

Consultancy and Support Services for Cloud Planning, Enablement and Migration

Our cloud support service

- Understanding Recruitment (UR) has developed a dedicated consulting services function that complements our 13-year history as an international technical resourcing partner. By drawing on our network of technical associates we can provide work packages for all elements of cloud strategy, including (but not limited to):
 - Developing business cases for cloud solutions
 - Advising on hosting strategies (e.g. public vs private cloud)
 - Documenting and preparing existing services for delivery via a cloud solution
 - Planning and delivering cloud migration
 - Defining strategies for growth/scalability of service
 - Providing assurance and performance management for larger cloud programmes
 - Testing cloud services (UAT, capacity/load testing, penetration testing)
 - Assessing accessibility standards for cloud solutions
 - Providing advice and guidance on cyber security arrangements for different user groups
- We can provide:
 - Large teams of mixed technical skills to deliver full cloud programmes
 - Individual consultants for specific statements of work
 - Independent project management or oversight for ongoing programmes or specific deliverables
 - Access to on-demand skills on a 'resource augmentation' basis (e.g. provision of independent testers to keep implementation timescales on track)
 - A neutral vendor solution to compete independent statements of work and obtain best value for customers whilst providing assurance of programme outcomes

How we help organisations deliver cloud outcomes

- UR harnesses its experience as a recruitment services provider to build extensive networks of skilled, certified cloud consultants, architects, analysts and engineers. By combining this unparalleled access to skills with the project management capability of our consultancy services team we can build and deploy expert teams/delivery 'squads' to address any cloud service objectives.

Our cloud support and consultancy service focuses on clearly-defined project outcomes. This may be a strategic recommendation or a specific milestone objective. Our PMO consultants work with organisations to scope requirements and link deliverables to measurable organisational improvements or objectives. When engaged on an existing programme of work, we provide expertise to validate existing targets and also assess contingency plans/arrangements associated with project risks and third-party dependencies.

- The size and scope of our associate network offers customers full scalability on any programme, with the ability to flex resources at short notice when required to meet project milestones.
- Throughout the duration of each work package, we provide continuous PMO oversight including document management, checkpoint/acceptance meetings, change control and risk monitoring.
- For any statement of work involving the development of intellectual property or technical documentation, we will ensure the delivery team provides a complete handover; with effective provisions for knowledge transfer.

Pricing approach and terms

- We have provided day rates for comparison purposes using the SFIA rate card. However, these represent the maximum rates for accessing skills on an 'on-demand' basis. We operate a variety of commercial models, including:
- Fixed price, total cost of delivery based on discounted rate cards
- Payments on milestone completion (including risk/reward incentives for milestone dates)
- Time and materials for open-ended programmes
- Gainshare models for cost improvements on existing projects
- Monthly subscription fees for retained advisory services
- All fees are invoiced monthly in arrears unless agreed differently under a specific statement of work. Acceptance terms for milestone delivery payments will be fully documented.