

## Skills For the Information Age (SFIA) Definitions & Rate Card

### Approach to Pricing

1. The SFIA pricing chart reflects the maximum charge levels for each category and level
2. Pricing is agreed directly with the customer appropriate to the skills required and the customers budget
3. Prices can be discounted in agreement with the customer
4. Prices are for a standard 8 hour working day + VAT

	Strategy and architecture	Business change	Solution development and implementation	Service management	Procurement and management support	Client interface
1. Follow	£525	£525	£525	£525	£525	£525
2. Assist	£600	£600	£600	£600	£600	£600
3. Apply	£750	£750	£750	£750	£750	£750
4. Enable	£850	£850	£850	£850	£850	£850
5. Ensure or Advise	£975	£975	£975	£975	£975	£975
6. Initiate or Influence	£1200	£1200	£1200	£1250	£1250	£1200
7. Set Strategy or inspire	£1800	£1800	£1800	£1800	£1800	£1400