

## Pricing document

### The service price, including unit prices, volume discounts and data extraction costs

We are happy to tailor service provision to meet the needs of the scope of work and your organisation.  
The below Ratecard provides an indicative sense of pricing for competitive comparison:

#### Standard rate card

	Strategy and architecture	Change and Transformation	Development and implementation	Delivery and Operation	People and skills	Relationships and engagement
1. Follow	£600	£600	£600	£600	£600	£600
2. Assist	£750	£750	£750	£750	£750	£750
3. Apply	£925	£925	£925	£925	£925	£925
4. Enable	£1,075	£1,075	£1,075	£1,075	£1,075	£1,075
5. Ensure or advise	£1,350	£1,350	£1,350	£1,350	£1,350	£1,350
6. Initiate or influence	£1,595	£1,595	£1,595	£1,595	£1,595	£1,595
7. Set strategy or inspire	£1,950	£1,950	£1,950	£1,950	£1,950	£1,950

#### Standards for consultancy day rate cards

- **Consultant's working day:** 8 hours exclusive of travel and lunch
- **Working week:** Monday to Friday excluding national holidays
- **Office hours:** 9:00am to 5:00pm Monday to Friday

- **Travel, mileage subsistence:** Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- **Mileage:** As for travel, mileage subsistence
- **Professional indemnity insurance:** included in day rate

#### **What is not included in the price**

- VAT
- All expenses related to travel on behalf of the Client will be charged to the Client at cost.

#### **Prices for extra services**

- Community services - bespoke service provided to the Client depending on what is required. Pricing will be confirmed separately
- Workshops- TBC