

G-Cloud 14 Pricing Document

1.0 Introduction

This Pricing Document covers our pricing regime for our service offering(s) on the G-Cloud Framework. Here we provide a description of the pricing elements that may need to be considered when buying our services, the pricing tables for our service(s), our discounting regimes and also provide examples of typical user journeys for price calculations.

2.0 Pricing Elements and Considerations

Our services listed on the G Cloud may be procured through a number of ways.

- Time & Materials – standard commercial arrangement based on the SFIA rate card for the Services listed on the G Cloud 14 which will involve agreement to provide services and to invoice monthly based on the work done.
- Fixed Price – we will agree with the client a fixed price for the services based on an estimate of the work to be carried out, this will be invoiced by installments based on deliverable milestones.
- Fixed Capacity – in this instance the service will be defined up to an agreed fixed number of resources (Core team) for a specific duration and not on the service / project outcome.
- Transaction Based – the services will be charged based on the number of transactions done within an agreed period of time.
- Outcome Based Pricing – the services are procured based on the desired outcome expected due to the presence of the service/project deliverable(s).

We can offer to include Volume Discounts for larger engagements. The details of the type and range of discounts will be determined at the point the request is made and the scale and duration of the services in question. We are able to provide further details of this option upon request.