



Pricing Information

May 2024

G-Cloud 14

One**point**

Your trusted companions for the digital journey™



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Rate card

	Strategy and architecture	Change and transformation	Development and implementation	Delivery and operation	People and skills	Relationships and engagement
1. Follow	£ 335	£ 335	£ 335	£ 335	£ 335	£ 335
2. Assist	£ 450	£ 450	£ 450	£ 450	£ 450	£ 450
3. Apply	£ 740	£ 740	£ 740	£ 740	£ 740	£ 740
4. Enable	£ 1,000	£ 1,000	£ 1,000	£ 1,000	£ 1,000	£ 1,000
5. Ensure, advise	£ 1,250	£ 1,250	£ 1,250	£ 1,250	£ 1,250	£ 1,250
6. Initiate, influence	£ 1,560	£ 1,560	£ 1,560	£ 1,560	£ 1,560	£ 1,560
7. Set strategy, inspire, mobilise	£ 1,900	£ 1,900	£ 1,900	£ 1,900	£ 1,900	£ 1,900

Onepoint's pricing is based on the Skills for the Information Age (SFIA) definitions. This framework allows us to apply a consistent set of fees that reflect the skills and expertise involved in delivering the service you choose.

VAT — UK VAT is not included in the day rate.

Consultant's working day — 8 hours exclusive of travel and lunch.

Working week — Monday to Friday excluding national holidays.

Office hours — 09:00 to 17:00 GMT Monday to Friday.

Travel and subsistence — Included in the day rate within the M25. Payable at the client's normally accepted or HMRC approved mileage rates outside the M25.

Mileage — Included in the day rate within the M25. Payable at the client's normally accepted or HMRC approved mileage rates outside the M25.

Professional indemnity insurance — Included in the day rate.

Costs other than professional services — All non-professional services costs (such as third party software licenses, hosting) are not included in these day rates.

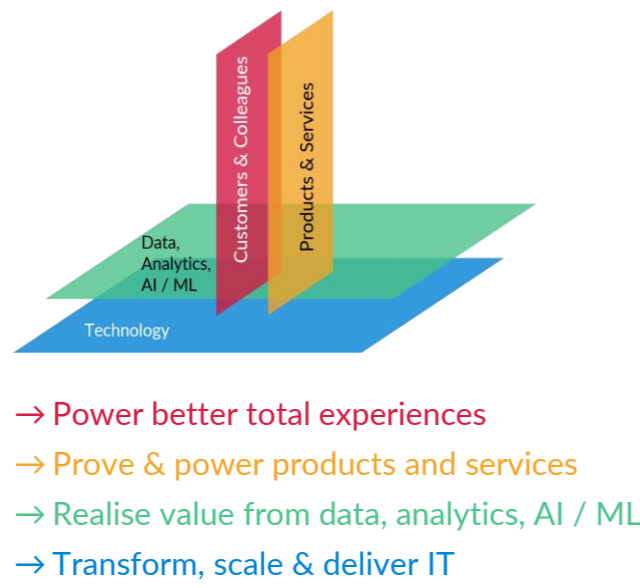
Pricing period — This pricing is accurate for G-Cloud 14 and is likely to change in the future.

Further details — Please contact us for additional details, including possible discounts that may be available to you in certain circumstances.

Onepoint is a boutique, values-driven, business-oriented technology consultancy headquartered in London

What we do

We **architect, prototype, build, and manage** data and AI powered solutions around four strategic digital priorities. We partner with clients looking for high-impact, enterprise-grade advice and IT services to realise their most critical digital transformations.



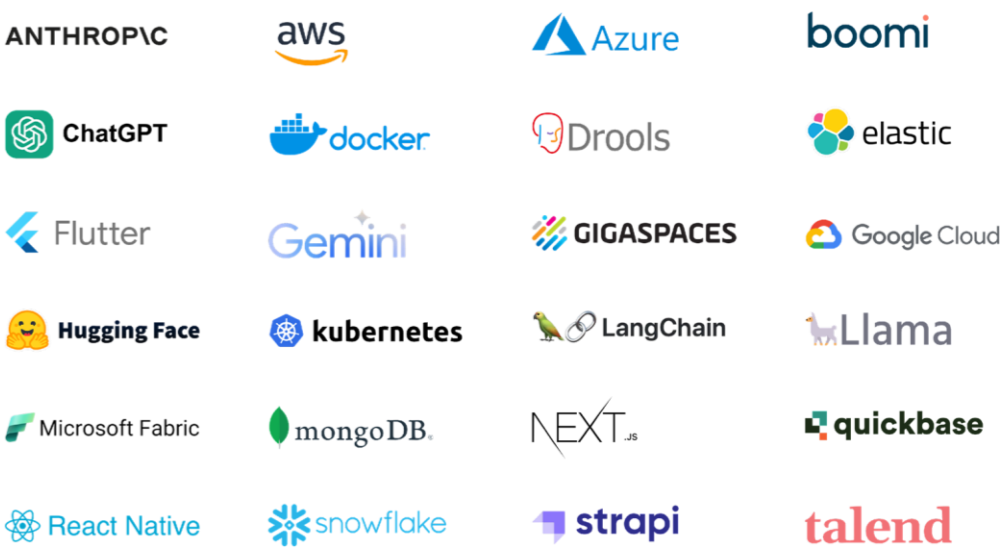
Who we serve

Our primary buyers are **business, technology, and data / analytics leaders** looking for deep technical experts who ‘speak business’ and know how to ‘get to business value’ quickly. Our expertise is transferrable and relevant to **public and private sectors**.



Who we partner with

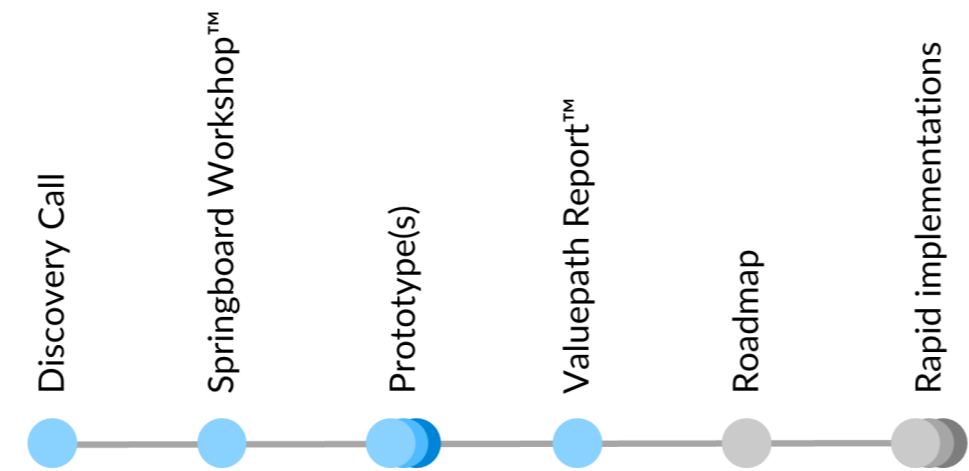
Our **trusted partnerships with leading technology companies** and **deep expertise with industry-defining technologies** allow us to quickly choose and apply the right solution set to our clients’ problems.



Onepoint Valuepath™ and the Rapid Value Method™

Onepoint Valuepath™, the upfront element of our approach, is designed to help you to **quickly prove your technical concept**. Not only that, we also help you prove value, typically within 2-6 weeks.

This approach was borne out of a business outcome focus, human centricity, diverse thinking and multi-disciplinary input, deep technical expertise, and an emphasis on delivering value rapidly.



Continuous innovation

We are always experimenting with the next generation of tools and techniques to validate their **ability to influence business outcomes**.

It is through continuous research and development that we are able to demonstrate the art of the achievable, without learning at the expense of our clients.

[Explore more](#)



Contact us

We would be delighted to answer any questions you have about this Service Definition Document — or about Onepoint and our services more broadly.

Please get in touch with **Suresh Sharma**, our Chief Customer Officer and G-Cloud Lead:



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Onepoint

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