

Mobile Private Network as a Service - Pricing

G-Cloud 14



Contents page

Contents page	2
1. Introduction	3
2. The service	4
3. Pricing	4
4. Site survey charges	5
5. Consultancy and Advice	5



1. Introduction





We bring you mobile private network, a secure, dedicated network designed for innovation or critical communication.

[Freshwave](#) are one of the longest-serving, market-establishing, suppliers of neutral host indoor small cell, DAS and Wi-Fi based mobile solutions in the UK. Working with us gives you access to industry-leading solutions, which we've delivered in many of the most complex and demanding connectivity settings in the world.

To date, we have designed, deployed, and upgraded over 2,000 in-building systems nationwide, manage, 200 multi-operator outdoor networks for our customers, and look after over 5,000 mast locations across the UK. We have strong relationships with the leading technology providers, meaning that we're at the forefront of delivering the latest technologies.

Our team collaborates with the you and mobile network operators to give you a dedicated network which is:

- **Reliable:** Uninterrupted quality of service and resilience, get gigabit speeds and support thousands of devices.
- **Secure:** Carrier-grade, end-to-end encryption and localised data management, so it's well suited for critical IT systems.
- **Simple:** Triple the range of a traditional Wi-Fi network and unrestricted device choice, along with industry standard infrastructure. Flexibility to reconfigure without re-cabling.

 <p>"We're committed to rolling out high-speed mobile to rural communities, and sharing spectrum with Freshwave complements our efforts. We'll continue to endorse novel approaches that help bridge the digital divide and connect more people and businesses."</p> <p>Chief Network Officer Vodafone UK</p>	 <p>"High capacity, super-fast connectivity is essential for consumers and businesses today, with demand for data and low-latency networks continuing to rise. We're pleased to be the first operator live on this pilot with Freshwave helping to deliver the best possible 4G and 5G services to our City of London customers, even at the busiest times. The project is a further demonstration of how we're enhancing our networks to help both digitise and deliver economic prosperity to the UK, and we look forward to extending it in the future."</p> <p>Director of Mobile Radio Access Networks EE</p>	 <p>"Outdoor small cells provide a flexible solution for boosting network connectivity, and adding extra capacity to our existing legacy solution of over 200 small cells in the City of London will provide further benefit to the ever-increasing data demands of its users."</p> <p>Outdoor Small Cell and Microcell Delivery Lead VMO2</p>	 <p>"We are investing more than ever in enhancing connectivity and coverage, and already have the UK's Fastest 5G Network, according to Ookla. Indoor focus has been a major priority of ours with the acquisition of additional low frequency spectrum in 2020 and our agreement with Freshwave will further enhance indoor coverage, particularly for business customers."</p> <p>Chief Network Officer Three UK</p>
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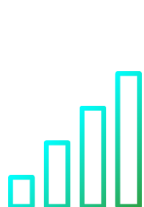
We take the complexity out of mobile connectivity through:

 <p>Combined real estate and telecoms know-how</p>	 <p>Collaborative commercial models</p>	 <p>Global best practice</p>
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2. The service

Your mobile signal service is:



**Carrier-grade
secure network**



**The best
available, and
upgradeable
technology**



**Resilient
connectivity
layer**

24/7

**24/7
connectivity**

3. Pricing

All our work is carried out in house, including surveys, installation, commissioning and testing. We specialise in dedicated engineering, project management and installation resources to support large scale and fast-tracked network design and build programmes.

We will:

- Provide a desktop proposal, based on floor plans of the site
- Conduct a full signal survey of the site
- Provide a full proposal based on the pricing template below

	Small site* – up to 4 sectors or small cells	Large site – 5 sectors or more
Fixed fee design and support	£920 per month	£2,870 per month
Per sector cost	£150 per month	£150 per month
Example	3 sector site = £1,370 per month £920 + (£150 x 3)	6 sector site = £3,770 per month £2,870 + (£150 x 6)

*if transmission is required for site this is subject to an additional £1,950 per month fixed support cost



4. Site survey charges

Site specifics	Price
Multi-operator coverage survey for a small building up to 50,000 ft ² and max 10 floors	£750
Multi-operator coverage survey for a small building between 50,000 ft ² and 75,000 ft ² and max 10 floors.	£1,000
Multi-operator coverage survey for a small building between 75,000 ft ² and 100,000 ft ² and max 10 floors	£1,500
Multi-operator coverage survey for a medium building between 100,000 ft ² and 250,000 ft ² and max 10 floors.	£2,000
Multi-operator coverage survey for a medium building between 250,000 ft ² and 500,000 ft ² and max 20 floors.	£2,500
Multi-operator coverage survey for a large building between 500,000 ft ² and 1,000,000 ft ² and max 20 floors	£3,500

For surveys greater than 20 floors or greater than 1,000,000 ft², we'll provide a tailored quote.

5. Consultancy and Advice

The pricing below is based on a day rate but can be broken down to an hourly charge if needed. The rate will be dependent on your request and level of experience required.

Level	Fee
Ensure or advise	£800 - £900
Initiate or influence	£950 - £1,100
Set strategy or inspire	£1,100 - £1,250

Which covers

- Consultant's working day (8 hours exclusive of travel and lunch)
- Working week (Monday to Friday excluding national holidays)
- Office hours (9:00am to 5:00pm Monday to Friday)
- Travel, mileage subsistence (Within M25. And payable at department's standard travel and subsistence rates outside M2)



General

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