

VALINOR SOLVING TECHNOLOGY PROJECT DELIVERY **CHALLENGES_**





WHO **WE ARE**_

Valinor, powered by Lorien Global, is a technology change, advisory and project delivery specialist

We work closely with our clients to manage the end-to-end process of project delivery with complete care and control. Led by experts, we combine deep tech sector knowledge with advanced analytics and years of experience in specialist delivery to solve business challenges.

Our inhouse Project Delivery team manages the process with expert PMO governance, implementing tracking and constant evaluation to ensure the outcome meets the objectives. We design a solution that suits the client's needs, not ours.

At Valinor, we share the responsibility of success with our clients. We take on the delivery and financial risk with you, giving you the confidence and agility to compete in the digital age.

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HOW **WE WORK**_

When taking on project delivery, we follow a process to ensure that our clients achieve the best possible outcome.

1

SCOPE AND DISCOVERY

Our expert team will work hard to understand your business challenges and blockers. We will analyse your project and work with you to outline the scope, agree the deliverables, set milestones, and finalise the outcomes.



2

PROJECT DELIVERY

We will deploy a highly skilled technical team into your business who will provide expertise and offer invaluable advice and experience. By using a shared risk model, we will have a vested interest in delivering your projects on time, in budget and to technical requirements.



3

SERVICE & GOVERNANCE

Our Programme Delivery team will apply strong Project PMO governance and will constantly validate the project delivery against the Statement of Work objectives. Throughout the process, our team will conduct milestone reviews, tracking, issue management and project reporting.



OUR AREAS OF **EXPERTISE**

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**Digital
Transformation**



Cloud



**Projects and Change
Management**



ERP & CRM



**Infrastructure
and Architecture**



**Data and Advanced
Analytics**



Cyber Security



**Agile Delivery
Teams**



**Business and
Technology Process
Review**



EXPERIENCE AND LEGACY

Subsidiary of global FTSE 250 Group



Inhouse Programme Delivery team with 250 years + experience



Agile PMO function



Independent advice

PROFESSIONALISM AND CONTROL

Strong project governance, milestone reviews and tracking



Delivery and financial risk are mitigated and shared



Senior in-house delivery experts on each project

EXPERTISE AND TRANSPARENCY

No outdated playbooks



No team members learning on the job – just proven technology experts



Transparent pricing



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NATIONAL **ECONOMIC DEVELOPMENT AGENCY**_

Bringing Digital Change and Transformation

We partnered with a National Economic Development Agency to deliver significant digital change and support their existing in-house technology team. We collaborated with the client, using our flexible and agile delivery services to meet their business objectives and budgets.

The challenge:

A main economic development agency pinpointed digital transformation as a key enabler to support its strategy and develop the economy in their country.

To meet the significant investment, the client decided they needed to support their permanent in-house technology team with specialist digital transformation capability. These new measures would have to be flexed and changed throughout various stages of delivery and be in line with specific projects.

The solution:

Each delivery request was managed through a Statement of Work (SoW), with specific work packages provided to meet the unique needs, objectives, budgets, and timeframes of each requirement.

This enabled the client to capitalise on a single, centralised service with known capability for different elements of their transformation agenda. Each project was also managed from end-to-end and to strict timeframes. Valinor also provided a programme management layer to oversee the delivery.

The process:

Valinor provided an end-to-end technology service for the client, managing resources and outcomes across a broad range of disciplines, including data, product and delivery, quality assurance testing, technical (e.g. software engineering), and user centred design.

Our scalable, multidisciplinary delivery team, which typically ranged in size from 25 and 40, delivered multiple projects including a

platform transformation, improving front end customer experience, and implementing an agile delivery model.

The outcome:

Through the duration of this ongoing partnership the client was able to reduce from 12 suppliers to a single managed partnership. Valinor has worked with the client on over 20 digital programmes, delivering hundreds of project changes. These projects were all delivered on time and to budget, enabling the business to progress its strategy to boost the country's economy.

Today we continue to work as an extension of the client's project team to augment their digital transformation programmes.



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GLOBAL **LIFE SCIENCES**
COMPANY_

Workday rollout across 42 Countries

We partnered with a global life sciences company to deliver their HR Transformation Programme via a fixed price Statement of Work. Delivery included an enterprise-wide change to the existing HR model, and model revisions to ensure flexibility.

The challenge:

A global life sciences company needed to implement an enterprise-wide Human Resources Transformation Programme.

The programme consisted of a global change to the client's HR operating model and business processes. This was alongside a series of significant system changes including implementing a single instance of HCM (Workday), a case management system, a document management solution and a knowledge management solution.

The client originally planned the programme to be rolled out using their permanent headcount, supported by a bench of IT contractors. However, due to concerns about IR35 in the UK, and increased costs from labour market, they were forced to revise this model.

The solution:

The client partnered with Valinor to deliver the transformation

programme via a Statement of Work (SoW). Working closely with the internal HR and technology teams, the HCM provider and a wide array of 3rd party providers, Valinor ensured the programme was delivered on budget, in time, and to expectations.

The process:

Valinor managed a scalable team of up to 25 to deliver this comprehensive programme. Over the course of the transformation, the Valinor team was flexed in skill and size to accommodate different needs across the programme – providing the expertise required at each stage to ensure continuity and delivery of results.

Valinor provided the interface between the client's HR and Technology teams, the new HCM provider and a host of 3rd party suppliers. We managed the delivery of the programme through design, build, test, and implementation.

The outcome:

Valinor successfully deployed Workday to the client, managing 140 different integrations from over thirty 3rd party supplier systems. The project successfully migrated the data of 14,000 employees across 42 countries on to the new system without any loss. Despite the complexities of the implementation (including a position of minimal global data and over 100 local HR systems), the team successfully hit all objectives, enabling us to deliver the programme to plan and on budget.

Feedback from the client was overwhelmingly positive. Stakeholders praised Valinor for the technical precision and efficient management of a complex delivery. They were particularly pleased with the lack of issues and minimal changes needed post-deployment.



VACINOR

GET IN **TOUCH_**

Delivering Change

We disrupt the traditional consulting model to empower our clients to deliver change.

A completely different mindset is needed - where value, agility and rapid delivery of outcomes is the new business currency.

Contact:

E: steve.corbett@lorienglobal.com

M: 07597 521 683

LORIENGLOBAL.COM | 0207 654 1000

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