	Owner
High Level actions	
OpenText Services – xECM	PS
VIM	PS PS
Archive Centre	PS PS
Cloud Connector	PS
SAP ILM Services –	13
GDPR Archiving	PW/GM
Traditional Archiving	PW/GM
House Keeping / Performance Clean up	PW/GM
Move to S4	PW/GM
Move to Hyperscaler x AWS	PW/GM
Move to Hyperscaler x Mricrosoft Azure	PW/GM
Move to Hyperscaler x Google	PW/GM
Move to Generic Cloud	PW/GM
Decommissioning (on prem & PCE) – keywords – application retiring service,	
non-SAP decommissioning, legacy systems	RR
SAP Content Management	PS
SAP Document Management	PS
Product Offerings –	
Cella	RR
GDPR Analyser Tool?	VG
Open Transactions Tool?	VG
Z Table Tool?	VG
ZARIX Migration Tool?	VG
Assessment Services –	VG
BW Assessment (already included)	VG
SAP ECC, SRM, CRM assessment service (do we put this on as chargeable)	VG
GDPR Assessment (as above)	VG
Content Assessment (as above)	VG
Proceed Archive Service—	_
Support Services	GM
Day-to-Day Archiving	GM
Grouth Management	GM
Reporting Service	GM

25/03/2022	01/04/2022	08/04/2022
	Agreed Scope	Add addtioal Material
Copied from 2019		
Caniad from 2010		
Copied from 2019 Copied from 2019		
Copied from 2019		
Copied Iroin 2019		
Copied from 2019		
·		
		Copied from 2019

Addtionsl Material

Staff security Standards and certifications Social Value Documents

15/04/2022	22/04/2022	29/04/2022	06/05/2022
dd addtioal Material	Add addtioal Material	Pricing	Review

Add addtioal Material	Add addtioal Material	Pricing	Review
		Completed Bar Pricing	

13/05/2022	18/05/2022
Final review - Load	
Pricing	

Implementation SAP ERP Archiving and Data Management * Production Instance **Maximum Length of** Monthly Total for project Scale complexity of use service (Project) Charge 2 Months 1 Technical Housekeeping £10k £20k 2 Extra-Small 3 Months £30k £10k 3 Small 6 Months £12k £72k 4 Medium 12 Months £15k £180k 18 Months £20k £360k 5 Large £600k 6 Extra-Large 24 Months £25k 7 XXL POA POA POA

Notes

^{*} Actual size of project will be determined after our FREE Assessment

Pricing	Number of SAP Production		Initial Set-	
Scale	Instances	Discount	up	Cost
Initial	HANA Right	Sizing For E	ECC 6	
1	Per Report	0	FOC	FOC
	RightSizing			
1	1	0%	£35 k	£35 k
2	2	10%	£70 k	£63 k
3	3	15%	£105 k	£89 k
4	4	20%	£140 k	£112 k
5	5	25%	£175 k	£131 k
6	6+	POA	POA	POA
HANA	RightSizing	- For EWM		
1	1	0%	£12 k	£12 k
2	2	10%	£24 k	£22 k
3	3	15%	£36 k	£31 k
4	4	20%	£48 k	£38 k
5	5	25%	£60 k	£45 k
6	6+	POA	POA	POA
6	6+	POA	POA	POA
			POA	POA
	6+ . RightSizing		POA	POA
			POA £20 k	POA £20 k
HANA	RightSizing	- For CRM		
HANA 1	RightSizing	- For CRM 0%	£20 k	£20 k
HANA 1 2	RightSizing 1 2	- For CRM 0% 10%	£20 k £40 k	£20 k £36 k
HANA 1 2 3	RightSizing 1 2 3	- For CRM 0% 10% 15%	£20 k £40 k £60 k	£20 k £36 k £51 k
1 2 3 4	RightSizing 1 2 3 4	- For CRM 0% 10% 15% 20%	£20 k £40 k £60 k £80 k	£20 k £36 k £51 k £64 k
1 2 3 4 5	RightSizing 1 2 3 4 5	- For CRM 0% 10% 15% 20% 25%	£20 k £40 k £60 k £80 k £100 k	£20 k £36 k £51 k £64 k £75 k
1 2 3 4 5	RightSizing 1 2 3 4 5	- For CRM 0% 10% 15% 20% 25% POA	£20 k £40 k £60 k £80 k £100 k	£20 k £36 k £51 k £64 k £75 k
1 2 3 4 5 6	RightSizing 1 2 3 4 5 6+ RightSizing	- For CRM 0% 10% 15% 20% 25% POA - For SRM	£20 k £40 k £60 k £80 k £100 k	£20 k £36 k £51 k £64 k £75 k POA
1 2 3 4 5 6 HANA	RightSizing 1 2 3 4 5 6+ RightSizing	- For CRM 0% 10% 15% 20% 25% POA - For SRM	£20 k £40 k £60 k £80 k £100 k POA	£20 k £36 k £51 k £64 k £75 k POA
1 2 3 4 5 6 HANA	RightSizing 1 2 3 4 5 6+ RightSizing	- For CRM 0% 10% 15% 20% 25% POA - For SRM 0% 10%	£20 k £40 k £60 k £80 k £100 k POA	£20 k £36 k £51 k £64 k £75 k POA
1 2 3 4 5 6 HANA	RightSizing 1 2 3 4 5 6+ RightSizing 1 2 3	- For CRM 0% 10% 15% 20% 25% POA - For SRM 0% 10% 10% 15%	£20 k £40 k £60 k £80 k £100 k POA	£20 k £36 k £51 k £64 k £75 k POA £15 k £27 k £38 k
1 2 3 4 5 6 HANA 1 2 3 4	RightSizing 1 2 3 4 5 6+ RightSizing 1 2 3 4 5 4 5 4 5 6 4 7 8 8 8 8 9 1 2 3 4	- For CRM 0% 10% 15% 20% 25% POA - For SRM 0% 10% 10% 15% 20%	£20 k £40 k £60 k £80 k £100 k POA £15 k £30 k £45 k	£20 k £36 k £51 k £64 k £75 k POA £15 k £27 k £38 k £48 k
1 2 3 4 5 6 HANA	RightSizing 1 2 3 4 5 6+ RightSizing 1 2 3	- For CRM 0% 10% 15% 20% 25% POA - For SRM 0% 10% 10% 15%	£20 k £40 k £60 k £80 k £100 k POA	£20 k £36 k £51 k £64 k £75 k POA £15 k £27 k £38 k

man days

HANA RightSizing SAP Business Warehouse				
Pricing Scale	Number of SAP Production Instances	Discount	Cost before Discount	Cost with Discount
1	1	0%	£18 k	£18 k
2	2	10%	£36 k	£32 k
3	3	15%	£54 k	£46 k
4	4	20%	£72 k	£58 k
5	5	25%	£90 k	£68 k
6	6+	POA	POA	POA

Archiving Support

Basic	£14,400.00	Per year
Intermediate	£19,200.00	Per year
Advanced	£24,000.00	Per year

Day to Day Archiving

Calculated based on the number of arcive objects implelented and the frequency the arciving is executed

Price on application

Growth Management

Calculated as 20% of the cost of archiving project impmenetation cost

Price on application

Reporting

Calculated as 25% of the cost of archiving project impmenetation cost
Price on application

Size of ZARIX in TB Price GBP) 0.5 15000 1 17000 2 20000 3 25000 4 and above 30000