



Faster, Smarter Recruitment Software

**EPLOY APPLICANT
TRACKING SYSTEM &
RECRUITMENT CRM
For Local Government**

G-Cloud 14 Pricing

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Eploy Applicant Tracking System & Recruitment CRM

for G-Cloud Local Government customers

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Overview of the Eploy G-Cloud Service

At Eploy, our mission is to provide the perfect journey for everyone involved in the recruitment process.

Eploy is the trading name of ITS Software Systems Ltd, a UK based company with headquarters in Kidderminster, Worcestershire. We've been helping organisations move their in-house recruitment management to the cloud and recruit faster and smarter since 1998.

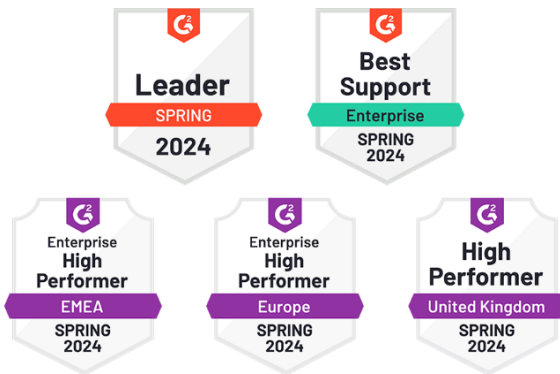
Today, Eploy employs over 75 people and is 100% focused on the continued development, implementation and support of the Eploy platform and our hundreds of clients. Our client base ranges from mid-sized firms with a few hundred people all the way up to multi-nationals, government departments, the NHS and companies with over 130,000 full-time employees.

Selected Public Sector Experience



Award Winning Software, Services & People

We are proud to have won awards for our products and services. We're equally proud to have worked with award-winning teams and people as their recruitment technology partner.



Best Onboarding 2022
Winner: Wren Kitchens



Best Tech Hiring Strategy 2021
Winner: NHS Digital

Best In-house Recruitment Team (Newcomer) 2020
Winner: Sunbelt Rentals



Best Corporate Use of Online Recruitment 2023
Winner: GSF Car Parts

Best Use of Mobile Recruitment 2023
Winner: Central England Co-operative

Best use of Online Recruitment in the Public Sector 2023
Winner: Defra

Best Corporate Graduate Site 2023
Winner: Openwork

Best Public Sector / NFP use of Online Recruitment 2022
Winner: NHS Digital

Best Online Candidate Experience 2022
Winner: Wren Kitchens

Best use of Mobile in Recruitment 2022
Winner: Fitness First

Technology Innovation of the Year 2020
Winner: Eploy Recruitment Software

Best Public Sector / NFP use of Online Recruitment 2020
Winner: Livewest

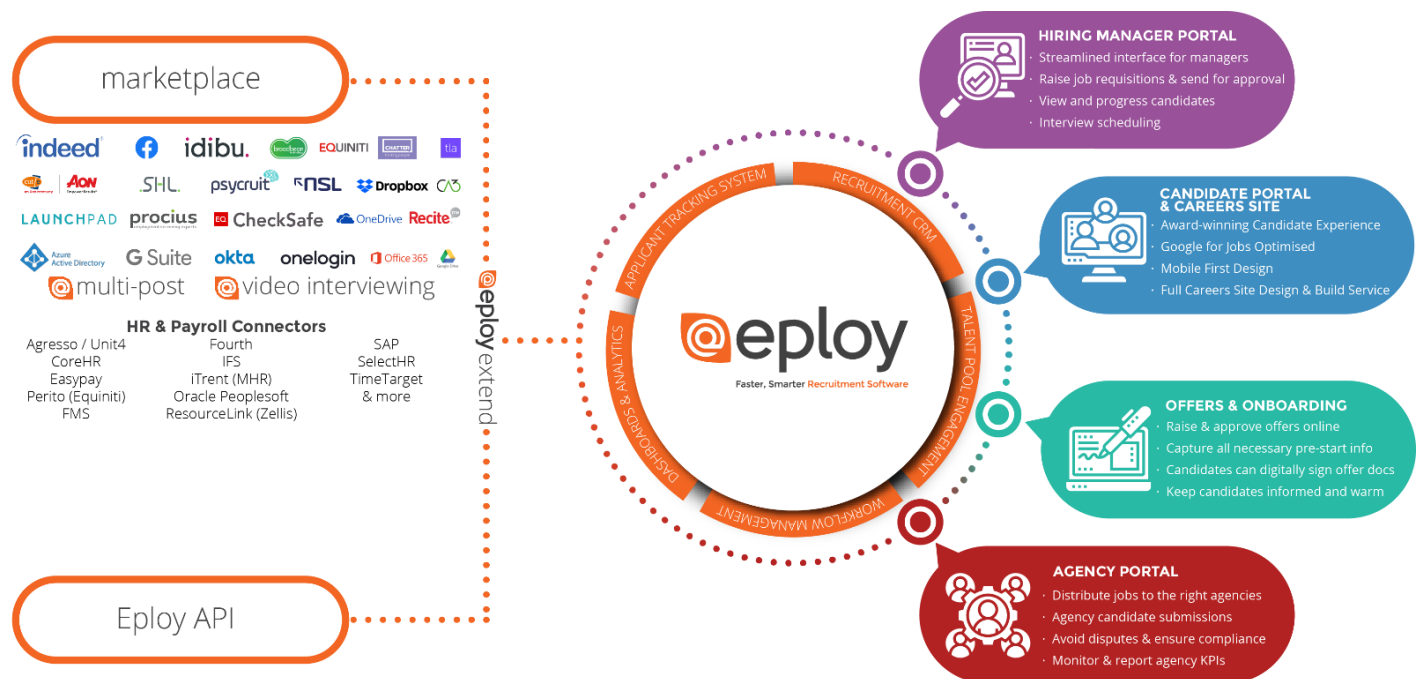
Best Graduate Careers Site 2020
Winner: Costcutter

Functionality – Complete Talent Acquisition Platform

Eploy is the complete cloud-based platform for modern in-house recruitment teams. Eploy combines Applicant Tracking, Recruitment CRM, Onboarding, Talent Pools and Analytics into a unified web-based platform. Eploy integrates seamlessly with your website to provide an excellent candidate experience.

Eploy automates and simplifies recruitment processes to help you attract, engage, recruit and onboard candidates quickly. As Eploy is also your full talent engagement platform, you can manage your relationships with candidates, talent pools, departments and hiring managers better. And with Eploy's award-winning dashboards and analytics, you can measure and monitor your entire hiring function - in real-time.

For your candidates, hiring managers and agency partners, Eploy gives you specialised "portals" where they carry out their recruitment tasks. Eploy Portals are fully mobile-responsive so that users can complete all their activities on smartphones & tablets as well as desktops & laptops.



*Modules provided may vary depending on requirements

Software Updates & Roadmap

All Eploy customers are entitled to the latest version of Eploy as standard. We update the Eploy platform throughout the year based on direct feedback from existing clients as well as market trends. We future-proof every client's Eploy system, which means that any client-specific development will not affect your entitlement to upgrade to the latest version.

For any significant updates, we will give you a 'sandbox' system, so you can see if and how new releases may affect your day to day activity. We also provide supporting documents and training before the roll-out of the new version to ensure you can take maximum advantage of any new features.

Integrations & APIs – Eploy Extend

Eploy Extend is the way to connect the HR, recruitment and other technologies you use every day with your Eploy Recruitment Platform.

Eploy Extend enables third-party applications to integrate into your recruitment database and workflows. Whether you are looking to add Video Interviewing, psychometric testing, job board multi-posting or synchronise candidates with your HRIS– Eploy Extend bridges the gap.

Eploy Extend includes the Eploy Marketplace and the Eploy API.

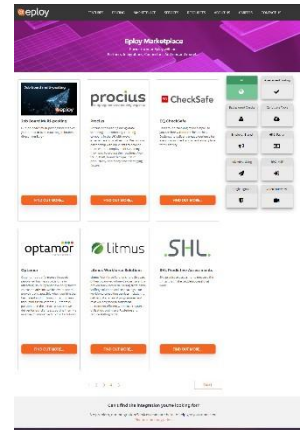
Eploy Marketplace

The Eploy Marketplace is a directory of ready-to-go integrations, custom solutions and service partners. Marketplace categories include Single Sign-on, Video Interviewing, Testing and Assessments, Employer Branding, Candidate Tools and more. To view the marketplace please visit <https://eploy.co.uk/marketplace>

Eploy API

With the Eploy API, you can connect the tools you use every day to our talent acquisition platform and deliver amazing experiences for everyone involved in the recruitment journey. Eploy's API also enables customers and partners to build custom apps and enhancements to Eploy's Talent Acquisition platform.

Developers can request access to our RESTful API documentation via the Eploy Developer Portal: <https://eploy.co.uk/developers>



Eploy Project Implementation and Timescales

Your project commencement date is the day on which we receive your signed Eploy Order Form and initial payment. At this point, we will allocate you an Implementation Manager (this will typically be within 1 to 3 weeks of the commencement date, however during busy periods this may be longer). Your Implementation Manager will then be in touch to arrange a commencement call during which they will discuss your project timelines and organise a project start date. Within 12 weeks of the project start date, we will expect to complete your full system implementation (Go-live date). Once we have allocated your start date, we will provide a comprehensive project plan, detailing key milestones, feedback periods and areas of responsibility, ensuring you can plan your internal resources appropriately.



As Eploy is a cloud-based solution, you will have access to a test environment throughout the project for UAT and any initial training and consultation sessions. Our methodology ensures you are completely confident at each stage of the implementation and are fully prepared to execute your “go-live” plan, which we will prepare with you. The plan includes transitioning from any incumbent system and managing live vacancies and candidates that are currently in your recruitment pipeline.

What's Included:

Eploy® Core system – Unlimited licenses for the central recruitment team, including configurable dashboards, CV Parsing, configurable recruitment workflows, compliance management, and structured reviews (including Panel Reviewing).

AI including AdTuner and GenrativeAI.

Corporate Calendar and Teams/Zoom integration.

CRM and Email Marketing features with auto synchronisation capabilities.

Unlimited Hiring Manager & authoriser access. Vacancy requisition form and up to 10 standard authorisation levels.

A mobile responsive candidate portal– Includes candidate registration form with unlimited screening and knock-out questions per vacancy.

Agency Supplier Portal – Includes process for duplicate record management and compliance checks.

Onboarding Module – Enables multiple onboarding processes, such as new joiner forms, download and upload areas, auto reference collection, and contract generation tool (with electronic signing facility)—fully automated generation of Contract documents.

Dedicated Project management and training team - Consultation and training package includes onsite consultation and one day of training for up to 6 delegates from the central recruitment team. Additional training and consultation may be required (please see Professional Services Pricing) .

Job Board Marketplace AdStore, multi-posting and NHS Jobs integration

Live data feed for external posting of jobs.

Access to Eploy Knowledge base for training and support material and Unlimited access to UK support team.

Future Upgrades and updates included for lifetime of deployment.

Additional services (please refer to the Eploy Implementation Professional Services pricing document for costs)

Optional Employee Referral Module – Used to take full control of your employee referrals programme. It enables you to tailor every aspect, from referral settings to rewards, and effortlessly administer and monitor its performance (+20% of subscription fee)

User provisioning to support the creation, maintenance and updating of user accounts and access from multiple applications and systems.

New core system user training – when new users are added or additional training is required.

Additional branded candidate portals.

Full Careers Site Design & Build services – quoted on a case by case basis.

Building of Situational Judgement Tests.

Online Timesheet Module – for timesheet completion and authorisation.

Video interviewing module.

Prices are based on a 12 month minimum term and include standard Eploy functionality. All prices will be subject to VAT at the standard rate.

Custom Data Export function for HRIS integration.

Integration with 3rd party DBS checks or testing providers .

Professional Data Migration Services.

Eploy RESTful API

Single Sign On (Active Directory etc.)

Training, Support & Maintenance

We deliver dedicated training courses at each stage of your implementation, but our trainers are always available should you need any additional bespoke sessions. Available training includes:

- **Customer Preparation Training.** We will invite you to attend a series of hour-long Webinars which introduce you and your team to the system, its key components and discusses the options available to you for system customisation. These Webinars also provide greater clarity on the information we require from you to help configure your system. We will also invite you to attend a Standard User Training day, delivered via webinar, which looks at a typical Vacancy lifecycle, using a generic training system. This training day will complement the other training sessions you attend during this phase of implementation and provide greater context around each of the topics while providing a basic understanding of how Eploy works, how to navigate around the system and how to carry out the most common tasks performed during a vacancy lifecycle
- **Customer Configuration Training.** Once we have fully understood your specific requirements, we will begin to build your system. During this period, you will be able to start defining your Recruitment Workflows, Email and Document Templates, Screening Forms and Security Settings. Dedicated training Webinars are available to you during this phase to teach you how to plan for and make the necessary changes to these areas of the system, ready for testing.
- **User Acceptance Testing Training.** During the Testing phase, User Acceptance Testing (UAT) Training will be available to you and your team. We explore the topic of User Acceptance Testing from the ground up, comparing a good from a bad UAT. We will also look at how to feed back any issues resulting from your testing to us, and explore in detail the types of problems that you can resolve yourself.
- **Standard User Training.** Once your system has been fully configured and tested, we will deliver Standard User Training. We will teach your Recruitment teams how to process your Vacancies and Applications from creation through to Placement, looking at the process from each vantage point – the Core System, Hiring Manager, Candidate and Vendor Portals. We will use your fully configured system and processes for this training day.
- **System Administration Training.** This is a dedicated training course for your System Administrators and Super Users to provide them with the skills necessary to keep your system up-to-date. This training course can be delivered at any time, including during implementation, if you wish.
- **Proactive Recruitment/Talent Pooling Training.** This 6-hour training course and workshop will teach you how to use the tools available to you within Eploy to search your Candidate pool and find Candidates already within your system who may be suitable for any of your Vacancies. We will teach you how to tag Candidates and Vacancies using Skills to help speed up the search process, and how to add "watchdog" widgets to your Dashboards, identifying new talent as they register, according to pre-defined criteria. This course is typically delivered 6-8 weeks after your system has gone live.
- **Dashboards and Reporting Workshop.** During this workshop, we will teach you how to optimise your existing Dashboards and create new ones through the use of Metrics and Widgets. We will also show you how to use these dashboards as the launching point for creating and running bespoke reports, using the Eploy Reports Builder. We will then work with you to help you define and create your new Dashboards and Reports, and show you how to share them with other Eploy Users and Hiring Managers.
- **Hiring Manager Training.** Although Hiring Manager training is typically handled in-house, it is an additional service we are able to offer. We can deliver Hiring Manager training on-site, or via webinar. We are also able to produce training videos for your Hiring Managers. If you would like to explore the options available, please speak to a member of our Sales or Training team.
- **Bespoke Training.** If you would like to combine elements from any of our courses into a single bespoke training course, our Training team would be more than happy to discuss the options with you and customise a training even to suit your requirements.

Once the system has gone live, your team will have ongoing access to:

- The Eploy Knowledge Base which includes extensive training manuals, quick reference guides, recorded webinars and videos
- Direct access to our UK-based Customer Success team
- All future system updates and upgrades

Eploy has a dedicated support team on hand during office hours. As Eploy is managed entirely by us, most support queries usually are to do with system use. Our friendly team are always willing to answer all questions, no matter how large or small.

Pricing

Eploy Recruitment ATS & CRM Service Costs

The Eploy Platform is your complete recruitment solution. The platform combines an enterprise class Applicant Tracking System, Talent Pool Management and Recruitment CRM. Pricing is based on the customers total number of employees. Price consists of a monthly subscription cost and one-time set-up fee. For larger customers and for shared services serving multiple organisations combine pricing from lists below based on total headcount. Education discount of 15% available for schools & MATs

# Full Time Employees	Monthly subscription	Setup (standard)
Up to 200	£700	£5,400
201 - 349	£850 Limited time discount: £700 Valid until 8 June 2026	£5,850
350 - 499	£1,000	£7,650
500 - 699	£1,250	£8,250
700 - 899	£1,500	£8,850
900 - 999	£1,750	£9,450
1,000 – 1,499	£2,000	£10,000
1,500 – 1,999	£2,250	£10,800
2,001 – 2,999	£2,600	£11,200
3,000 – 3,999	£3,000	£11,900
4,000 – 4,999	£3,500	£13,050
5,000 – 7,499	£4,200	£14,850
7,500 – 9,999	£4,900	£15,750
10,000 – 12,499	£5,500	£17,250
12,500 – 14,999	£6,000	£18,850
15,000 – 19,999	£6,500	£21,000
20,000 – 24,999	£7,000	£23,000
25,000 – 29,999	£7,500	£25,000

Prices are based on a 12 month minimum term and include standard Eploy functionality. All prices will be subject to VAT at the standard rate.

Add-on Modules	SETUP (typical)	MONTHLY (typical)
E-signatures	-	£33 p.m (60 signable docs)
SMS	-	£35 p.m (500 messages)
Email: 25,000 additional monthly email messages (system includes 50,000 monthly email messages)	-	£100 p.m per additional 25,000 monthly messages
TDE Data Encryption at Rest	Included	Included
Video Interviewing (recorded)	-	99p per application
Eploy RESTful API	Consultancy services available	From £75 p.m
Careers Site w/ CMS	Consultancy services available	£400 p.m per domain
HR SYSTEM CANDIDATE EXPORT (for new starters) This price is for a candidate export using our standard methodology. We can create an export of selected fields from Eploy into an CSV/XML file that is then stored on sFTP server to be collected by your HR or Payroll software.	Consultancy services available	£200
Background Checking Integration*	Consultancy services available	£100
Right To Work Checking Integration*	Consultancy services available	£100
Assessment Testing Integration*	Consultancy services available	£100
Additional Professional Services outside of standard setup	£950 per day	

Please see eploy.co.uk/marketplace for the latest available integrations

Eploy API, SSO, SCIM User Provisioning, HCM Connectors

# Full Time Employees	API Monthly subscription	SSO Monthly Subscription	SCIM User Provisioning Monthly Subscription	HCM Connector
Up to 200	£75	£85	£95	£100
201 - 349	£100	£90	£115	£125
350 - 499	£125	£125	£140	£200
500 - 699	£200	£200	£165	£250
700 - 899	£250	£225	£185	£325
900 - 999	£325	£275	£200	£400
1,000 – 1,499	£400	£350	£225	£500
1,500 – 1,999	£450	£400	£280	£550
2,001 – 2,999	£450	£500	£350	£600
3,000 – 3,999	£450	£500	£525	£650
4,000 – 4,999	£450	£500	£610	£700
5,000 – 7,499	£450	£500	£785	£750
7,500 – 9,999	£450	£500	£875	£800
>10,000	£450	£500	£950	£850

Additional 3rd Party integrations will require scoping and costed on a time and materials basis

Eploy Video Interviewing

# Applications	Price
100	£99
250	£225
600	£475
1000	£650
2000	£1,100

Prices are based on a 12 month minimum term and include standard Eploy functionality. All prices will be subject to VAT at the standard rate.

Eploy Multi Posting

# Multi-Posts	Price
120	£625
240	£1,175
600	£2,595
1200	£4,595
2400	£7,750

Eploy SMS

Monthly SMS#	Price per month
500	£35
1000	£55
1500	£80
3000	£140
5000	£199

Eploy E-signatures (Monthly Plan)

Monthly Signable Docs	Price per month
60	£33
180	£79
500	£175
1000	£285
2000	£440

Prices are based on a 12 month minimum term and include standard Eploy functionality. All prices will be subject to VAT at the standard rate.

