

# G-Cloud 14

Pricing Document

## Pricing Approach

Quantexa operate a flexible pricing approach that enables customers to procure our technology in a way which focuses on business outcome and value for money. Quantexa works collaboratively with the end-customer to jointly shape the optimum way to use our technology and agree a pricing approach that aligns to budget / desired outcomes. Based on customer scope and requirements Quantexa offers additional incentive and discount initiatives considering factors such as, volume, 'time-to-buy' and contract duration.

Quantexa can be procured in the following ways:

- **Single Catalogue Entry Pilot:** Procurement of a licence to evaluate the technology against specific criteria / outcomes. This does not include production grade product support.
- **Single Catalogue Entry Production:** Procurement of a licence that includes all capabilities needed to use the software for a single production instance for a defined single designated purpose in a full operational setting including product support.
- **Capability Based:** Procurement of a licence for a technology component only. For a single production instance for a designated purpose in a full operational setting including product support.
- **Unrestricted:** Procurement of a licence for use of all components across unlimited use-cases.

## Catalogue Based Pricing Model

Outlined below is our standard pricing model for each of our G-Cloud catalogue entries. The pricing model is based upon the following assumptions:

- Software is licenced as an annual subscription with a multi-year initial term which can be further extended by a set number of years. Standard product support and maintenance are included in the licence.
- Prices exclude any third party data set costs.
- Prices exclude VAT.

Outlined below is a summary of the charges for each of the catalogue entries. We have provided a high-level tiering framework as follows:

- Tier 1 (e.g. Integrated Care Boards, Integrated Providers, Mental Health Trusts, Acute Hospital Trusts).
- Tier 2 (e.g. Ambulance Trusts, Community Providers).
- Tier 3 (e.g. General Practice type organisations).

Catalogue Entry	Annual License Fee Operational Pilot			Annual License Fee Production		
Tier	1	2	3	1	2	3
Integrated Data Platform	£250,000	£150,000	£100,000	£1,365,000	£819,000	£546,000
Contextual Patient 360	£400,000	£240,000	£160,000	£1,638,000	£982,800	£655,200
Care Journey Coordination	£400,000	£240,000	£160,000	£1,638,000	£982,800	£655,200
Citizen Risk and Population Intelligence	£400,000	£240,000	£160,000	£1,638,000	£982,800	£655,200

<b>Operational Resilience</b>	£400,000	£240,000	£160,000	£1,638,000	£982,800	£655,200
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## Capability Based Pricing Model

Outlined below is our standard pricing model for each of our platform capabilities. The pricing model is based upon the following assumptions:

- Software is licenced as an annual subscription with a multi-year initial term which can be further extended by a set number of years. Standard product support and maintenance are included in the licence.
- Prices exclude any third party data set costs.
- For capability based pricing, Entity Resolution is required if procuring Network Generation and Advanced Analytics capabilities.
- Prices exclude VAT.

Outlined below is a summary of the charges for each of the catalogue entries. We have provided a high-level tiering framework as follows:

- Tier 1 (e.g. Integrated Care Boards, Integrated Providers, Mental Health Trusts, Acute Hospital Trusts).
- Tier 2 (e.g. Ambulance Trusts, Community Providers).
- Tier 3 (e.g. General Practice type organisations).

Capability	Production Annual License Fee		
Tiering	1	2	3
<b>Entity Resolution</b>	£1,080,000	£720,000	£450,000
<b>Network Generation</b>	£648,000	£432,000	£270,000
<b>Advanced Analytics Framework</b>	£432,000	£288,000	£180,000

## Additional Licenses

Quantexa is continually evolving the platform and the capabilities we offer. Customers can procure additional capabilities such as, Case Management, Analytical Models, GenAI capabilities (Q-Assist) and others on a case by case basis.