



THE SCALE  
FACTORY

# G-CLOUD 14 SERVICE DEFINITIONS.

The Scale Factory



# ABOUT THE SCALE FACTORY

## UK BASED, FOUNDER OWNED

Established in 2009, The Scale Factory is an Amazon Web Services consulting partner, with experience delivering for public sector customers. We have a strong track record delivering cloud solutions on AWS, following industry best practices.

## THE TEAM

Our team are predominantly full-time employees of The Scale Factory (or our associated employers of record). Nearly all our technical staff hold AWS Solutions Architect Professional and AWS Security Specialty certificates. We invest in a culture of learning and knowledge share.

## SOCIAL VALUE

We're an equal opportunities employer, and diversity and inclusivity is important to everyone. We've invested in our career ladder, salary model, and hiring processes to promote fairness and equitability across the board. Team health and wellbeing is a priority in everything we do.

## COLLABORATIVE APPROACH

We work collaboratively with our customers, preferring to "build with" rather than "build for". Our customers benefit from our expertise, but without becoming dependent on it. Their teams often learn a lot when we work together.

## AWS RELATIONSHIP

As an AWS partner, and part of the Public Sector partner program, we have access to a number of funding programs that can help offset the cost of certain types of engagement.

# AWS FOUNDATIONAL SERVICES\_

# AWS CONTAINER PLATFORM

The AWS Container Platform package offers a fully-managed solution for running containerised applications. It includes secure infrastructure, an application blueprint with CI/CD, and customisation options for seamless migration and integration. The package covers design, deployment, customisation, handover with documentation, and a minimum of 3 months of support.

## SERVICE FEATURES

- AWS infrastructure with secure networking, load balancing, and IaC.
- Application blueprint with CI/CD, automated tests, scaling, and a demo app.
- Customisation options for migrating apps, adding environments, and integrating services.
- Design and planning workshop to tailor the platform blueprint.
- Deployment of common infrastructure with a demo app as a service blueprint.
- Collaboration to customise the platform, add components, and migrate applications.
- Handover with a demo and documentation for maximising platform benefits.
- Minimum 3 months of support included.
- ECS for Fargate, with EKS option for Kubernetes deployments.
- Flexible CI/CD pipeline options, defaulting to GitHub Actions.

## BENEFITS

- Reduced operational overhead, allowing teams to focus on application development
- Enhanced security and reliability through built-in networking and load balancing
- Faster time-to-market with a ready-to-use application blueprint and CI/CD
- Seamless integration of existing applications and services
- Optimised platform design tailored to specific business needs
- Quick setup and deployment, minimising time spent on infrastructure
- Customised solutions that align with unique requirements
- Smooth transition with comprehensive handover and documentation
- Peace of mind with included support during the initial months
- Flexibility to choose the most suitable orchestration platform for the organisation

# CONFIGURABLE LANDING ZONE

WITH AWS CONTROL TOWER

Offers a robust, secure, and compliant Landing Zone for your public sector solutions on AWS. Using AWS Control Tower, it provides centralised management, security best practices, and optional features tailored to your organisation's needs. The package includes design, implementation, handover, and support. Uses AWS Landing Zone Accelerator LZA where required.

## SERVICE FEATURES

- AWS Control Tower for centralised management and governance
- Workload isolation and AWS account management
- AWS IAM Identity Center setup for access control
- Centralised billing, budgets, audit logging, and threat detection
- Security guardrails and Infrastructure as Code
- Optional integration with external identity providers
- Optional AWS Backup for centralised data protection
- Optional AWS Client VPN for secure remote access
- Optional AWS Inspector for vulnerability management
- Uses AWS Landing Zone Accelerator LZA where required

## BENEFITS

- Solid foundation for public sector SaaS solutions on AWS
- Enhanced security and compliance posture for sensitive data
- Simplified management and governance of AWS environment
- Reduced operational overhead and streamlined processes
- Improved visibility and control over public sector AWS resources
- Customisable to specific public sector requirements and future growth
- Readiness for various compliance frameworks (ISO 27001, SOC 2, etc.)
- Predictable delivery, ensuring predictable expenses for public sector
- Comprehensive handover and training for public sector IT teams
- Minimum 3 months of support for smooth transition

# AWS BACKUP SERVICES

Our Backup Services package provides comprehensive data protection for public sector organisations on AWS. With centralised management, enforced backup policies, cross-account and cross-region backups, and support for various AWS services, you can ensure your valuable data assets are secure and compliant. The package includes discovery, design, implementation, handover, and support.

## SERVICE FEATURES

- › Centralised backup management across multiple AWS accounts
- › Single pane of glass for monitoring and reporting
- › Enforced backup policies across entire AWS estate
- › Cross-account and cross-region backups for risk mitigation
- › Policies and vault locks to secure data
- › Encryption in transit and at rest
- › Support for various AWS services (EC2, EFS, S3, etc.)
- › Tailored backup strategy based on recovery objectives
- › Infrastructure-as-code compatibility for easy tagging and automation
- › Delivered by AWS experts

## BENEFITS

- › Peace of mind with comprehensive data protection
- › Compliance with public sector data retention and recovery requirements
- › Reduced risk of data loss due to accidental/malicious deletion
- › Minimised downtime and data loss during disaster recovery
- › Simplified management and monitoring of backups across AWS estate
- › Customised solution tailored to public sector organisation's needs
- › Expertise from an AWS Advanced Consulting Partner
- › Predictable costs with fixed pricing and no hidden extras
- › Comprehensive handover and documentation for public sector IT teams
- › Minimum 3 months of support for smooth adoption



# AWS MIGRATION SERVICES\_

# AWS MIGRATION ASSESSMENT

[AWS MAP ASSESS]

Our Migration Assessment package helps public sector organisations plan their cloud migration to AWS. Our experts provide a comprehensive business case, AWS platform design, and migration plan tailored to your specific needs. We work closely with your team to ensure a smooth and successful transition to the cloud.

## SERVICE FEATURES

- › Detailed business case with executive summary and cost analysis
- › AWS cost model and migration cost analysis
- › Migration strategy tailored to your organisation's requirements
- › Target AWS design based on Well-Architected framework
- › Risk assessment of migration to identify potential challenges
- › Team skills gap analysis for effective cloud adoption
- › Deployment model recommendations for public sector
- › Infrastructure build, acceptance test, and migration plans
- › Training plan to upskill your team for AWS
- › Handover and support plan for post-migration success

## BENEFITS

- › Supported by funding from AWS
- › Expertly designed cloud migration plan for public sector
- › Comprehensive understanding of AWS benefits for your organisation
- › Robust business case to justify cloud adoption
- › Optimised AWS platform design for public sector requirements
- › Minimised risks through thorough assessment and planning
- › Identification of team skills gaps for targeted training
- › Detailed migration plans for smooth transition to AWS
- › Upskilled team ready to manage AWS infrastructure effectively
- › Ongoing support to ensure successful cloud adoption



# AWS MIGRATION FOUNDATIONS

[AWS MAP MOBILIZE]

Our Migration Foundations package helps public sector organisations build an operational foundation for a successful migration. Experienced AWS solutions architects and project managers collaborate with your team to address capability gaps, establish a Landing Zone, platforms, CI/CD pipelines, and shared monitoring and logging approaches, providing clear guidance for an accelerated migration.

## SERVICE FEATURES

- Experienced AWS solutions architects and project managers
- Addressing capability gaps identified in the assessment phase
- Building a secure and compliant AWS landing zone
- Establishing platforms for running compute workloads
- Implementing CI/CD pipelines for streamlined application deployment
- Developing shared approaches to monitoring and logging
- Providing clear guidance on migration plans and decisions
- Collaborating with your team throughout the mobilize phase
- Leveraging AWS best practices and proven methodologies
- Tailored to your public sector organisation's specific requirements

## BENEFITS

- Accelerates your migration journey with funding from AWS
- Ensures a strong operational foundation for migration success
- Mitigates risks associated with capability gaps
- Provides a secure and compliant Landing Zone
- Streamlines application deployment with CI/CD pipelines
- Improves visibility through shared monitoring and logging approaches
- Enhances decision-making with clear migration guidance
- Leverages expertise of experienced AWS solutions architects and PMs
- Incorporates AWS best practices for a smooth migration
- Tailored to your public sector organisation's unique needs

# AWS MIGRATION DELIVERY

[AWS MAP MIGRATE & MODERNIZE]

Our AWS MAP Migrate and Modernize package helps public sector organisations successfully migrate applications and their data to AWS. Our AWS experts will collaborate with your team to execute the migration, bring the applications into production, and ensure a smooth transition to the AWS platform, minimising disruption and risk.

## SERVICE FEATURES

- Experienced AWS experts guiding the migration
- Migration of applications and databases to the AWS platform
- Cutover of migrated applications into production environment
- Collaboration with your team throughout the migration process
- Adherence to AWS best practices and migration methodologies
- Minimization of downtime and disruption during the migration
- Rigorous testing and validation of migrated applications and data
- Comprehensive documentation and knowledge transfer to your team
- Ongoing support during the post-migration stabilisation period
- Tailored to your public sector organisation's specific requirements

## BENEFITS

- Accelerates your public sector organisation's migration to AWS
- Ensures a smooth and successful migration of applications and data
- Minimises risks associated with the migration process
- Reduces downtime and disruption to your organisation's operations
- Leverages the expertise of experienced AWS professionals and PMs
- Incorporates AWS best practices for a reliable migration
- Provides comprehensive testing and validation of migrated resources
- Enhances your team's AWS knowledge through collaboration and handover
- Offers ongoing support to ensure post-migration stability
- Tailored to your public sector organisation's unique needs

# AWS SECURITY SERVICES\_



# AWS SECURITY ASSESSMENT

Our AWS Security Review provides a comprehensive assessment of your public sector AWS workload, ensuring alignment with best practices and industry standards. Conducted by certified experts, the review covers key security areas, delivers a detailed report with risk profiles and technical recommendations, tailored to your organisation's unique requirements.

## SERVICE FEATURES

- Hands-on assessment of your AWS workload
- Delivered by AWS Security Specialty certified experts
- Covers controls from CIS AWS Foundations Benchmark
- Tailored to your unique business context and risk profile
- Comprehensive review of accounts, governance, auditability, and more
- Includes build, deployment, credentials, authentication, and data protection
- Assesses network security and processes
- Detailed report with executive summary and risk profiles
- Specific technical recommendations for your team
- Includes a hands-on audit and discovery session

## BENEFITS

- Ensures your public sector AWS workload is secure
- Aligns with AWS best practices and industry standards
- Identifies and mitigates potential security risks
- Provides a clear understanding of your security posture
- Tailored recommendations based on your unique public sector requirements
- Comprehensive coverage of critical security areas
- Improves auditability and compliance for public sector workloads
- Actionable insights to enhance your AWS security
- Expertly delivered by certified professionals with public sector experience
- Helps prioritise security improvements based on risk profiles

# AWS SECURITY STRATEGY

Our AWS Security Project strategy workshop helps public sector organisations kickstart their cloud security initiatives. Experienced security architects collaborate with your team to discover security requirements, set goals, design high-level security solutions, identify stakeholders and risks, and develop security architecture diagrams, project plans, and delivery estimates, ensuring your security project aligns with your objectives.

## SERVICE FEATURES

- › Workshop with experienced AWS security architects
- › Security problem discovery and requirements gathering
- › Security goal setting and alignment with organisational objectives
- › High-level security solution design tailored to your needs
- › Stakeholder identification and engagement planning for security initiatives
- › Security risk identification and mitigation strategies
- › High-level security architecture diagrams creation
- › Security project plan development with key milestones
- › Security project delivery estimates for informed decision-making
- › Collaborative approach to ensure buy-in and shared understanding

## BENEFITS

- › Accelerates your public sector AWS security project initiation
- › Ensures alignment between security goals and organisational objectives
- › Provides a clear roadmap for security project execution
- › Identifies and mitigates potential security risks early on
- › Facilitates stakeholder engagement and communication for security initiatives
- › Delivers a tailored security solution design that meets requirements
- › Improves security project planning and resource allocation
- › Enhances decision-making with expert security guidance and estimates
- › Promotes collaboration and knowledge sharing between security teams
- › Sets your public sector AWS security project up for success

# AWS SECURITY PROJECT DELIVERY

We provide expert guidance and hands-on cloud security engineering to deliver your AWS security project. Experienced security architects collaborate with your team, following an agile approach and modern security practices. If required, our project managers oversee the delivery, ensuring successful outcomes that align with your security goals and compliance requirements.

## SERVICE FEATURES

- Experienced AWS security architects embedded in your team
- Delivery based on pre-designed security outcomes from workshop
- Agile methodology and modern security practices
- Optional project management oversight for seamless execution
- Collaborative approach to ensure knowledge transfer and upskilling
- Regular progress updates and stakeholder communication
- Adherence to public sector security and compliance requirements
- Flexibility to adapt to changing security needs and priorities
- Continuous improvement and iteration throughout the security project
- Focus on delivering measurable security results and value

## BENEFITS

- Accelerates your public sector AWS security project delivery
- Ensures alignment with predefined security outcomes and goals
- Provides expert guidance and hands-on support from AWS security specialists
- Reduces security project risks and ensures timely delivery
- Enhances your team's AWS security skills and knowledge
- Improves security project transparency and stakeholder engagement
- Ensures compliance with public sector security regulations and standards
- Allows for flexibility and adaptability to changing security requirements
- Delivers high-quality security results that meet your expectations
- Maximises the value of your AWS security investment



# AWS DR & BACKUP **SERVICES.**

# AWS DR & BACKUP ASSESSMENT

Our Backup & Disaster Recovery Review ensures your public sector organisation's backup and disaster recovery plans align with business and compliance requirements. Our experts catalogue critical data, conduct a hands-on assessment of your AWS workload, and provide a comprehensive report with risk analysis and recommendations tailored to your needs.

## SERVICE FEATURES

- › Identification of business-critical data assets
- › Backup strategy for each identified asset
- › Establishment of recovery objectives
- › Risk profile for each data asset
- › Hands-on assessment of AWS workload
- › Verification of backup processes according to data catalogue
- › Validation of documentation and process effectiveness
- › Comprehensive disaster recovery readiness report
- › Executive summary and overview of identified risks
- › Architectural and technical recommendations for improvement

## BENEFITS

- › Ensures critical public sector data is adequately protected
- › Aligns backup and disaster recovery with business requirements
- › Identifies and mitigates risks to data assets
- › Provides peace of mind through thorough hands-on assessment
- › Ensures compliance with relevant public sector regulations
- › Optimises backup and disaster recovery processes
- › Enhances organisational resilience and business continuity
- › Provides actionable recommendations tailored to your public sector needs
- › Improves disaster recovery readiness and response capabilities
- › Supports informed decision-making with comprehensive risk analysis

# AWS DR & BACKUP STRATEGY

Our AWS Disaster Recovery & Backups Project strategy workshop helps public sector organisations kickstart their cloud DR and backup initiatives. Experienced DR architects collaborate with your team to discover DR and backup requirements, set goals, design high-level DR solutions, identify stakeholders and risks, and develop DR architecture diagrams, project plans, and delivery estimates, ensuring your DR project aligns with your objectives.

## SERVICE FEATURES

- › Workshop with experienced AWS DR and backup architects
- › DR and backup problem discovery and requirements gathering
- › DR and backup goal setting and alignment with objectives
- › High-level DR and backup solution design tailored to needs
- › Stakeholder identification and engagement planning for DR initiatives
- › DR and backup risk identification and mitigation strategies
- › High-level DR and backup architecture diagrams creation
- › DR and backup project plan development with key milestones
- › DR and backup project delivery estimates for informed decisions
- › Collaborative approach to ensure buy-in and shared understanding

## BENEFITS

- › Accelerates your public sector AWS DR project initiation
- › Ensures alignment between DR goals and organisational objectives
- › Provides a clear roadmap for DR project execution
- › Identifies and mitigates potential DR risks early on
- › Facilitates stakeholder engagement and communication for DR initiatives
- › Delivers a tailored DR solution design that meets requirements
- › Improves DR project planning and resource allocation
- › Enhances decision-making with expert DR guidance and estimates
- › Promotes collaboration and knowledge sharing between DR teams
- › Sets your public sector AWS DR project up for success



# AWS DR & BACKUP DELIVERY

We provide expert guidance and hands-on cloud engineering to deliver your AWS disaster recovery and backup project. Experienced solutions architects collaborate with your team, following an agile approach and modern DR and backup practices. If required, our project managers oversee the delivery, ensuring successful outcomes that align with your business continuity goals and requirements.

## SERVICE FEATURES

- Experienced AWS solutions architects specialising in DR and backup
- Delivery based on pre-designed DR and backup outcomes
- Agile methodology and modern DR and backup practices
- Optional project management oversight for seamless execution
- Collaborative approach to ensure knowledge transfer and upskilling
- Regular progress updates and stakeholder communication
- Adherence to public sector DR and compliance requirements
- Flexibility to adapt to changing DR and backup needs
- Continuous improvement and iteration throughout the DR project
- Focus on delivering measurable DR and backup results

## BENEFITS

- Accelerates your public sector AWS DR and backup project
- Ensures alignment with predefined DR and backup goals
- Provides expert guidance and hands-on support from DR specialists
- Reduces project risk and ensures delivery
- Enhances your team's AWS DR and backup skills
- Provides transparency and stakeholder engagement
- Ensures compliance with public sector DR and backup requirements
- Allows for flexibility and adaptability to changing DR requirements
- Delivers high-quality results that exceed expectations
- Maximises the value of your AWS DR and backup investment

# AWS PERFORMANCE & SCALABILITY **SERVICES**

# AWS PERFORMANCE & SCALABILITY ASSESSMENT

Our Performance & Scalability Review package ensures your public sector AWS environments perform optimally and scale effectively. We conduct a performance strategy workshop, perform a hands-on audit of your AWS estate, and provide a comprehensive report with quick wins, long-term recommendations, and monitoring suggestions, tailored to your specific needs.

## SERVICE FEATURES

- › Performance strategy workshop to define goals and KPIs
- › Identification of expected traffic, growth, and historical issues
- › Hands-on performance audit of AWS environments
- › Identification of quick wins and optimisation opportunities
- › Autoscaling configuration review and recommendations
- › Appropriate resource size selection guidance
- › Database query and index optimisation suggestions
- › Caching opportunity identification
- › Comprehensive performance optimisation report with executive summary
- › Monitoring and observability recommendations

## BENEFITS

- › Ensures optimal performance and scalability of AWS environments
- › Aligns performance strategy with public sector goals and requirements
- › Identifies and resolves potential performance bottlenecks
- › Provides actionable recommendations tailored to your organisation
- › Improves resource utilisation and cost-efficiency
- › Enhances application responsiveness and user experience
- › Minimises the risk of performance-related outages
- › Enables proactive monitoring and issue detection
- › Supports long-term performance and scalability improvements
- › Leverages expert guidance for informed decision-making



# AWS PERFORMANCE & SCALABILITY STRATEGY

Our AWS Performance & Scalability Project strategy workshop helps public sector organisations kickstart their cloud performance and scalability initiatives. Experienced architects collaborate with your team to discover requirements, set goals, design high-level solutions, identify stakeholders and risks, and develop architecture diagrams, project plans, and delivery estimates, ensuring your project aligns with your performance and scalability objectives.

## SERVICE FEATURES

- Workshop with experienced AWS performance and scalability architects
- Performance and scalability problem discovery and requirements gathering
- Performance and scalability goal setting and alignment with objectives
- High-level performance and scalability solution design tailored to needs
- Stakeholder identification and engagement planning for performance initiatives
- Performance and scalability risk identification and mitigation strategies
- High-level performance and scalability architecture diagrams creation
- Performance and scalability project plan development with key milestones
- Performance and scalability project delivery estimates for informed decisions
- Collaborative approach to ensure buy-in and shared understanding

## BENEFITS

- Accelerates your public sector AWS performance project initiation
- Ensures alignment between performance goals and organisational objectives
- Provides a clear roadmap for performance project execution
- Identifies and mitigates potential performance risks early on
- Facilitates stakeholder engagement and communication for performance initiatives
- Delivers a tailored performance solution design that meets requirements
- Improves performance project planning and resource allocation
- Enhances decision-making with expert performance guidance and estimates
- Promotes collaboration and knowledge sharing between performance teams
- Sets your public sector AWS performance project up for success

# AWS PERFORMANCE & SCALABILITY DELIVERY

We provide expert guidance and hands-on cloud engineering to deliver your AWS performance and scalability project. Experienced solutions architects collaborate with your team, following an agile approach and modern performance optimisation practices. If required, our project managers oversee the delivery, ensuring successful outcomes that align with your performance and scalability goals and requirements.

## SERVICE FEATURES

- Experienced AWS solutions architects specialising in performance and scalability
- Delivery based on pre-designed performance and scalability outcomes
- Agile methodology and modern performance optimization practices
- Optional project management oversight for seamless execution
- Collaborative approach to ensure knowledge transfer and upskilling
- Regular progress updates and stakeholder communication
- Adherence to public sector performance and scalability requirements
- Flexibility to adapt to changing performance and scalability needs
- Continuous improvement and iteration throughout the performance project
- Focus on delivering measurable performance and scalability results

## BENEFITS

- Accelerates your public sector AWS performance and scalability project
- Ensures alignment with predefined performance and scalability goals
- Provides expert guidance and hands-on support from performance specialists
- Reduces project risks and ensures delivery
- Enhances your team's AWS performance and scalability skills
- Provides project transparency and stakeholder engagement
- Ensures compliance with public sector performance and scalability requirements
- Allows for flexibility and adaptability to changing performance requirements
- Delivers high-quality results that exceed expectations
- Maximises the value of your AWS performance and scalability investment

# AWS COST OPTIMISATION SERVICES\_

# AWS COST OPTIMISATION ASSESSMENT

Our Cost Review package helps public sector organisations optimise AWS costs. We conduct a cloud financial strategy workshop, perform a hands-on cost audit of your AWS estate, and provide a comprehensive report with recommendations for reducing spend, projecting potential savings, and improving cost visibility, tailored to your specific needs.

## SERVICE FEATURES

- › Cloud financial strategy workshop
- › Review of budgets, cost-saving targets, and billing
- › Assessment of private pricing agreements and reservation investments
- › Evaluation of AWS cost reporting and forecasting
- › Hands-on cost audit of AWS environments
- › Identification of quick wins and optimisation opportunities
- › Analysis of instance reservations and compute savings
- › Resource right-sizing and identification of unused resources
- › Data transfer optimisation recommendations
- › Comprehensive cost optimisation report with executive summary

## BENEFITS

- › Ensures cost-efficient use of AWS resources
- › Aligns cloud financial strategy with public sector goals
- › Identifies potential cost savings and optimisation opportunities
- › Provides actionable recommendations tailored to your organisation
- › Improves visibility and understanding of AWS spend
- › Helps maintain budget control and cost predictability
- › Maximises the value of your public sector AWS investment
- › Enhances financial governance and accountability
- › Supports informed decision-making with cost projections
- › Enables more effective resource planning and allocation



# AWS COST OPTIMISATION STRATEGY

Our AWS Cost Optimisation Project strategy workshop helps public sector organisations kickstart their cloud cost optimisation initiatives. Experienced cost optimisation architects collaborate with your team to discover cost saving requirements, set goals, design high-level cost optimisation solutions, identify stakeholders and risks, and develop cost optimisation architecture diagrams, project plans, and delivery estimates, ensuring your cost optimisation project aligns with your objectives.

## SERVICE FEATURES

- Workshop with experienced AWS cost optimisation experts
- Cost optimisation problem discovery and requirements gathering
- Cost saving goal setting and alignment with objectives
- High-level cost optimisation solution design tailored to needs
- Stakeholder identification and engagement planning for cost optimisation initiatives
- Cost optimisation risk identification and mitigation strategies
- High-level cost optimisation architecture diagrams creation
- Cost optimisation project plan development with key milestones
- Cost optimisation project delivery estimates for informed decisions
- Collaborative approach to ensure buy-in and shared understanding

## BENEFITS

- Accelerates your public sector AWS cost optimisation project initiation
- Ensures alignment between cost saving goals and organisational objectives
- Provides a clear roadmap for cost optimisation project execution
- Identifies and mitigates potential cost optimisation risks early on
- Facilitates stakeholder engagement and communication for cost optimisation initiatives
- Delivers a tailored cost optimisation solution design that meets requirements
- Improves cost optimisation project planning and resource allocation
- Enhances decision-making with expert cost optimisation guidance and estimates
- Promotes collaboration and knowledge sharing between cost optimisation teams
- Sets your public sector AWS cost optimisation project up for success

# AWS COST OPTIMISATION DELIVERY

We provide expert guidance and hands-on cloud engineering to deliver your AWS cost optimisation project. Experienced solutions architects collaborate with your team, following an agile approach and modern cost optimization practices. If required, our project managers oversee the delivery, ensuring successful outcomes that align with your cost saving goals.

## SERVICE FEATURES

- Experienced AWS solutions architects specialising in cost optimisation
- Delivery based on pre-agreed cost optimisation outcomes
- Agile methodology and modern cost optimization practices
- Optional project management oversight for seamless execution
- Collaborative approach to ensure knowledge transfer and upskilling
- Regular progress updates and stakeholder communication
- Adherence to budgetary and financial requirements
- Flexibility to adapt to changing cost optimisation needs
- Continuous improvement and iteration throughout the cost optimisation project
- Focus on delivering measurable cost savings

## BENEFITS

- Accelerates your public sector AWS cost optimisation project
- Ensures alignment with predefined cost saving goals and budgets
- Provides expert guidance and hands-on support from cost optimisation specialists
- Reduces cost optimisation project risks and ensures delivery
- Enhances your team's AWS cost optimisation skills
- Provides project transparency and stakeholder engagement
- Ensures compliance with public sector budgetary and financial requirements
- Allows for flexibility and adaptability to changing cost requirements
- Delivers high-quality results that exceed expectations
- Maximises the value of your AWS investment through cost savings

# GENERAL AWS CLOUD SERVICES\_

# AWS PLATFORM REVIEW

[AWS WELL-ARCHITECTED]

Our AWS Well-Architected Review package assesses your public sector workloads against the AWS Well-Architected Framework. Our certified solutions architects conduct focused or comprehensive reviews, provide a detailed report with technical recommendations and process improvements, and help you access AWS funding for remediation, ensuring your architecture aligns with your business needs.

## SERVICE FEATURES

- Well-Architected Review by certified AWS solutions architects
- Choice of focused [2hrs] or comprehensive [4hrs+] review
- Tailored to your public sector business priorities
- Covers up to six Well-Architected pillars
- Remote review sessions via video call
- Detailed written report with technical recommendations
- Identification of process improvement opportunities
- Alignment with your specific business needs
- Access to AWS funding for remediation
- Expertise from an AWS Well-Architected Validated partner

## BENEFITS

- Identifies potential cost savings and efficiency improvements
- Enhances security, reliability, and performance of your workloads
- Ensures alignment with AWS best practices and standards
- Provides actionable insights tailored to your public sector requirements
- Improves operational excellence and sustainability
- Helps prioritise improvements based on business impact
- Unlocks AWS funding for high-risk issue remediation
- Optimises your public sector AWS architecture
- Supports informed decision-making with expert recommendations
- Expertise gained from over 700 architecture reviews



# AWS CLOUD PROJECT DISCOVERY

Our Cloud Project Discovery workshop helps public sector organisations kickstart their AWS projects. Experienced solutions architects collaborate with your team to discover requirements, set goals, design high-level solutions, identify stakeholders and risks, and develop architecture diagrams, project plans, and delivery estimates, ensuring your project aligns with your objectives.

## SERVICE FEATURES

- › Workshop with experienced AWS solutions architects
- › Problem discovery and requirements gathering
- › Goal setting and alignment with organisational objectives
- › High-level solution design tailored to your needs
- › Stakeholder identification and engagement planning
- › Risk identification and mitigation strategies
- › High-level architecture diagrams creation
- › Project plan development with key milestones
- › Delivery estimates for informed decision-making
- › Collaborative approach to ensure buy-in and shared understanding

## BENEFITS

- › Accelerates your public sector AWS project initiation
- › Ensures alignment between project goals and organisational objectives
- › Provides a clear roadmap for project execution
- › Identifies and mitigates potential risks early on
- › Facilitates stakeholder engagement and communication
- › Delivers a tailored solution design that meets your requirements
- › Improves project planning and resource allocation
- › Enhances decision-making with expert guidance and estimates
- › Promotes collaboration and knowledge sharing between teams
- › Sets your public sector AWS project up for success

# AWS CLOUD PROJECT DELIVERY

We provide expert guidance and hands-on cloud and DevOps engineering to deliver your AWS project. Experienced solutions architects collaborate with your team, following an agile approach and modern software development practices. If required, our project managers oversee the delivery, ensuring successful outcomes that align with your goals and requirements.

## SERVICE FEATURES

- › Experienced AWS solutions architects embedded in your team
- › Delivery based on pre-designed project outcomes from workshop
- › Agile methodology and modern software development practices
- › Optional project management oversight for seamless execution
- › Collaborative approach to ensure knowledge transfer and upskilling
- › Regular progress updates and stakeholder communication
- › Adherence to public sector security and compliance requirements
- › Flexibility to adapt to changing needs and priorities
- › Continuous improvement and iteration throughout the project
- › Focus on delivering measurable results and value

## BENEFITS

- › Accelerates your public sector AWS project delivery
- › Ensures alignment with pre-defined project outcomes and goals
- › Provides expert guidance and hands-on support from AWS specialists
- › Reduces project risks and ensures timely delivery
- › Enhances your team's AWS skills and knowledge
- › Improves project transparency and stakeholder engagement
- › Ensures compliance with public sector regulations and standards
- › Allows for flexibility and adaptability to changing requirements
- › Delivers high-quality results that meet your expectations
- › Maximises the value of your AWS investment

# SUPPORT SERVICES\_

# INCIDENT RESPONSE

Our 24x7 Support package provides public sector organisations with round-the-clock access to our experts for incident response, security issues, production outages, and disaster recovery activities. With our proactive support and rapid response times, you can ensure the continuity and resilience of your critical systems and services.

## SERVICE FEATURES

- 24x7 access to our expert support team
- Incident response for security issues and production outages
- Assistance with disaster recovery activities and planning
- Rapid response times to minimise downtime and disruption
- Experienced professionals with deep expertise in AWS and security
- Collaborative approach to work with your internal teams
- Continuous improvement recommendations based on incident analysis

## BENEFITS

- Ensures the continuity and resilience of your critical systems
- Minimises the impact of security incidents and production outages
- Enhances your organisation's ability to recover from disasters
- Reduces downtime and disruption to your public sector services
- Provides access to experienced professionals with deep technical expertise
- Drives continuous improvement through incident analysis and recommendations
- Tailored to meet the unique requirements of your public sector organisation