



BESPOKE CONSULTANCY

Service Definition Document

PREPARED FOR :

G-CLOUD 14

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■ ABOUT US

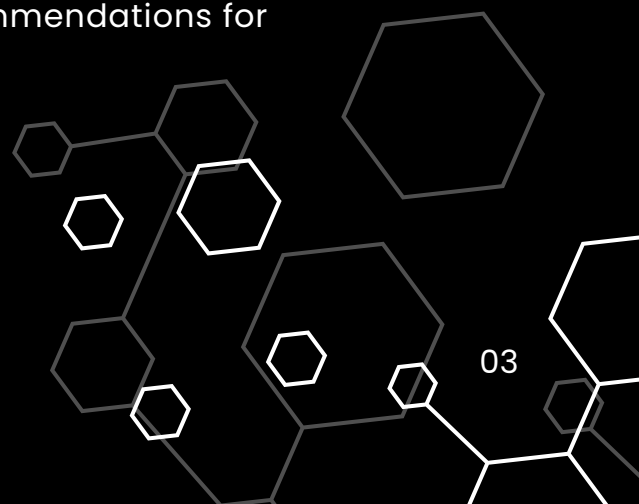
Vervitech offers a comprehensive outsourcing solution for bespoke software development, consultancy, support, and maintenance services. With extensive experience in delivering intricate software projects to the cloud, we bring forth our expertise to clients through tailored consultancy services. From setting clear objectives to engaging stakeholders across all organisational levels, we ensure a thorough analysis aligned perfectly with your business needs.

We establish well-defined objectives from the outset, and engage stakeholders at every level of your organisation, to provide an analysis tailored precisely to your business requirements.

We can assist you in:

- Understanding where software can reduce costs and save time
- Planning your projects so as to get them off to the best possible start
- Ensuring peace of mind about the quality of your existing systems and suppliers
- Revitalising your struggling projects
- Improving quality and boosting productivity with Agile and Lean processes
- Migrating your legacy systems successfully and seamlessly

Our consultants thrive in tackling complex technical and business challenges, offering highly impactful recommendations for enhancement.



■ WHAT WE DO

We provide a comprehensive range of managed services, support, and guidance, including:

End-to-end services:

Our team collaborates in multidisciplinary groups to deliver discovery, alpha, beta, and live services seamlessly.

Business-as-usual projects:

We offer flexible support to minimise costs and ensure you have the expertise you need, precisely when you need it.

Ad-hoc support:

Our teams can be swiftly scaled up or down to meet deadlines or address skill gaps as required.

Strategy services:

From initial consultation for discovery to mapping out entire services aligning with business objectives and user needs, we assist in planning efficiently and effectively.

Moreover, we're adept at integrating with your internal teams and various other suppliers, based on your requirements and budget, all aimed at achieving shared objectives.



■ HOW WE ADD VALUE

We deliver tangible **cost savings** with our **transparent pricing structures**.

Our contracts offer **flexibility**, allowing adjustments to scope, team size, and specialist roles **without incurring penalties**.

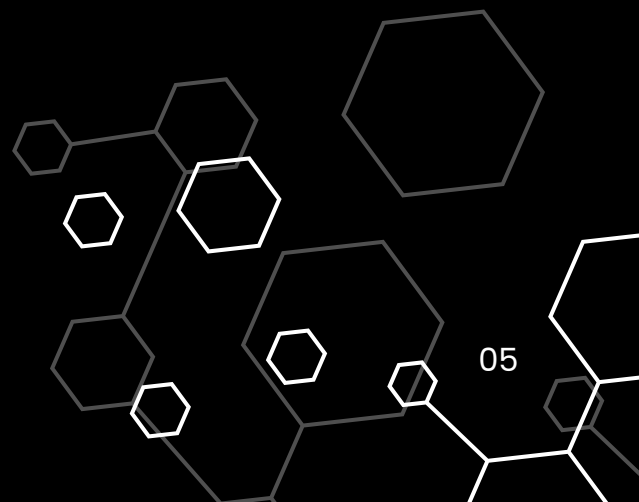
Collaborating with other suppliers, we prioritise enhancing public services rather than competing.

We prioritise **knowledge transfer and training**, empowering your team with **in-house capabilities from the outset**.

Leveraging **expertise** from various government departments, we ensure **comprehensive support**.

We rigorously **assess** all contracts at project initiation and every six months thereafter.

Additionally, we maintain a robust bench of **pre-vetted and qualified** professionals, ensuring swift and compliant **team augmentation**.



■ WHO WE WORK WITH

Public Sector

We collaborate with government departments to assist them in designing, developing, modernising, and streamlining their systems, regardless of the scale or complexity.

Commercial

We collaborate with businesses worldwide to drive efficiencies, enhance capabilities, and future-proof their organisations.

Education

We leverage technology to facilitate better education outcomes for all.

Cross-Industry Experience:

Payments, Banking, Investment Management, InsureTech, FinTech, Capital Markets, Private Equity, Technology, Telecommunications, Media, Retail, Healthcare, Mobility, Consumer Goods.

■ **CORE CAPABILITIES**



Product Development



Enterprise Architecture



Software Assessments



Testing Services



UX/Visual Design



Mobile Development



Data Analysis



DevOps & Infrastructure



AI & Machine Learning



Managed Services



Cloud



Cyber Security

■ SERVICES

Product

We offer a comprehensive suite of software product services designed to enhance user experience and drive business success.

UI & UX

Intuitive and visually appealing interfaces that captivate users.

User Research

Uncovered insights to empower innovation.

Business Analysis

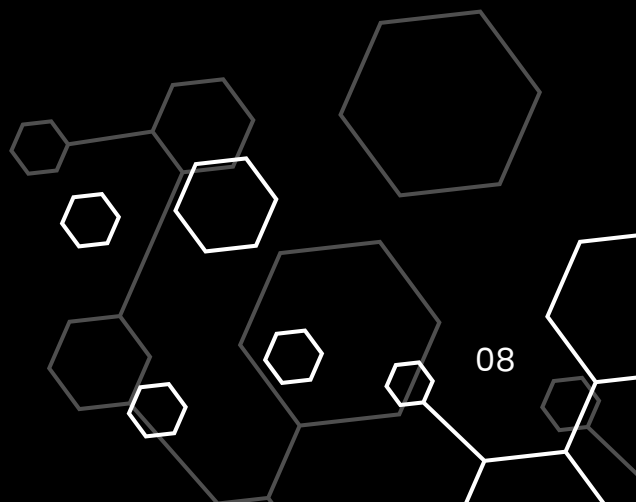
Driving informed strategic decisions.

Rapid Prototyping

Swift validation of concepts and ideas, accelerating time-to-market.

Service Design

Laying the foundation for future growth and innovation.



■ SERVICES

Software Development

Our software product services encompass a wide array of offerings to cater to diverse needs and platforms.

Mobile, Web, Desktop

Seamless and responsive solutions that adapt to different devices and user preferences.

Back End, Front End

Robust functionality and intuitive user interfaces.

Solutions Architecture

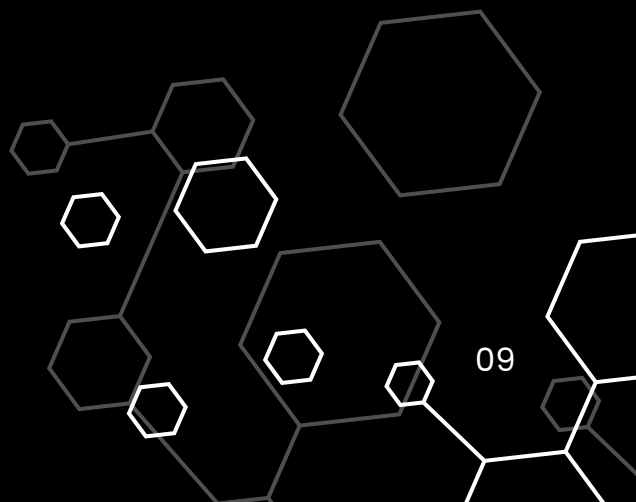
Scalable and efficient systems that meet evolving business requirements.

Agile Delivery

Rapid development cycles and continuous improvement.

API & Integration

Seamless connectivity with external systems and services, enhancing interoperability and data exchange capabilities.



■ SERVICES

Engineering

Our software engineering services are tailored to meet the diverse needs of modern businesses, covering a broad spectrum of essential functions.

Infrastructure

Refining infrastructures to elevate your company's digital foundations.

Health Checks

Ensuring that your systems operate at peak efficiency and reliability.

DevOps

Enabling seamless collaboration between development and operations teams, fostering a culture of continuous integration and deployment.

Third Party Advisory

Strategic guidance and insights to help you navigate complex technological landscapes.

Application Support

Ensuring that your software solutions remain operational and performant, with timely assistance and troubleshooting whenever needed.



■ SERVICES

Data Science

Our data science services encompass a wide range of capabilities aimed at unlocking the full potential of your data assets.

Data Engineering

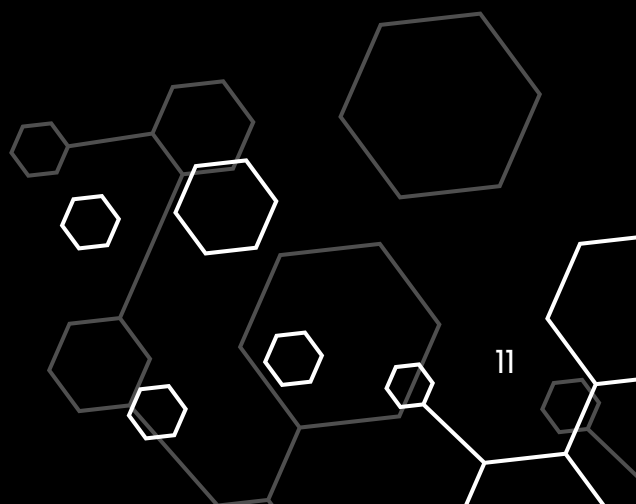
Transforming raw data into actionable insights and intelligent solutions.

Artificial Intelligence

Unleashing intelligence: your data, our expertise.

Conversion Rate Optimisation

Leveraging advanced analytics techniques to enhance customer engagement and drive business growth.



■ RATE CARDS

Skills For the Information Age (SFIA) Definitions and rate card

SFIA	Strategy & Architecture	Change & Transformation	Development & Implementation	Delivery & Operation	People & Skills	Relationships & Engagement
1. Follow	–	–	£395	£350	–	£300
2. Assist	£495	£450	£450	£450	£350	£350
3. Apply	£695	£695	£695	£650	£595	£595
4. Enable	£895	£850	£850	£850	£795	£795
5. Ensure or advise	£995	£950	£950	£950	£850	£850
6. Initiate or influence	£1095	£1050	£1050	£1050	£995	£995
7. Set strategy or inspire	£1295	£1250	£1250	£1250	£1195	£1195

Standards for consultancy day rate cards:

- Consultant's working day: 8 hours exclusive of travel and lunch.
- Working week: Monday to Friday excluding national holidays.
- Office hours: 9:00am to 5:00pm Monday to Friday.
- Professional indemnity insurance: included in day rate.
- Rates are exclusive of local Sales Tax/VAT.
- Our pricing is fit for purpose for all government, public and third sector organisations.
- Our SFIA Rate Card quotes the maximum rate charged for each skill/responsibility level.
- Volume and discount mechanisms are available where appropriate.

■ REFERENCES & CASE STUDIES

As our team consistently takes on new client projects, we're continually enriching our portfolio with fresh case studies.

Stay updated with our latest references and detailed case studies by clicking on the following link: [HERE](#).

