

# SThree Project Services

## G-Cloud 14 Service Definition Document

Salesforce Education Cloud – SThree trading as Computer Futures & Real Public Sector



**Our Project Services offering provides flexible delivery options that enable you to maximise project budgets and deliver your digital transformation portfolios at pace.**



# About us



**SThree** is a £1.2bn global UK-based PLC, with substantial experience delivering project, consulting, and contracting services to customers worldwide with a specific focus on STEM (Science, Technology, Engineering, Mathematics).

Our **Project Services** business integrates project management, technology consulting and delivery capability by leveraging the unique expertise of our **specialist Public Sector technology brands** in supporting Public Sector customers to provide cost efficient, effective and highly collaborative Cloud and Digital solutions.



**Project Services**

SThree works in partnership with our specialist brands to deliver Project Services





SThree has been operating in the Public Sector for **over 30 years**.

We have partnered with customers across **NHS, Central & Local Government, Higher Education, Defence, & Transport**.



# Sectors we cover

**Healthcare & NHS**

**Central Government**

**Higher & Further  
Education**

**Local Government &  
Combined Authorities**

**Transport**

**Bluelight**

# Why SThree Project Services?

We work with the public sector to help them to become the trailblazers of their sector, the industry disruptors, the game-changers in STEM. And we do that by providing the specialist skills needed to deliver their projects and drive their strategic success. We partner with businesses to help them navigate uncertainties, adapt to change, seize opportunities and **optimise value**.

## Flexibility

Our range of flexible service options give you access to project delivery and expert resources you need, when you need them.

## Agility

We respond rapidly to your requirements, with the ability to form project team solutions within 5-10 days of agreeing scope.

## Responsibility

You can choose to transfer responsibility for project management and delivery to us, giving you peace of mind.

## Transparency

Our SOW contracts give you visibility over every aspect of the delivery and progress of a project.

## Cost-Effectiveness

Our services are cost-effective, allowing you to outsource internal overheads and reduce the total cost of delivering a project.

## Productivity

Using our services will give you the capacity you need to deliver your technology projects successfully and on time.

## Collaboration

Our collaborative approach means that you benefit from knowledge transfer as a contractual requirement.

## Independence

We do not enter into alliances with specific technology vendors and will always work with you to agree on the optimum technology solution for your project.

# Salesforce Education Cloud



SThree provide a complete proven solution for Higher Education based on Salesforce Education Cloud. Our offering provides Universities with functionality that provides transformational benefits to their Salesforce eco-system. Our Apps and Accelerators drive Salesforce adoption and deliver ROI faster. Sectors: Higher Education, Further Education, Colleges, Virtual Learning, Universities

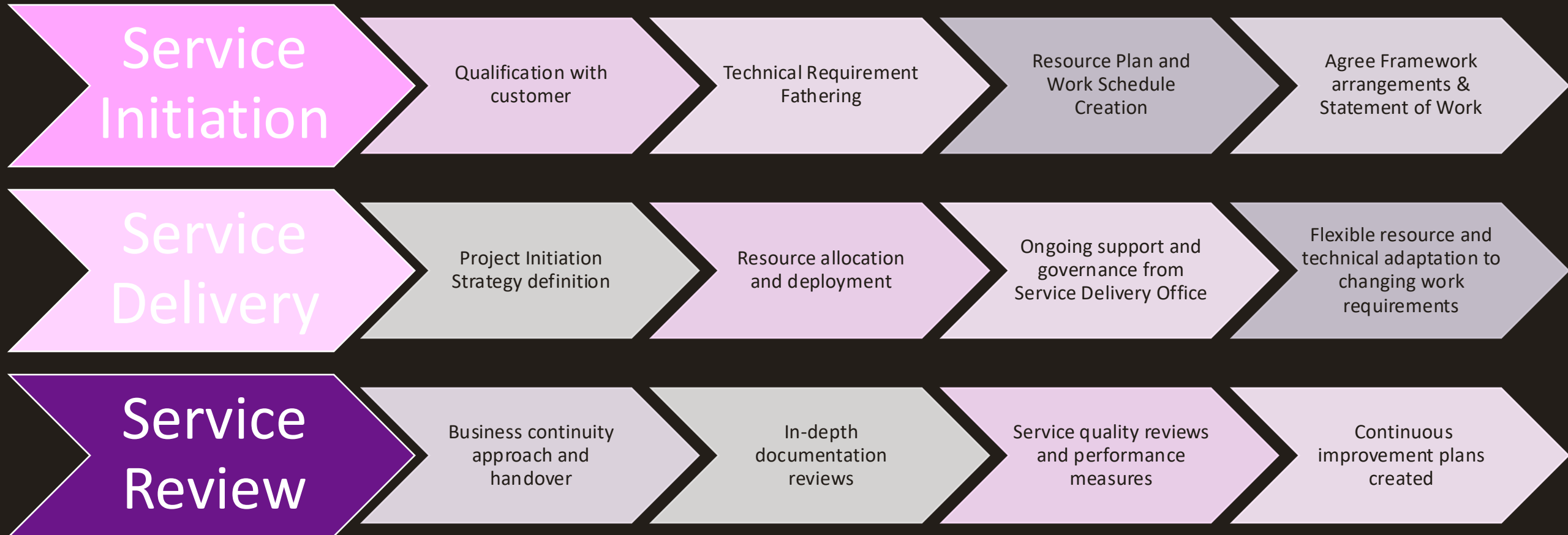
## Service Features

- Salesforce Gift Entry Manager & functionality for Alumni & Advancement.
- Fundraising - Donations, Pledges, Funding Applications, Major Donations, Legacy Donations
- Full Payment Service Provider Integration, PayPal and DD automation.
- Fund Management, General Accounting Units and Finance Integration
- Marketing Automation & Engagement with Alumni
- Gift Aid Management, Wealth Screening & Enrichment
- Management of recruitment, outreach, enquiries & admissions on Salesforce
- Integrates with Student Finance, SITS and UCAS
- Event Registrations, Event Website, Event Landing Pages, QR Code Scanning
- Volunteer Registration, Recruitment, Vetting & Approval and Campaign management

## Service Benefits

- Solution applies to Events, Admissions, Student Lifecycle, Donations and Volunteering
- Run events directly from Salesforce
- Manage the entire Student lifecycle from Salesforce
- Integrate with Student Records systems
- Drive more donations from Alumni, Business and other sources.
- Generate more enquiries and take card payments
- Business services app drives increase in University funding levels.
- Increase Volunteering hours
- Salesforce Community drives engagement with Alumni population
- SC Cleared and DV Cleared Consultants available for deployment

# Our Service Delivery Approach





# Ordering, Onboarding, & Offboarding

## Enquiries

Please send your enquiries and work requirements to:

[sthreegcloud@sthree.com](mailto:sthreegcloud@sthree.com)

We will contact you to arrange a requirement confirmation meeting with our Project Services Team and as required prepare and agree a costed service quotation for you, including any applicable volume discounts.

## Ordering

We will issue you with the required G-Cloud documentation and request a purchase order. Once the PO is received the services will be initiated as per our service delivery model.

Each SOW engagement / work phase will be subject to agreement with the customer. For ongoing services a stage-gate review and approval process will apply to each phase / increment of work. All SOW / work phases are subject to formal review and lessons learned sessions.

## Onboarding

Services will be initiated as per our service delivery model. Specifically the service initiation phase plus project / service initiation strategy definition, resource allocation, and deployment.

On a monthly basis, we will complete the mandated management information reports to Government Procurement. Ongoing engagements are managed via individual statements of work which are governed by the framework agreement.

## Offboarding

We embed knowledge transfer into our standard service levels assuring that our customers retain all required documentation and knowledge sources from initiation to service transition to BAU at the completion of each engagement, assuring business continuity.

Full project / service closure processes are included in our standard contracted service levels.

# Social value



## Our commitment

We want to be recognised as leaders in **diversity, inclusion and equity** within staffing, and help solve complex global issues by making **STEM industries more accessible**.

We also support **under-served communities**. In the UK, we have done this by partnering with **Generating Genius**, the **Aleto Foundation**, and provided **CV and interview support** for young people from under-served communities who are interested in a STEM career.

To positively  
impact  
150,000 lives

Focus on  
working with  
businesses in  
renewable  
energy

To reduce our  
absolute carbon  
emissions by 20%

To increase gender  
representation at  
leadership levels to  
50/50

# Contact us



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**Contact us at:**

[sthreegcloud@sthree.com](mailto:sthreegcloud@sthree.com)

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**Our other office locations:**

- Birmingham
- Bristol
- Glasgow
- Leeds
- Manchester

