

2024/25

# PRICING GUIDELINE SECURE IT DATA SANITISATION & DESTRUCTION

# PRICING GUIDELINE...

Greensafe can provide multiple service options for both End User Compute (EUC) and Enterprise IT hardware, from secure IT data collection, data wiping and destruction at our Midlands HQ, using our List X services, or via customer site data destruction, to 11mm, 6mm or 2mm shred, dependent on security classification.

Onsite or Offsite hardware destruction services can include HDD's, RAM, HDD's, SSD's, Motherboards, Graphics Cards and any other components that can potentially hold customer data.

Greensafe have multiple trucks for data destruction, disassembly of hardware and components, collection vehicles and more, whatever your security requirements, we have a solution, engineer and vehicle to cover the service.

Our List X facility guarantees that if you cannot provide the parking space required to deliver the service you need (typically SC cleared engineers and 6mm or 2mm shred, with multiple vehicles) at your offices/data-centre, then Greensafe can securely collect the IT kit and transport it back for processing. List X provides all of the security features required to destroy/shred and securely deal with all levels of IT security.

We can now also provide incineration services throughout the UK.

## Other destruction services volumes pricing - Shredding and Incineration

OTHER DESTRUCTION SERVICES VOLUME PRICING *(REF NOTE IS1 BELOW)	SHREDDING PRICING	INCINERATION PRICING
Microfilm / Fiche / Tapes - 6mm shred Full Day (up to 500 units)	£3,000.00	POA
Microfilm / Fiche / Tapes - 2mm shred Full Day (up to 500 units)	£7,250.00	POA

\*IS1: - Greensafe offer secure incineration services, if required, however, we have certain constraints around how products are incinerated, based on device type, quantity and chemical composition. Therefore, when quoting for this service we would require the following; product, material type, quantities, weights, dimensions, along with specification sheets to determine the exact composition of materials. Dependent on location and security requirements, we may require two SC cleared drivers for overnight travel to the incineration plant.

Our prices for secure collection or dedicated collection, as well as processing are in the matrices below.

If you feel you would like to discuss the options around pricing and potential buy-back services, please contact the Account Director for GCloud14 – **david.healey@greensafeit.com - 07375 392185**  
or, the Senior BDM - **kelvin.robson@greensafeit.com - 07983 654104**

## Pricing matrix with 75% revenue guarantee

If your security protocols allow Greensafe to process and remarket the IT, once data wiping/destruction has taken place, we guarantee a 70% rebate of any remarketing will be returned to the customer.

# PRICING MATRIX...

FULL ASSET MANAGEMENT, DATA ERASURE OR DESTRUCTION. DUTY OF CARE AND CERTIFICATION	COMMON DISPOSAL PRICING
Laptops	£10.00
Desktops	£10.00
Network Devices	£10.00
Servers	£11.50
Storage	£11.50
Monitors	£9.00
Printers/Scanners	£9.00
Racks/Cabinets	£14.50
Misc	£7.00
COLLECTION COSTS	
Pallet Collection Cost	£90.00
7.5 Tonne Collection Cost	£700.00
3.5 Tonne Collection Cost	£470.00
Additional SC cleared driver	£350.00/day

UNIT DISASSEMBLY - FOR 6MM & 2MM	SC CLEARED ENGINEERS
Servers – 10 per day including all components as per Home Office Tables, with parent/child asset tracking	£450 per day per engineer
Network Devices – 10 per day including all components as per Home Office Tables, with parent/child asset tracking	£450 per day per engineer
Desktops – 50 per day including all components as per Home Office Tables, with parent/child asset tracking	£450 per day per engineer
Laptops – 50 per day including all components as per Home Office Tables, with parent/child asset tracking	£450 per day per engineer
Mobile Phones / Tablets – 30 per day including battery removal in readiness for recycling	£450 per day per engineer
Large Components (Motherboard, some HDD's) – 500 per day. May need to be manually cut-down in size to fit into 6mm & 2mm hopper	£450 per day per engineer
Disassembly Truck	£600 per day per truck
List X facility – usage per day	£2,000 first day £1,000 days after

# PRICING MATRIX...

GSIT ONSITE SHREDDING UNIT RATES	GSIT ONSITE SHREDDING DAY RATE	NUMBER OF HDD'S @11MM
£2.60	£650.00	250
£2.50	£875.00	350
£2.25	£1012.50	450
£2.10	£1155.00	550
£2.05	£1332.50	650
£2.00	£2000.00	1000
6MM ONSITE SHREDDING	GSIT ONSITE SHREDDING DAY RATE	TWO MAN SC CLEARED TEAM AT 6MM
Full Day (minimum)	£1500.00	225
Full Day	£2500.00	500
2MM ONSITE SHREDDING	GSIT ONSITE SHREDDING DAY RATE	TWO MAN SC CLEARED TEAM AT 6MM
Full Day	£6250.00	600

For all other service pricing, or to discuss the options around pricing and potential buy-back services, please contact **David Healey**, Account Director, for Gcloud14, or the Senior BDM, **Kelvin Robson**.

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