

Cantata Price List

1 March 2024

INDEPENDENT CRM
ADVICE

CRM TRAINING &
SUPPORT

CRM
IMPLEMENTATION

CANTATA VANTAGE
SOLUTIONS

Cantata Vantage CRM

Powered by Microsoft Dynamics CRM

Mar-24

Microsoft Dynamics 365 Online

Commercial / Government users

	Per month		Per year		Comment
Sales User Subscription Licence	£	78.10	£	937.20	
Customer Service User Subscription Licence	£	78.10	£	937.20	

Add-ons - Storage Capacity

Database Capacity: 10 GB + 250 MB per full user: Per add'n GB	£	32.90	£	394.80	
File Capacity: 20 GB + 2 GB per full user: Per add'n GB	£	1.64	£	19.68	
Log Capacity: 2 GB (no addition per user) : Per add'n GB	£	8.20	£	98.40	

Other add-ons

Additional instances are not charged but consume min 1GB database storage

All users

Vantage License (per 'Plan'/'App' user)	£	12.50	£	150.00	In addition to MS Online fees
Cantata support (see handbook and SLA) (per 'Plan'/'App' user)	£	25.00	£	300.00	Full SLA

12 month minimum term payable in advance. Microsoft pricing not guaranteed.

Cantata hosted private cloud (Azure based)**Dynamics 365 Enterprise Customer Engagement****Commercial/Government users**

Sales user	£	76.60	£	919.20	Min 15 users
Customer Service User	£	76.60	£	919.20	Min 15 users
Vantage License (per user)	£	12.50	£	150.00	In addition to hosting license fees
Cantata support (see handbook and SLA) (per user)	£	25.00	£	300.00	Full SLA, unlimited,
Azure support (not applicable to client own tenant)	£	11.00	£	132.00	For infrastructure support in VDC
Azure custom infrastructure	at Microsoft Retail price (quoted individually)				

*Hosting services include:**AD (Active Directory) which is installed on our shared server**AD FS (Active Directory Federated Services) which is installed on our shared server**Geo-redundant database backup**System monitoring/alert software**Infrastructure support (VDC clients)**Includes production instance, test instance and Cantata managed development instance (not always available to client)*

Additional infrastructure and services - quoted on request	£	-	£	-	<i>Varies by approach required</i>
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Cantata Professional Services Rate Card

Principal	£ 2,400.00
Consultant	£ 1,500.00
Project Mgr	£ 1,350.00
Trainer	£ 1,300.00
Senior Developer	£ 1,300.00
Developer	£ 1,150.00
Junior	£ 995.00

Composite rate	£ 1,170.00
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Training

Per course up to 6 people	£ 3,000.00	or day rate to include prep time.
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