

Talk Think Do

Application Development Discovery Service Pricing

G-Cloud Lot 3



Pricing Overview

Starting at £9,460, our **Discovery Services** are designed to meet the specific needs of your project, based on the Skills Framework for the Information Age (SFIA) rate card. At Talk Think Do, we identify the optimal resources necessary for an effective discovery phase.

Efficient Resource Allocation

We select the appropriate resources to thoroughly understand your project requirements, ensuring an efficient and productive discovery phase.

Discovery Objectives

This phase defines the project's scope and scale, providing a detailed cost and scope breakdown. It's critical for setting accurate expectations and planning subsequent phases.

Foundation for Success

The discovery outcomes create a solid basis for future project phases, aligning schedules and budgets effectively with project goals.

Overview of Lean Application Development Discovery Pricing and Scope

Resource allocation for a £9,460 discovery typically involves:

- 5 days of Solution Architecture
- 3 days of Project Management and Planning
- 2 days of Engineering Consultancy
- 2 days of Analysis

Project characteristics:

- ✓ Set clear goals for the discovery.
- ✓ Provide transparency in scope and costs.
- ✓ Focus on evaluating existing processes.
- ✓ Involve key stakeholders early and often.
- ✓ Prioritise thorough and accurate documentation.

Application Development Discovery Planning and Pricing Guidance

For assistance with Application Development Discoveries, please reach out to our client services team at g-cloud@talkthinkdo.com. They will help determine the appropriate discovery scale for your order form.

For larger projects, a preliminary discovery session, priced starting from £9,460, is recommended to comprehensively outline the project scope prior to finalising the service order. Our service costs are based on the **Skills Framework for the Information Age (SFIA)** rate card.



Skills Framework for the Information Age Rate Card

	Strategy & Architecture	Change & Transformation	Development & Implementation	Delivery & Operation	People & Skills	Relationships & Engagement
Follow	n/a	£330	£359	£359	£330	£330
Assist	£503	£396	£431	£431	£396	£396
Apply	£604	£475	£517	£517	£475	£475
Enable	£725	£570	£620	£620	£570	£570
Ensure or Advise	£870	£684	£744	£744	£684	£684
Initiate or Influence	£1,044	£821	£893	£893	£821	£821
Set Strategy & Inspire	£1,253	£985	£1,071	£1,071	£985	£985

Comprehensive Application Development Discovery Service

-
- **Service Availability:** Our full Application Development Discovery Service is accessible via G-Cloud, with flexibility to shift between active development and operational support as needed.
 - **Pricing Structure:** Pricing is determined based on the specific resource needs of your discovery project, utilising our SFIA rate card for accurate estimations.
 - **Discount Opportunities:** We offer enterprise-level agreements and time-sensitive discounts to accommodate various budgeting requirements.
 - **Pricing Adjustments:** Rates may be subject to adjustments during the contract period in accordance with CCS guidelines.
 - **Tax Exclusion:** All stated rates exclude VAT.
 - **Billing Policy:** Our day rates are calculated based on an 8-hour workday, excluding time for lunch and travel.
 - **Operational Hours:** Services are provided during the standard working week, Monday to Friday, excluding public holidays.
 - **Overtime Rates:** Work performed outside of standard hours will incur a premium (SFIA rate x 1.25).
 - **Included Insurance:** Professional Indemnity Insurance is incorporated into the day rate.
 - **Cancellation Flexibility:** There is no fee to terminate our cloud services, ensuring freedom and flexibility for our clients.

Want To Find Out More? Get In Touch

g-cloud@talkthinkdo.com

www.talkthinkdo.com/contact

020 740 614 768