

Model Used

Olive Jar pricing, for its G-Cloud support services is, by default, based on time and materials. Olive Jar is happy to discuss alternative pricing models based on the organisations circumstance and their specific needs.

Pricing

Our consultants are assigned the appropriate daily rates which have been outlined in our SFIA rate card document. Please revert to that document for individual consultant pricing. VAT is also to be included in any pricing given.

We would also include, where necessary and where permitted, any reasonable expenses that may be applicable to the delivery.

Alignment to SFIA

To help facilitate understanding of the SFIA matrix when applied to Olive Jar Digital resources, the following table provides a guide of resource grade to SFIA levels:

Resource Grade	Guide to SFIA Level
Junior Consultant	Follow, Assist
Consultant	Assist, Apply
Senior Consultant	Apply, Enable
Principal Consultant	Apply, Enable, Ensure/Advise, Initiate/Influence
Managing Consultant	Ensure/Advise, Initiate/Influence, Set Strategy/Inspire
Partner / Director	Initiate/Influence, Set Strategy/Inspire