



Service Pricing Table

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Why Excellence IT?

Founded in 2002 by two former IT consultants, we pride ourselves on our expertise and industry experience. We have a wealth of experience supporting organisations across a wide range of sectors. From not for profit organisations to manufacturing businesses, we're adaptable to different work environments.

As a quality-driven IT Provider, we deliver a full cycle IT service. Our offering includes expert IT support, leading IT infrastructure solutions and IT Training. By delivering an end to end service, we're able to continually add value to our customers. We help our customers build and maintain a productive and secure work environment. Our highly accredited team are on hand to offer customers IT advice and reliable support. We additionally operate alongside a 24/7 customer support portal aligned to customer SLAs.

Our passion for IT reflects in our work. We solve business problems with industry leading IT solutions and trusted on-going support. To support the needs of the modern office we keep up with innovations in technology. We also pride ourselves on the many accreditation's we have, which include ISO 9001 and ISO 27001 standards, as well as Cyber Essentials Plus certification.

Excellence IT's company motto is **Improve, Innovate** and **Transform**. And we strongly believe our services have done this for all our clients.

Our Accreditation's



For full details of all of our accreditation's please refer to our [Service Definition document](#).

G-Cloud Services Pricing

1. Introduction

This document should be read in conjunction with our **SFIA Rate Card**. Excellence IT is pleased to offer the following discounts to G-Cloud customers. We also welcome the opportunity of discussing fixed cost project delivery where the scope of the project can be defined in detail, and deliverables are accurately defined.

2. Volume Discounts

We have quoted our professional service daily rates on our SFIA Rate Card. In addition to these, we are able to offer further cost reduction based on length of time and project size.

2.1. Individual Work Packages

- Work packages of greater value than £25,000 (ex VAT) – 5% discount

3. Resource-based Pricing

3.1. Day Rates

Our day rates for resource-based work are set out in our SFIA rate card.

4. Charitable Discount

Charitable pricing discounts are available, subject to volume order.

5. Sector-based Pricing

No special sector pricing discounts apply at the current time.