



THE SCALE
FACTORY

G-CLOUD 14 PRICING DOCUMENT_

The Scale Factory

ABOUT THE SCALE FACTORY

UK BASED, FOUNDER OWNED

Established in 2009, The Scale Factory is an Amazon Web Services consulting partner, with experience delivering for public sector customers. We have a strong track record delivering cloud solutions on AWS, following industry best practices.

THE TEAM

Our team are predominantly full-time employees of The Scale Factory (or our associated employers of record). Nearly all our technical staff hold AWS Solutions Architect Professional and AWS Security Specialty certificates. We invest in a culture of learning and knowledge share.

SOCIAL VALUE

We're an equal opportunities employer, and diversity and inclusivity is important to everyone. We've invested in our career ladder, salary model, and hiring processes to promote fairness and equitability across the board. Team health and wellbeing is a priority in everything we do.

COLLABORATIVE APPROACH

We work collaboratively with our customers, preferring to "build with" rather than "build for". Our customers benefit from our expertise, but without becoming dependent on it. Their teams often learn a lot when we work together.

AWS RELATIONSHIP

As an AWS partner, and part of the Public Sector partner program, we have access to a number of funding programs that can help offset the cost of certain types of engagement.

PRICING



SFIA rate (£/day)		
	Consultancy / Engineering	Project Management
1. Follow	£325	n/a
2. Assist	£650	n/a
3. Apply	£825	n/a
4. Enable	£1,000	£480
5. Ensure, advise	£1,200	£575
6. Initiate, influence	£1,430	£695
7. Set strategy, inspire, mobilise	£1,650	£790

NOTES

These rates are unit prices, based on short term engagements. Reduced prices are available for longer term commitments.

Most of the work we do takes place remotely. In the event on-site work is required, we reserve the right to charge travel (including mileage) and subsistence in addition to the rates listed.

We reserve the right to review our rates annually, at the beginning of each new financial year, taking into account inflation and market conditions.

Working day: 8hrs including lunch.
Working week: Mon - Fri (ex national holidays)
Office hours: 9am - 5pm Mon - Fri

Professional indemnity insurance included in rates.