

High Level actions

OpenText Services –

xECM	PS
VIM	PS
Archive Centre	PS
Cloud Connector	PS

SAP ILM Services –

GDPR Archiving	PW/GM
Traditional Archiving	PW/GM
House Keeping / Performance Clean up	PW/GM
Move to S4	PW/GM
Move to Hyperscaler x AWS	PW/GM
Move to Hyperscaler x Mricrosoft Azure	PW/GM
Move to Hyperscaler x Google	PW/GM
Move to Generic Cloud	PW/GM
Decommissioning (on prem & PCE) – keywords – application retiring service, non-SAP decommissioning, legacy systems	RR
SAP Content Management	PS
SAP Document Management	PS

Product Offerings –

Cella	RR
GDPR Analyser Tool?	VG
Open Transactions Tool?	VG
Z Table Tool?	VG
ZARIX Migration Tool?	VG
Assessment Services –	VG
BW Assessment (already included)	VG
SAP ECC, SRM, CRM assessment service (do we put this on as chargeable)	VG
GDPR Assessment (as above)	VG
Content Assessment (as above)	VG

Proceed Archive Service–

Support Services	GM
Day-to-Day Archiving	GM
Growth Management	GM
Reporting Service	GM

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Staff security
Standards and certifications
Social Value
Documents

Implementation SAP ERP Archiving and Data Management

Scale	* Production Instance complexity of use	Maximum Length of service (Project)	Monthly Charge	Total for project
1	Technical Housekeeping	2 Months	£10k	£20k
2	Extra-Small	3 Months	£10k	£30k
3	Small	6 Months	£12k	£72k
4	Medium	12 Months	£15k	£180k
5	Large	18 Months	£20k	£360k
6	Extra-Large	24 Months	£25k	£600k
7	XXL	POA	POA	POA

Notes

*** Actual size of project will be determined after our FREE Assessment**

Pricing Scale	Number of SAP Production Instances	Discount	Initial Set-up	Cost
Initial HANA RightSizing For ECC 6				
1	Per Report	0	FOC	FOC
HANA RightSizing For ECC 6				
1	1	0%	£35 k	£35 k
2	2	10%	£70 k	£63 k
3	3	15%	£105 k	£89 k
4	4	20%	£140 k	£112 k
5	5	25%	£175 k	£131 k
6	6+	POA	POA	POA

HANA RightSizing - For EWM				
1	1	0%	£12 k	£12 k
2	2	10%	£24 k	£22 k
3	3	15%	£36 k	£31 k
4	4	20%	£48 k	£38 k
5	5	25%	£60 k	£45 k
6	6+	POA	POA	POA

HANA RightSizing - For CRM				
1	1	0%	£20 k	£20 k
2	2	10%	£40 k	£36 k
3	3	15%	£60 k	£51 k
4	4	20%	£80 k	£64 k
5	5	25%	£100 k	£75 k
6	6+	POA	POA	POA

HANA RightSizing - For SRM				
1	1	0%	£15 k	£15 k
2	2	10%	£30 k	£27 k
3	3	15%	£45 k	£38 k
4	4	20%	£60 k	£48 k
5	5	25%	£75 k	£56 k
6	6+	POA	POA	POA

RightSizer Free with any data migration project greater than 70 man days

HANA RightSizing SAP Business Warehouse

Pricing Scale	Number of SAP Production Instances	Discount	Cost before Discount	Cost with Discount
1	1	0%	£18 k	£18 k
2	2	10%	£36 k	£32 k
3	3	15%	£54 k	£46 k
4	4	20%	£72 k	£58 k
5	5	25%	£90 k	£68 k
6	6+	POA	POA	POA

Archiving Support

Basic	£14,400.00	Per year
Intermediate	£19,200.00	Per year
Advanced	£24,000.00	Per year

Day to Day Archiving

Calculated based on the number of archive objects
implemtened and the frequency the arciving is
executed
Price on application

Growth Management

Calculated as 20% of the cost of archiving project
impmenetation cost
Price on application

Reporting

Calculated as 25% of the cost of archiving project
impmenetation cost
Price on application

Size of ZARIX in TB		Price GBP)
	0.5	15000
	1	17000
	2	20000
	3	25000
4 and above		30000