



BESPOKE CONSULTANCY Rate Cards

PREPARED FOR :

G-CLOUD 14

■ RATE CARDS

Skills For the Information Age (SFIA) Definitions and rate card

SFIA	Strategy & Architecture	Change & Transformation	Development & Implementation	Delivery & Operation	People & Skills	Relationships & Engagement
1. Follow	–	–	£395	£350	–	£300
2. Assist	£495	£450	£450	£450	£350	£350
3. Apply	£695	£695	£695	£650	£595	£595
4. Enable	£895	£850	£850	£850	£795	£795
5. Ensure or advise	£995	£950	£950	£950	£850	£850
6. Initiate or influence	£1095	£1050	£1050	£1050	£995	£995
7. Set strategy or inspire	£1295	£1250	£1250	£1250	£1195	£1195

Standards for consultancy day rate cards:

- Consultant's working day: 8 hours exclusive of travel and lunch.
- Working week: Monday to Friday excluding national holidays.
- Office hours: 9:00am to 5:00pm Monday to Friday.
- Professional indemnity insurance: included in day rate.
- Rates are exclusive of local Sales Tax/VAT.
- Our pricing is fit for purpose for all government, public and third sector organisations.
- Our SFIA Rate Card quotes the maximum rate charged for each skill/responsibility level.
- Volume and discount mechanisms are available where appropriate.