# TECHMODAL

# G-CLOUD SERVICE DEFINITION

### **Pricing Document**





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### **01** - ABOUT US

#### Who we are

We are Techmodal, a Bristol-based data science and analytics consultancy with 200 data and technology professionals. For the past 20 years, Techmodal has excelled in delivering rapid-impact, innovative solutions to solve some of the most difficult data problems in UK Defence and Public Sector. We deploy teams to deliver fast, actionable insight from complex, siloed and sensitive data. We are user-focused and technology agnostic, meaning we deliver solutions together with users to specific needs, aligning to customers' technology investments and strategies.

### Benefits of working with us

- Deep understanding of data and its context to extract maximum insight
- Exploitation and application of disruptive technologies and approaches
- Partnership approach providing collaboration, knowledge transfer and upskilling
- Repeatable solutions that provide significant Return on Investment (ROI)
- High quality, rapid impact, agile delivery

#### **Our values**

Our people are the lifeblood of the business. We're proud of the variety of backgrounds and experiences our people bring to the business as we believe this empowers different perspectives that drive our innovation. But no matter how different our background, our shared passion for using data to solve complex problems keeps us all connected. Our culture is built on four core values:

**Get it done, do it well** We find practical solutions to difficult problems and do not get lost in process and theory. We are agile, flexible, and tenacious with a commitment to promoting quality and sustainability.

**Communicate boldly** We believe that being honest and straightforward is key to building trust. This entails being brave enough to tell customers and colleagues what they need to know rather than what they want to hear.

**Grow with integrity** We are an ambitious company run by a team whose aim it is to make people proud. This is achieved by valuing our culture and embracing the diverse perspectives of our people.

**Reward people with opportunities** Our success depends on our people. We give individuals the freedom to experiment and develop, so they remain challenged and engaged.



### 02 - PRICING

Techmodal Limited pricing will, typically, be on a Time and Materials basis with reference to the resource pricing model provided in our SFIA Rate Card (available separately). We are also prepared to develop novel pricing mechanisms and approaches to help clients find the best value for money in the services they procure.

Pricing is subject to contract and delivery in the UK geography (alternative pricing will apply for other geographies). All prices are provided exclusive of Value Added Tax, sales tax or similar, and any taxes, duties or imposts chargeable thereon all of which shall be payable by the Customer as an additional charge.

The pricing approach to be used will be agreed in advance as part of our initial engagement and formalised in the Call-off contract. Where parties agree on time-based charges for a service it shall be based on the applicable SFIA rate card.

Resources using our SFIA rate card may work on client site or remote as mutually agreed with the client. Discounts may be available but will be considered on a case-by-case basis during the procurement process.

Where possible, Techmodal will endeavour to minimise instances where expenses will be incurred. Techmodal reserves the right to charge travel and subsistence expenses in addition to the SFIA rates – this includes work being undertaken within central London. No expenses will be incurred for work undertaken at Techmodal Head Office (Bristol).

**Consultant's working day:** 7.5 hours exclusive of travel and lunch **Working week:** Monday to Friday excluding national holidays

Office hours: 9:00am to 5:00pm Monday to Friday

**Travel, mileage subsistence:** Payable at the client's standard travel and subsistence rates.

Mileage: As for travel, mileage subsistence

#### **End of document**

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Visit our website <a href="https://www.techmodal.com/overview">www.techmodal.com/overview</a>



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