G-Cloud 14
Service Catalogue

La Fosse
Solutions

Enabling transformation, creating a legacy.

La Fosse
Solutions

Solutions throughout your transformation Journey creating a legacy

We work by your side to create a solution for your transformation Journey. We don't just provide you with an outcome ewe equip you to sustain that outcome and continue to develop it

Our team of 450 includes over 200 cloud & and delivery specialists who work across five offices in the UK, Europe, and North America, with a deep knowledge of supporting the delivery of people, process and technology enable change.

La Fosse Solutions

We build, deploy & manage teams that solve your business technology challenges.

We work collaboratively with our customers to deliver technology transformation and lasting capability. As demand changes or your needs evolve, our bespoke services enable you to scale on demand - an agile, managed services approach that delivers quality and reliability at pace.

As-is analysis

Our SME's take a considered approach to fully understand your problem statement and make a comprehensive analysis of your environment and challenges. With input from principal stakeholders, we build a tailor-made solution, outlining a recommended approach, approximate timeline, and areas for rapid improvement.
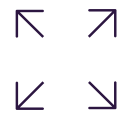
Resource augmentation

We bridge skills gaps in your existing organisational structures and teams where support is most needed, quickly flexing as demand and capacity evolves. Whether piloting a new project, scaling, or pivoting, we deliver targeted technology and delivery expertise.
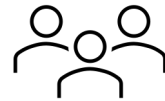
Teams as a service
**(project-based transformation squad)**

On hand to execute against complex technology transformation, our specialist teams define the project scope, build an efficient roadmap, and ensure delivery against defined milestones.

Blended squad

Utilising both SME's and emerging tech professionals developed specifically through La Fosse Academy, this blend of skills provides both short-term project delivery and long-term talent and knowledge retention.
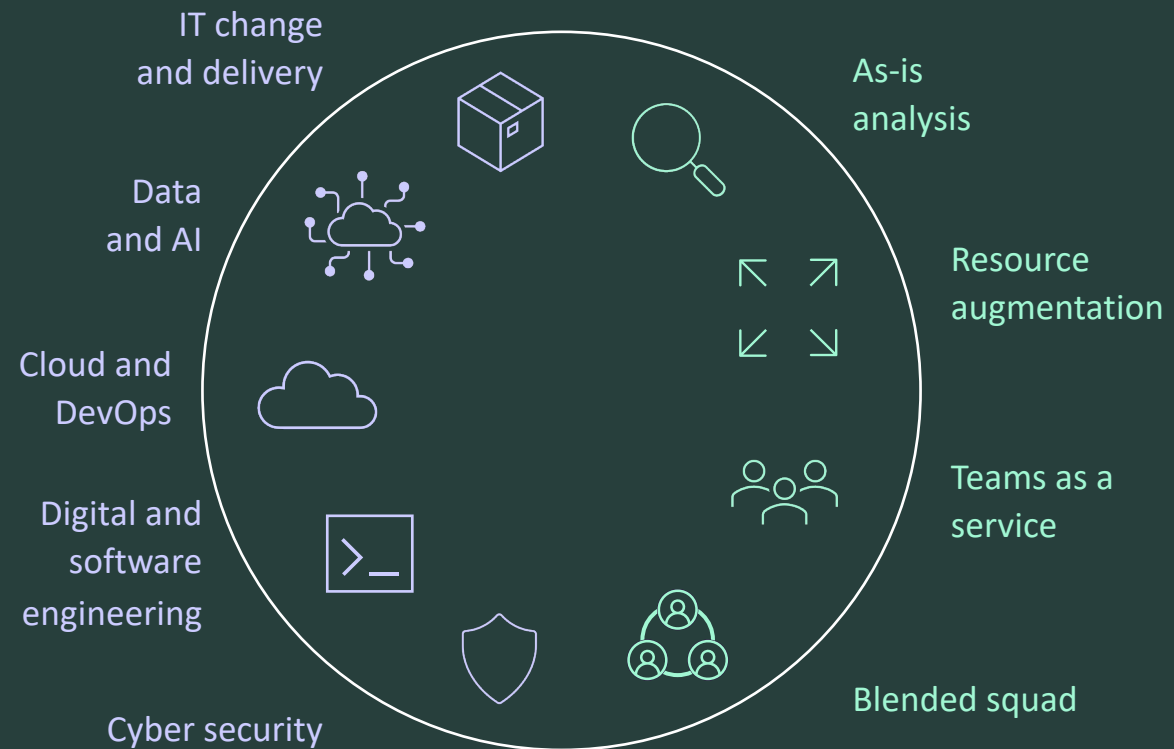
Expert squads enabling transformation for today...

La Fosse Solutions delivers accelerated technology transformation through exceptional onshore teams, adapting to your specific needs and providing peace of mind with our managed approach.

With both engagement managers and client partners to support your La Fosse Solutions journey, we'll help you to achieve your transformation goals and provide lasting capability for future success.

IT change and delivery

AI and Data

Cloud and DevOps

Digital and software engineering

Cyber security

Leaving you with a legacy for the future

We embed highly skilled, diverse SME's into your teams, to execute against your problem statement.

We focus on bringing your organisation on the journey through upskilling and integrating and transitioning our academy, while also introducing and developing permanent capability.

This ensures growth within your organisation, knowledge retention and self-sufficiency overtime.

Team profile

Day 1

12 months

24 months+

SME

La Fosse Academy

Permanent team

QA and Test Engineering

Service ID:

Service type: Cloud Support

La Fosse provides a one-stop shop consultancy solution that services the breadth of functional and non-functional test engineering. Our capability encompasses strategic leadership and greenfield test environment implementation, through to hands-on manual/exploratory testing approaches and building of end-to-end automation/performance testing suites.

Features:

- Strategic assessment and reporting on current testing capability
- Definition of test strategy/QA roadmap
- Expert implementation of end-to-end testing environment
- Vendor/third party management and selection
- Test tool selection/implementation
- Test automation framework implementation
- Paired programming with developers
- Agile/Waterfall/V-Model methodology expertise

Benefits:

- External holistic view identifying improvement areas and gaps in coverage
- Detailed timeline defining stages of testing to drive/measure progress
- Correct implementation first time to avoid costly delays and bugs
- Assesses suitability and performance of current partners to maximise efficiency
- Assesses suitability of current tooling relative to the necessary objectives
- Identifying appropriate areas for automation and building robust scalable frameworks
- Ensuring developer participation in Unit testing ensure bug-free code
- SMEs equipped to adapt and deliver all software development methodologies

Procurement

Transformation

Assessment

Capability analysis

Processes definition

Strategy definition

Cost gains

Ways of working

Knowledge transfer

Communication

How our service works

Our services and solutions are all governed by clearly defined and proven client-facing and internal processes to ensure working with us is as efficient and effective as possible – regardless of the project.

Onboarding and offboarding: Every consultant engaged on your cloud delivery will be a specialist in their field, but will also be introduced to your working practices, culture, and governance requirements via tailored onboarding. In addition, we provide full handover, lessons learned, and knowledge transfer activities at the end of every project.

Implementation and discovery: We utilise best practice agile approaches tailored to the bespoke needs of your organisation to ensure effective and efficient delivery for every project we undertake. This begins with a robust discovery and mutually-agreed communication process from day one – supported by clearly defined implementation planning – guaranteeing transparent, milestone-driven project progress.

Service levels and performance: The quality and performance of our consultants against agreed objectives is owned and managed by a single point of contact, responsible for the monitoring and achievement of performance expectations against clear critical-to-quality indicators. Project progress against these indicators will form part of your regular project reporting and communication pack, with clear escalation pathways and root cause analysis included as standard.

Our pricing approach

Due to our long standing and extensive network, we engage and deploy highly qualified and experienced consultants with a track record of delivering sustained outcomes.

Deploying a blended range of experienced consultants to form a multidisciplinary team, we integrate into your in-house capability.

Our flexible approach ensures that we can match your pace to accompany you on your journey at every stage, from initial feasibility to completion.

Our approach provides a flexible pricing model, driving competitive pricing whilst avoiding a "one size fits all" approach.

Social Value

Fighting Climate Change:
We are committed to addressing climate change by implementing eco-friendly practices, reducing carbon emissions, and promoting energy efficiency throughout our service delivery process. Our approach involves incorporating sustainable technologies, minimising environmental impact, and supporting initiatives that contribute to a greener future

Covid-19 Recovery:
In response to the challenges posed by Covid-19, we actively support recovery efforts by facilitating remote work solutions, enhancing digital accessibility, and enabling business continuity during challenging times. Our services are designed to adapt to changing circumstances and support organisations in navigating the complexities of the post-pandemic landscape.

Tackling Economic Inequality:
We prioritise fair and transparent business practices, promote diversity and inclusion, and actively seek partnerships with organisations that share our commitment to social equity. By fostering an inclusive ecosystem, we aim to create opportunities for underrepresented groups and contribute to the collective effort to address economic inequality

Equal Opportunity:
Our services are designed to create equal opportunities for all individuals by offering accessible and inclusive solutions. We support workforce development initiatives, promote equal access to resources, and strive to foster a culture of diversity and belonging within our organisation and the broader community.

Wellbeing:
We recognise the importance of prioritising wellbeing and mental health in today's fast-paced world. Our services are tailored to enhance user experience, promote work-life balance, and prioritise the health and safety of our clients and employees. We are committed to supporting overall wellbeing and fostering a supportive environment for all stakeholders.

SFIA pricing

	Strategy & Architecture	Change and Transformation	Development & Implementation	Delivery and Operation	People and Skills	Relationships and Engagement
SFIA 1 (Follow)	£350	£300	£350	£300	£300	£300
SFIA 2 (Assist)	£550	£550	£550	£500	£500	£500
SFIA 3 (Apply)	£800	£800	£800	£700	£700	£600
SFIA 4 (Enable)	£900	£875	£950	£850	£850	£850
SFIA 5 (Ensure/Advise)	£1000	£1000	£1050	£1000	£1000	£1000
SFIA 6 (Initiate/Influence)	£1300	£1300	£1300	£1200	£1200	£1200
SFIA 7 (Set Strategy/Inspire)	£1600	£1600	£1600	£1600	£1600	£1600

Example Customers

Our other G-Cloud Services Include:

- Agile Transformation Services
- API Gateway Management
- Business Analysis, Process Analysis and TOM
- Business Intelligence & Data
- Business Process Engineering
- Change Enablement and Transformation
- Cloud Transformation
- Consulting (NEW)
- Data Management & Governance
- Data Privacy
- Data Science & Big Data
- DevOps Infrastructure & Cloud Service
- Digital Transformation Service
- Dynamics CRM transformation
- Enterprise Architecture & Strategy
- ERP Transformation, Implementation and Support

- Academy Technology Services
- HR Transformation & Technology Implementation
- Hybrid Digital Modernisation
- Infrastructure Service
- IT Security Engineering
- Monolithic to Microservices
- Operating Model Design and Implementation
- PMO & Programme Planning
- Procurement Transformation and Procurement Services
- Product Management and Strategy
- Project & Programme Management Services
- QA & Test Engineering
- Salesforce Implementation
- User Centered Design

Our locations

London
United Kingdom

✉ London@lafosse.com

Birmingham
United Kingdom

✉ Birmingham@lafosse.com

Amsterdam
Netherlands

✉ Netherlands@lafosse.com
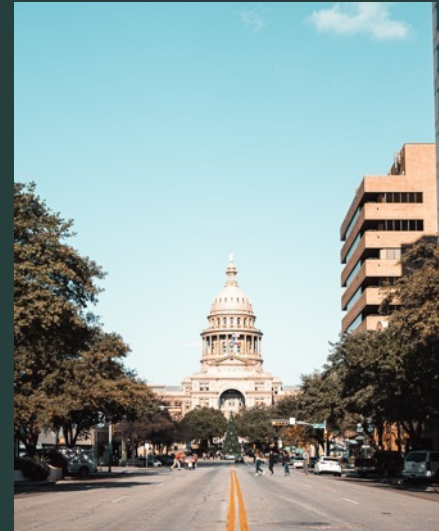
Dubai
United Arab Emirates

✉ UAE@lafosse.com
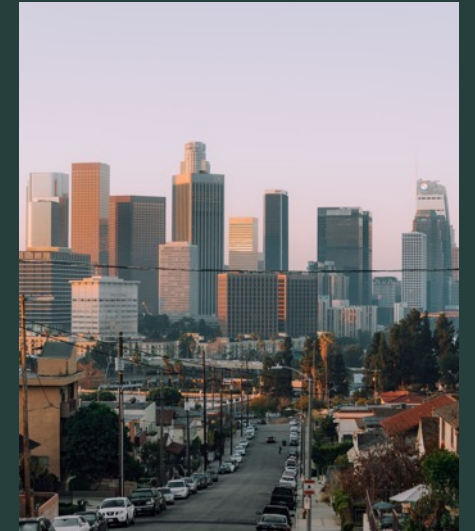
LA
United States

✉ USA@lafosse.com

La Fosse
Solutions

Contact details

George Davies
Head of Public Sector Practice

07741261843
George.davies@lafosse.com

Omer Saadet
Group Solutions Director
+442079322086

Omer.Saadet@lafosse.com

info@lafosse.com

+44 (0)207 932 1630

www.lafosse.com