

WM REPLY

PRICING FOR G-CLOUD 14

Commercial in confidence

INTRODUCTION

The rates stated in this document apply to G-Cloud 14 only and are relevant for all WM Reply services.

Commercial options

We can work on either a fixed price or Time and Materials (T&M) basis. This will be agreed with the client at the point of contract acceptance.

We work on the basis of a rate per person, per day. This rate can either be a blended rate (i.e. one rate for all resources) or a mixed rate (a different rate for each experience level of resource).

Our blended rate varies between £750+VAT per resource per day to £1250 per resource per day.

Expenses are charged in line with customer's standard policy.

The following discounts are available for sizeable engagements:

- Over 100 days - 10% discount



DAILY RATE FOR CONSULTANCY AND ACM

Consultant Level	Strategy and Architecture	Business Change	Solution Development & Implementation	Service Management	Procurement and Management Support	Client Interface
Follow	-	£750	-	-	-	£750
Assist	£850	£850	£850	£850	£850	£850
Apply	£950	£950	£950	£950	£950	£950
Enable	£1000	£1000	£1000	£1000	£1000	£1000
Ensure/Advise	£1050	£1050	£1050	£1050	£1050	£1050
Initiate / Influence	£1,150	£1,150	£1,150	£1,150	£1,150	£1,150
Set Strategy / Inspire	1,250	1,250	1,250	1,250	1,250	1,250

Note: These represent the maximum rate per level of Consultant. Depending on the work we may decide to offer a discount or to price using a blended rate.



THANK YOU