company with the kind of ethos that was hard to find elsewhere.

Today, we are B-Corp certified, have an employee share ownership programme, and have kept true to our principles to have social value at the heart of what we do.

Our work has put us, and our customers, in a position of winning multiple awards. We are particularly proud to have been named by The Financial Times as one of the UK's Leading Management Consultancies in the Public and Social Sector and Digital Transformation categories, for 5 years in a row. We have an established, growing team with many years of lived experience in private and public services. We draw these teams together to create a unique approach of working with, not doing to when solving our customers' challenges. We are different by design, collaborating with you to truly unpack your problems and stay with you to deliver meaningful impact and outcomes, change and transformation.

Customer feedback is important to us, we judge our success by their responses. Our customer voice programme helps us to continually improve, and when asked, 95% of our customers said they would recommend us.



Insourcing and Outsourcing Service

Support to develop/implement a commercial strategy for either in-sourcing or outsourcing of a service to a third-party operator for delivery of cloud-based solutions including cloud-based outsourcing options. Providing experienced commercial resources to help the client design, manage, and deliver the programme of work to achieve an effective/successful in-sourcing/outsourcing outcome.

Features

- Access to experienced and knowledgeable commercial resources
- Robust outsourcing assessment methodology
- Early assessment of opportunities, risks, and issues to guide project
- Commercial outsourcing/in-sourcing review and planning assurance
- Commercial review of existing outsourcing contracts
- Drafting of service credit mechanism and identification of potential opportunities
- Review of governance structures and performance management structures
- Production of the commercial strategy and procurement route
- Transition planning for transferring outsourcing arrangements

Benefits

- Access to expert resources who can accelerate delivery
- Structured recommendations and clear strategic direction
- Strengthening of service management and governance structures for outsourcing oversight
- Full and detailed analysis of options, risks, and issues
- Commercial assurance of outsourcing strategy and approach
- Exploitation of supply market opportunities and benchmark data
- Identification of options for contract extension negotiations/service transitions
- Optimised investments in outsourcing provision delivering measurable outcomes/improvements
- Effective stakeholder engagement increases buy-in to strategy/changes
- Optional ongoing advice/support to deliver changes and project plans

Aligned services

Business Case Service

Business cases are the foundations of good decision-making and required to secure investment. Our service helps you from Strategic Outline Case, Outline Business Case, to Full Business Case. For important decisions, we support the application of the Better Business Framework to strengthen your case and facilitate the right investment decision.

Commercial Strategy Review Service

Reviews cloud-based commercial delivery strategy identifying current procurement pipeline and contracts to identify any associated commercial risks and issues. Mitigation measures developed and applied to best practice commercial modelling including governance, stakeholder and market engagement, financial dependencies, planning (including outsourcing and insourcing procurement options), development, and delivery.

Procurement Delivery Service

Provision of flexible procurement delivery resourcing for 'end to end' procurement support using 'Cloud First' principles. Development of procurement strategy including procurement route options analysis, commercial model selection, and risk analysis. Service includes the development of RFIs, RFQs, Pre-Qualification, ITTs, evaluation and down selection, contract preparation, and contract award.

Public Bodies Funding Service

A robust bid submission that is well aligned to central government strategic priorities is essential for successful funding of your projects. Our service supports you to develop robust bids and investment plans, particularly for digital transformation and cloud migration, building on our experience of successfully securing government funding.

Strategic Sourcing and Category Management - Value for Money Efficiencies Service

Review of your current strategic sourcing and category management approach incorporating, spend analysis (including cloud and commodity commitment) your strategy, supplier analysis, and processes. Focused on opportunities for improved value for money, efficiency, and effectiveness in all areas of strategy, capability, planning and approach, and delivery.

Selection of customers we have worked with



Delivering customer success

what a fantastic job the team continues to do

the team has worked and continues to work very hard to make the migrations a success

It is comforting to know that whenever I need guidance or help you are on hand to assist me. Thank you so much.

Cadence InnoVA helped us drive progress more quickly

We've been impressed with our work with Cadence.

solve the many problems that delivery encounters and keep quality at the forefront.

ability to stick to course while flexing and learning from each other.

Cadence InnoVA provided flexible first-class skills to our programmes

Cadence were quick and flexible in adapting to the project being a non-standard project

Cadence immediately became part of our team and collaborated with us.

your approach was not a tick box but individual to us

Your professionalism and level of support galvanised us.

I felt you always had our best interest at heart

you have a successful track record of working with other Local Authorities.

Without your support, I would find it extremely difficult to look after multiple services that are currently in scope for me.

Without exception the team have been great to work with - friendly, adaptable and committed to driving the work forward.

Absolute collaboration, transparency, reception to challenge and new ideas

Cadence's user research and design of the processes have been thorough, clear, and comprehensive

A group of approximately 12 diverse office workers are posed in a modern, bright workspace. Some are sitting at desks with computers, while others are standing or sitting on a white storage unit. They are all smiling and looking towards the camera. The background features large windows and white brick walls.

Need a problem solved in a different way? Get in touch:

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