



"STRAIGHTFORWARD THINKING FOR A COMPLEX WORLD"

Cloud Migration Strategy Development, Implementation and Assurance Service Definition Document

G-Cloud 14, Framework Reference: RM1557.14

G-Cloud14-001-10 Issue 1.0, Final



Table of Contents

Table of Contents	2
1 Apache iX Limited	3
1.1 Who are we?	3
1.2 What's it like to work with us?	3
1.3 Service Description	4
1.4 Service Definition	5
1.5 Social Value Actions	6
1.5.1 COVID-19 Recovery	6
1.5.2 Tackling Economic Inequality	6
1.5.3 Fighting Climate Change	6
1.5.4 Equal Opportunity	6
1.5.5 Wellbeing	7
2 Other Services on G-Cloud 14	8
Changes History	9

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1 Apache iX Limited

1.1 Who are we?

We work with government and industry to help deliver national security objectives by providing pragmatic, trusted and collaborative consultancy support.

Apache iX Limited (the iX stands for 'independent experts') is a Bristol based consultancy that operates UK wide and internationally. We provide specialist Portfolio, Programme and Project Management (P3M) services, business analysis, and ICT and data focussed systems engineering services to government and industry clients across the defence and security sector. We support our clients deliver change throughout the lifecycle, typically in an acquisition and procurement centric environment.

Our clients include MOD, Defence Digital, Dstl, and Other Government Departments across the ICT, Cyber, Defence Intelligence (DI), Multi-Int, GeoInt, and ISR domains.

1.2 What's it like to work with us?

What we'd like to be known for:	Our Values:
"We are honest and trusted advisors to Government and industry"	Honesty •Speaking the truth, being open and honest with our clients.
"We solve problems through persistence, tenacity, and leadership"	Integrity •Discreet, we do the right thing by our clients, unbiased and impartial, without agenda.
"We bring structure and take the worry out of project delivery"	Quality •High standards, better than the rest, thorough, and stands up to scrutiny.
"We deliver projects with energy and enthusiasm"	Hardworking •Put the time, effort and discipline into our work, working smart, being efficient yet effective.
	Rewarding •Enjoy our work, build new relationships, make teams a great place to work, socialise.

1.3 Service Description

Our strategic advisory service helps you develop clear strategic objectives and implementation roadmaps to enable business change and transformation. We also assess and assure existing strategy.

Whether you are looking to develop a new strategy that aligns with your wider organisation context, or you wish to understand how well you are performing against your exiting strategy, our approach can help you.

Service Features

- Market research, analysis, and scoping
- Stakeholder identification, analysis, management, engagement, workshop design and facilitation
- Senior / C-Suite engagement and interviews
- Documentation of strategy and supporting analysis
- Implementation roadmap development
- Capability plans and blueprint development
- Affordability assessment and funding allocation
- Strategy review, maturity assessments and audit
- Assess alignment to corporate or organisational objectives
- Recommendations on how to implement strategy.

Service Benefits

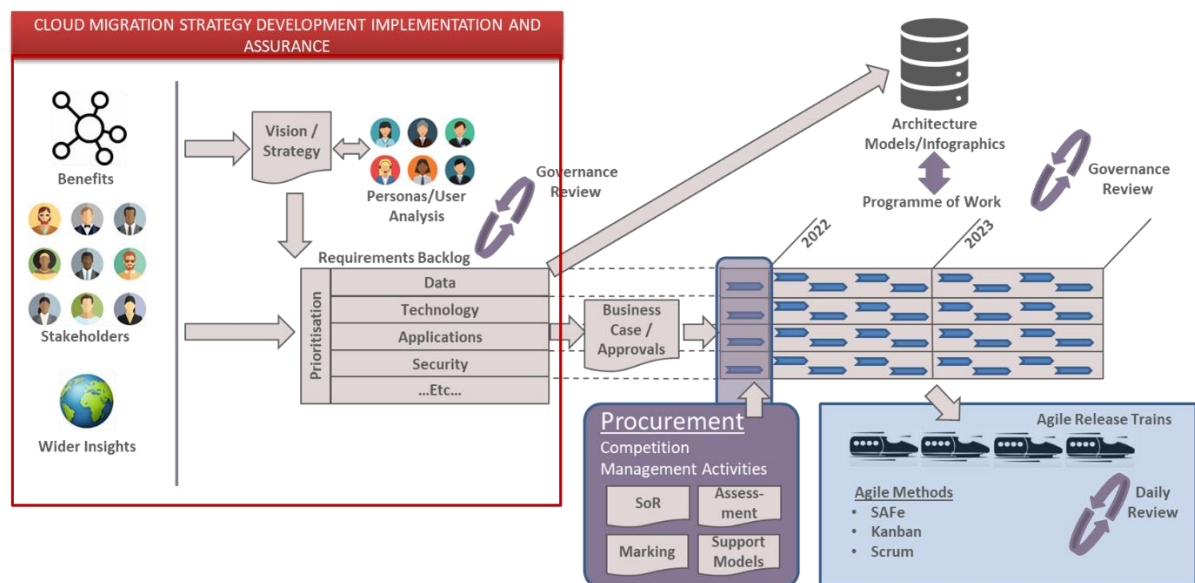
- Evidence based and traceable approach that stands up to scrutiny
- Unbiased options analysis and recommendations that can be trusted
- Collaborative and inclusive stakeholder engagement along the entire journey
- Clear and simple strategy that is easily understandable
- Logical breakdowns into roadmaps/plans/PIs/epics that can be delivered
- Documentation in a format that suits the client context
- Affordable with clarity of choice
- Clear allocation of funding
- Confidence in your organisation's ability to deliver
- Alignment of strategy to departmental, organisational, or political objectives.

1.4 Service Definition

The diagram below describes our Cloud Migration Strategy Development, Implementation, and Assurance service. We can help you develop new strategy, or we can review and audit your performance against your existing strategy.



The diagram below describes our Cloud Migration Strategy Development, Implementation, and Assurance service as a front-end activity in the wider Agile programme and project delivery context.



If you wish to include the delivery of your new strategy, then please look to our 'Procurement Management and Programme and Project Delivery Support' service which can be combined with this service to provide a complete solution to your needs.

1.1 Social Value Actions

We are always looking to ensure that the work we undertake as a company, the way we undertake it and the benefits that it can deliver are contributing to support of the Social Value Model. We complete actions at a company level that are aligned with the Social Value needs and then ensure we review how we can build on this with each new piece of work we are involved in. We have added some examples of this below, but this is not an exhaustive list of what we do. Wherever possible our actions are designed and implemented to overlap with the full delivery team across client and associated stakeholders.

1.1.1 COVID-19 Recovery

- Mentoring. We have a mentoring scheme in place ensuring our team members are able to talk about their needs.
- Flexible and remote working. Offering the best solution for team members to complete their work and achieve their life goals.
- Inclusive and accessible recruitment. Looking across skill needs, development and local requirements.
- Mental Health at Work. We have a large number of initiatives to encourage in this area (Mental Health First Aiders, Physical Activity groups, Community of interest support networks).

1.1.2 Tackling Economic Inequality

- Small to Medium Enterprise (SME) Collegiate with embedded supplier diversity. We work closely with other SMEs to offer alternative economical solutions to clients.
- Prompt Payment. All our Subcontractors and Associates are paid on time, 100% of the time.
- Training, Work Experience. Training is available to all team members. We operate a Graduate Scheme and work with local schools to offer knowledge, skills and experience to students in relation to our professions.
- Innovation and Disruptive Technologies. We are adapting Digital, Cloud, Artificial Intelligence and Machine Learning developments to bring new efficient delivery approaches to our clients (such as our Intel ix Experimentation, Demonstration and Development platform).
- Modernising Delivery and increasing productivity. We focus on implementation of new agile delivery practices and pragmatic delivery approaches for our clients.
- Managing Cyber Security Risks. We are certified to Cyber Essentials Plus.

1.1.3 Fighting Climate Change

- Net Zero. Our Environmental Social Governance (ESG) Policy is focused on achieving our Net Zero requirements. We operate a CarbonPay Card scheme across the company to offset our carbon footprint.
- Volunteering Opportunities. We offer Volunteer Days to our members to give something back to the community and / or environmental work.

1.1.4 Equal Opportunity

- Inclusive and accessible recruitment. Looking across skill needs, development and local requirements.
- Transparency. As a Small to Medium Enterprise we share company information with the entire membership each quarter.

- In-work Progression. From our Graduate Training Scheme, through our Communities of Interest and Mentoring approaches and Member Development plans, every member is working on their personal improvement.
- Supply Chain Management. We have appropriate policies and procedures in place to manage our Supply Chain interactions effectively.

1.1.5 Wellbeing

- Mental Health at Work. We have a large number of initiatives to encourage in this area (Mental Health First Aiders, Physical Activity groups, Community of interest support networks).
- Thriving at Work. We undertake Quarterly Team Building events, encourage company team members shared social interaction, host lunch and learn sessions, communities of interest, team bonding and development opportunities e.g. UK Challenge attendance. We encourage feedback with an annual member survey and a People Working Group in the Governance structure.

2 Other Services on G-Cloud 14

Apache iX Limited is an independent engineering consultancy, offering a range of high-quality services to support your organisation. Our experienced professionals bring with them a range of skills, to support, advise or lead your team, bringing straight forward solutions to complex problems. All services are covered by our Business Continuity and Disaster Recovery Plan.

Our complete list of G-Cloud 14 services is as follows:

- Cloud Migration Strategy Development, Implementation and Assurance Services
- Procurement Management and Programme and Project Delivery Support
- Business Case Development and Approvals Support
- Business Analysis, Systems Engineering, Requirements Development and Management
- Specialist Portfolio, Programme and Project Management (P3M) Services
- Secure Environments for Application Design, Development and Demonstration
- Power Platform Design, Development, Implementation & Support
- Architecture Design Validation and Assurance
- Obsolescence Management and Migration Support.
- Solution Implementation, Refresh and Update.

We also provide a range of other services, broadly aligned to the categories shown below. These services can be accessed through a G-Cloud search, or for more specific information, please contact us at:

commercial@apacheix.co.uk.

To find out more about our services and to see what customers have to say about us, please visit:

www.apacheix.co.uk.



Document Control

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Changes History

Issue	Date	Description / Changes
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