

# FORTESIUM

G-Cloud 14

Pricing

May 2024



Crown  
Commercial  
Service



INSTITUTE OF  
REGULATION



## Implementation and Configuration costs

The below table outlines the upfront costs for configuration of the out of the box Regulator Online modules. These costs also cover project management and other implementation costs including data migration and bespoke developments to support integrations. The costs outlined are indicative and negotiable but can be established as a fixed price at discovery stage offering assurance that prices will not creep upwards.

Prices include;

- Configurations of the base product to meet your organisations unique requirements
- Bespoke developments if required
- Establishment of hosting arrangements and test environments
- Integrations
- Data migration
- Robust System testing
- Project Management of the implementation project
- Evidence of non-functional requirements

Costs are per annum and exclude VAT. Payment of the implementation costs can be made in stages in line with key project milestones. A Payment schedule can be agreed during pre-discovery.

Enterprise Module	Registrant / Entity numbers	Implementation & configuration costs (excl. VAT)
Any single module of Regulator Online procured alone.  Please note discounts are available for clients implementing more than 1 module during the same implementation or for those already using a Regulator Online module.	Up to 50,000	£130,000 pa
	50,000 – 100,000	£165,000 pa
	100,000 – 150,000	£200,000 pa
	150,000 – 200,000	£250,000 pa

## SaaS Subscription Fees (Recurring)

The below table outlines the recurring SaaS fees payable following the initial upfront Implementation and configuration costs (please note subscription fees are not payable during the implementation stage and only become due one the chosen

Regulator Online modules have been implemented as agreed at the beginning of the contract)

Our pricing model is set up to be easy to understand and have no hidden charges or unexpected costs.

Figures are per annum, exclude VAT and assume a 3 year minimum contract term.

Prices include:

- Unlimited admin users
- Unlimited end user access within the registrant tiers outlined – i.e. there will be no hidden charges dependant on the number of times a registrant accesses the portal.
- No recurring charges for the number of application routes or forms available to registrants. Providing these are captured during the implementation phase they will be completed and delivered within the implementation costs (one-off).
- Hosting of a test environment in an ISO27001 accredited data centre. We will facilitate hosting of Pre-Production and Production environments in an organisations own cloud tenancy ensuring your organisation maintains full control over your user data and the best hosting rates can be secured.
- Service Desk Support 09.00-17.00 on all UK working days
- Regular product enhancement and new features

Registrant / Entity Numbers	Cost per annum	Cost per registrant
Up to 50,000	£130,000 pa	From as little as 0.22p per registrant per month
50,000 – 100,000	£165,000 pa	From as little as 0.14p per registrant per month
100,000 – 150,000	£200,000 pa	From as little as 0.11p per registrant per month
150,000 – 200,000	£250,000 pa	From as little as 0.10p per registrant per month

## Change Requests

Changes requested after completion of discovery will be managed as formal change requests. We will assess the requested change and offer options as to how these could be managed with associated costs. In line with our company values we do not seek to make short term gains by over charging for changes and as such we focus purely on outcomes and may present options or workarounds that are low or no cost

that will achieve the same outcome as a technical solution. We aim always to arm our clients with information required to make the best decision for your organisation. If a technical solution is chosen, we will provide a quote including an effort and cost estimate along with a timeline for completion. Effort estimates provided will be presented as person days and associated costs outlined. Daily rates are outlined with in Skills Framework for the Information Age (SIFA) Rate Card.

### **Queries**

For any questions or queries around pricing or sales in general please contact

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