

# **G Cloud 14 Service Line**

# **Technology Summary**

SmartCo Consulting

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#### **SmartCo Overview**

#### WHO WE ARE

We are a consultancy business that specialises in the delivery of complex digital transformation projects, operating in 12 countries with over 8,000 digital and technology specialists and 1,000 project and programme specialists globally.

optimisation

#### WHAT WE DO

Through some of the most experienced and knowledgeable delivery specialists the world over, we provide tailored solutions and services by working collaboratively with clients. We ensure each and every engagement is underpinned by our core values and approaches which are summarised to the right:





Strategically aligned, with,

practices in Transformation and

Culturally and values aligned,

e.g. behaviours, social value

innovation, CSR and D&I



Commercial innovation and value for money benchmarked



Working in partnership, to your brand, methods and process



Carbon neutral in 2023

### What we Offer

At SmartCo, we aim to go beyond a vendor-client relationship. Our customer first approach coupled with our boutique focus allows SmartCo to provide a unique and personalised experience.

**Advisory**: Develop your organisations transformation strategy and financial business case justification. Define a target operating model supported by a current state analysis and identification of operational efficiencies. **Optimisation**: Maximise your investment to further drive efficiencies across your technology, people and operations. **Transformation:** Accelerate your transformation with flexible delivery, assurance and pace.



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## **Our Services**

We support our clients throughout the project lifecycle, stretching from advisory through to the optimisation. We are also able to provide modular support, stepping in at any point throughout the lifecycle to provide support.

	ADVISORY Discovery & Strategy	TRANSFORMATION			
		Delivery Assurance & Governance	Flexible Delivery Partner & Expertise	Maximise Existing Investments	Innovation to Accelerate Business Growth
<b>گ</b> Capability	<ul> <li>Strategy and Business Case</li> <li>Requirement, Ratification &amp; Definition Scope</li> <li>Capacity and skills analysis</li> <li>Industry Innovation</li> <li>Target Operating Model</li> </ul>	<ul> <li>Client-side assurance and advisory</li> <li>Vendor and supplier management</li> <li>Executive stakeholder management</li> <li>Transition and operational oversight</li> </ul>	<ul> <li>Delivery, implementation and adoption</li> <li>Capacity and capability</li> <li>Established methods</li> <li>Assurance and Quality</li> <li>Co created Services</li> <li>Benefit realisation model</li> </ul>	<ul> <li>Domain expert consultants</li> <li>Technology and tooling capability</li> <li>Optimisation framework &amp; methodolgy</li> <li>Business intelligence and insights</li> </ul>	<ul> <li>Technology practice expertise</li> <li>Innovation sprints</li> <li>Industry insights and enterprise domain experience</li> <li>Partner and vendor insights</li> </ul>
Key Benefits	<ul> <li>Determine and validate strategy</li> <li>Understand TCO and ROI</li> <li>Gap analysis and roadmap to target state</li> </ul>	<ul> <li>Trusted advisors to oversee partner delivery</li> <li>Expert delivery and technical assurance</li> <li>Established programme assurance governance</li> <li>Business change and adoption</li> </ul>	<ul> <li>Capability and capacity augmentation</li> <li>Industry and domain expertise</li> <li>Enterprise tools</li> <li>Technology partner and practice support</li> <li>Vendor agnostic</li> </ul>	<ul> <li>Immediate cost savings</li> <li>Increase operational efficiencies</li> <li>Demonstratable long term savings plan</li> <li>Benefit realisation</li> <li>Technical debt reduction</li> </ul>	<ul> <li>Pilot innovation use cases</li> <li>Determine innovation maturity and roadmap</li> </ul>

VALUE ACCELERATION

EFFICIENCY ACCELERATION