



Pricing Document for

Pricing document outlining the costs for the software solution available through G Cloud

Software Pricing for Care Banking Products and modules

Amendment History

Version	Date	Amendment History
1.00	20 June 2016	Final
2.00	20 May 2018	Final – modified for G Cloud
3.00	11 May 2019	Final Reviewed
4.00	19 July 2019	Final Reviewed
5.00	01 May 2022	Final Reviewed G Cloud 13
6.00	01 Sept 2023	G Cloud 13 Clarification
7.00	28/1/2025	G Cloud 14 PHB change
7.07	29/7/2026	Revision prior to Gcloud 15

Approval History

Version	Author	Approved
1.00	G Kilby	Gabriela Kilby
7.00	Product manager	Director

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1 Pricing

Care Banking offer a number of software module configurations that form specific software products for Sale on G Cloud : The Price for individual products is set out below and based on Care Bankings standard configuration, but can be customised by individual customers. The cost for custom configurations is set out in the options table.

All prices quoted in the document may be subject to an annual review on the 1st day of each subsequent calendar year, all prices exclude VAT, which will be charged at the standard prevailing rate. The annual review includes a potential price review, if agreed with the buyer. We would request that this annual review is agreed and stipulated in the Call-Off level. We would propose the higher of CPI or RPI is used as the basis of this potential review.

Prices are based on a 24 month contract, with the option for one additional extensions of 12 months. Payment is due 30 days from invoice date, the first invoice will be submitted on the go live date, with subsequent invoices issued on the same day each year.

Standard Products Configurations

Adult Continuing Healthcare	Children's Continuing Care
Section 117 & 75 services	Personal Health Budgets
Personal Budgets	Social prescribing
Integrated Personalised Commissioning	Safeguarding
Brokerage (Source to Pay)	
Discharge product	AI Discharge & care planning
Custom Pathways	E-Forms

Spine Connection Services

- Spine services – HSCN connection**
- Spine services – RIP**
- Spine services – Clinical record viewer**
- Spine services – Address Validation**

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Total Product Cost

The total product cost is comprised of three components, A implementation change, A product License fee and fees for optional components or services selected by the client.

Implementation change

The implementation fee covers all project management, data upload but not data validation prior to upload, training as set out in Care Banking's training plan and user support during the go live period. The level of support required during each implementation is agreed with the individual client based on their specific needs. As a guide we offer three levels of support: Low, Medium and high and a custom option for implementations:

Low	Medium	High	Custom
£10,000	£20,000	£50,000	Rate card day rates

For sales over 150,000, 25 man days of implementation resource are included free of charge. This is sufficient for a typical data migration.

The Annual Product License Fee

This fixed annual product license charge covers the ongoing cost of the technology and the associated supporting services for each of Care Banking's Standard products or a client's custom solution. The charge for **Adult Continuing Healthcare, Children's Continuing Care, Section 117 & 75 services, Personal Health Budgets, Personal Budgets, Social prescribing, Integrated Personalised Commissioning, Safeguarding, Brokerage (Source to Pay) and Discharge product** is set out in the table below :

The Care Pathway module contains multiple modules 5 including e forms, for populations over 4.2 million a 60.33% can be applied to Care Pathway pricing

If the purchaser would like Care Banking to make supplier payments, the cost will be discount by 25% of the interest payments received from the funds held by Care Banking, or the safeguarding provider. In some cases this can cover the entire cost of our service.



Care Pathway Solution		Price	0.20	per member of population covered by the organisation					20 % discount applied	
Population	200,000	350000	500000	750000	1,000,000	1,250,000	1,500,000	1,750,000	2,000,000	2,250,000
Price	£40,000	£70,000	£100,000	£150,000	£200,000	£250,000	£300,000	£350,000	£400,000	£450,000
Adult continuing Healthcare		Price	0.07	per member of population covered by the organisation						
Population	200,000	350000	500000	750000	1,000,000	1,250,000	1,500,000	1,750,000	2,000,000	2,250,000
Price	£14,000	£24,500	£35,000	£52,500	£70,000	£87,500	£105,000	£122,500	£140,000	£157,500
Childrens continuing Care		Price	0.04	per member of population covered by the organisation						
Population	200,000	350000	500000	750000	1,000,000	1,250,000	1,500,000	1,750,000	2,000,000	2,250,000
Price	£8,000	£14,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000



Brokerage		Price	0.07	per member of population covered by the organisation						
Population	200,000	350000	500000	750000	1,000,000	1,250,000	1,500,000	1,750,000	2,000,000	2,250,000
Price	£14,000	£24,500	£35,000	£52,500	£70,000	£87,500	£105,000	£122,500	£140,000	£157,500
Discharge product		Price	0.03	per member of population covered by the organisation						
Population	200,000	350000	500000	750000	1,000,000	1,250,000	1,500,000	1,750,000	2,000,000	2,250,000
Price	£6,000	£10,500	£15,000	£22,500	£30,000	£37,500	£45,000	£52,500	£60,000	£67,500
Section117		Price	0.04	per member of population covered by the organisation						
Population	200,000	350000	500000	750000	1,000,000	1,250,000	1,500,000	1,750,000	2,000,000	2,250,000
Price	£8,000	£14,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000
PersonalHealth Budgets		Price	0.07	per member of population covered by the organisation					Max 200 direct payments per 1m	
Population	200,000	350000	500000	750000	1,000,000	1,250,000	1,500,000	1,750,000	2,000,000	2,250,000
Price	£20,000	£24,500	£35,000	£52,500	£70,000	£87,500	£105,000	£122,500	£140,000	£157,500

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Personal Budgets		Price	0.1	per member of population covered by the organisation					Max 200 direct payments per 1m	
Population	200,000	350000	500000	750000	1,000,000	1,250,000	1,500,000	1,750,000	2,000,000	2,250,000
Price	£20,000	£35,000	£50,000	£75,000	£100,000	£125,000	£150,000	£175,000	£200,000	£225,000
IPC		Price	0.17	per member of population covered by the organisation					Max 450 direct payments per 1m	
Population	200,000	350000	500000	750000	1,000,000	1,250,000	1,500,000	1,750,000	2,000,000	2,250,000
Price	£34,000	£59,500	£85,000	£127,500	£170,000	£212,500	£255,000	£297,500	£340,000	£382,500
Social prescribing		Price	0.12	per member of population covered by the organisation						
Population	200,000	350000	500000	750000	1,000,000	1,250,000	1,500,000	1,750,000	2,000,000	2,250,000
Price	£24,000	£42,000	£60,000	£90,000	£120,000	£150,000	£180,000	£210,000	£240,000	£270,000
Safeguarding		Price	0.07	per member of population covered by the organisation						
Population	200,000	350000	500000	750000	1,000,000	1,250,000	1,500,000	1,750,000	2,000,000	2,250,000
Price	£14,000	£24,500	£35,000	£52,500	£70,000	£87,500	£105,000	£122,500	£140,000	£157,500





Non population-based Pricing

AI Discharge & care planning	minimum charge £1,000,000
Custom Pathways	as set out in Individual Component options bellow
E-Forms	£2,000 per form annual charge + set up
Virtual Wallets	See Appendix B
Pre Paid Cards	£10 per User per month, additional charges from the e-money account will accrue to the master account for the client and cover additional services eg issuing replacement cards, cash with drawl, transactions exceeding the monthly limit.
Pre Paid Card Discharge Pilot	£24,700 includes 5 cards, NHS E discharge pilot reports, acute discharge digital form. Acute staff access, ICB access, Payment restrictions and approvals
Pre Paid Card Discharge Service	£25,000 per year for core platform and 5 cards. Additional sites cost £5,000 and additional cards are charged at Prepaid Card rates

All non population based pricing can be used in conjunction with module pricing in Appendix A to further enhance the services

Spine Connection Services

Spine services – HSCN connection	£1,000 per month
Spine services – RIP	£100 per month
Spine services – Clinical record viewer	£1.50 per view min £1,000 per month
Spine services – Address Validation	£100 per month



Data work

Data cleansing or formatting projects

FNC: £25

CHC residential or nursing home: £25

CHC domiciliary: £30

Children Continuing Care: £30

Patient import errors or reformatting £25

Data cleaning projects are charged per record:

Care Home Support Services

Care home support service are charged on a per unit basis but require one of the following modules: Continuing Healthcare, Social Prescribing, Personal Health Budgets, Section 117 /Mental Health pathways, generic pathway product to already be in use.

Bed Management	£1	per bed per month
Contract Management	£0.10	per Contract
Remote Monitoring	£5,000	Per device
Data Logging	£1	per logging point per month
Virtual ward	£1	per patient per month
Staff Pay	£10	per month



Appendix A

Individual Component options for customised solutions

All costs based on population size. To calculate the total cost multiply the component cost by the population size. Please consult Care Banking for compatible components when developing a custom platform product.

Component	Price
A1	0.005
A2	0.02
A3	0.003
A4	0.003
A5	0.003
B1	0.004
B2	0.002
C1	0.003
C2	0.004
C3	0.003
C4	0.01
C5	0.003
C6	0.008
D1	0.02
D2	0.03
D3	0.05
E1	0.003
F1	0.005
G1	0.007
H1	0.003
H2	0.003
H3	0.003
H4	0.006
H5	0.003

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i1	0.01
i2	0.003
i3	0.015
i4	0.003
j1	0.01
k1	0.003
l1	0.02
m1	0.003
m2	0.002
n1	0.005
o1	0.02
o2	0.03
p1	0.02
q1	0.003
r1	0.02
s1	0.02
t1	0.02
t2	0.02
u1	0.01



Appendix B

Virtual Wallets

With the Virtual wallet funds are held in a virtual bank account and individuals in receipt of a personal budget or personal health budget can manage the direct payment through the software platform.

Number of Users	Annual Charge
Upto 100	£30,000
Upto 300	£55,000
Upto 1000	£90 per User
Greater than 1000 Users	£77 per User

additional charges from the e-money account will accrue to the master account for the client and cover additional services eg transactions exceeding the monthly limit.

Individual components listed in Appendix A can also be added to the Virtual wallet to configure a custom solution