

BCN GROUP

G-Cloud Pricing





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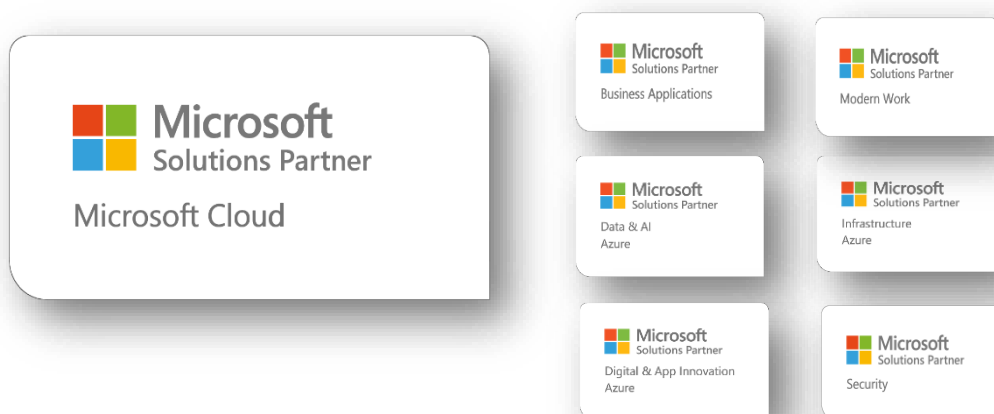
Introduction

BCN Group are experts in end-to-end Managed IT Services and digital transformation. Founded in 2009, BCN Group specialise in delivering, managing and supporting business-critical technology solutions across public, private and hybrid cloud environments. With a presence in multiple datacentres in North West England, BCN Managed Cloud allows clients to fully utilize the accessibility, scalability and flexibility of cloud infrastructure while ensuring data sovereignty.

As a Microsoft Cloud Solutions Partner we've achieved all 6 Solution Partner Designation and hold Azure Advanced Specializations, which showcases our capabilities across the full Microsoft stack.

As an IASME accredited Cyber Essentials Assessor we take Cyber Security very seriously in everything we do. Whether that is directly working on Security products or not, it's a part of what we do in every aspect of our work.

BCN are ISO27001 accredited also showing our commitment to governance.



Pricing for services following a Ratecard model depending on effort estimates unless otherwise specified. The below outlines both our ratecards & other pricing models

BCN Managed Azure Services

BCN Managed Azure is charged based on the actual Azure consumption plus a fixed management fee. Additional services are available to provide monitoring and cost optimisation services.

For customers not already on Microsoft Azure, BCN Group can assist with migration planning and execution, Azure Consultancy through the BCN Cloud Architecture & Migration, Cloud Consultancy & Optimization, and various other BCN Services priced separately.

BCN Managed Cloud Services

BCN Managed Cloud, including hosted infrastructure support, 24/7 monitoring and ongoing cost management reviews is charged at varying rates dependent on the specification of the contained virtual machines.

Government pricing details for the virtual machine components are as follows:

Component	Price per month
Virtual machine management fee	£20/VM
vCPU	£10/vCPU
RAM	£6/Gb
Storage (Replicated)	£0.20/Gb
Storage (Non-replicated)	£0.10/Gb
Public IP Address	£5
IPSEC VPN/SSL VPN	£25

If Windows licensing, **or any other Microsoft licensing**, is required for any hosted VMs, BCN Group can provide this in addition via SPLA or CSP licensing agreements. BCN Group are a Tier 1 licensing partner.

Infrastructure support is not included as part of the BCN Managed Cloud package and must be purchased separately.



BCN Managed Veeam Cloud Connect Pricing

Pricing for BCN Managed Veeam Cloud Connect consists of two components. Veeam Backup and Replication licensing, using the Veeam Universal License format, and storage costs.

A local Veeam Backup and Replication server console, as well as a local backup repository are required for optimal configuration of the Veeam Cloud Connect features.

Government pricing details for BCN Managed Veeam Cloud Connect is as follows.

Component	Price per month
Veeam Universal License	£8/vm/mo
Cloud Storage (Non-replicated)	£0.05/Gb/mo
Set-up fee	Variable hourly delivery rate dependent on size and complexity – Please see rate card – Estimate 1hr per VM, minimum 4 hours



BCN Managed Cloud Support

BCN Managed support, 24/7 monitoring is charged as **follows**.

Service	Price
VM OS Management	52.50/VM/mo
VM OS Patching add on	15.75/VM/mo
Firewall Management	55.00/FW/mo
Firewall Patching	78.75/FW/mo
Database Administration	141.75 per instance/mo





Data & Analytics, Automation

Power BI Pricing

Product	Price
Power BI cloud platform setup	£9,800
Power BI Report Server setup	£5,100
Power BI Kick-starter	£19,900
Adoption Pack	£12,000
Instructor Led Training	£7,000
Advanced Power BI Training	£6,000
Dax Training	£6,000
Power BI End-user training	£6,000
Train the Trainer	£6,000
Power BI Managed Service	See rate card below

Easy SPC in Power BI

Product	Price
Premium (Run, C, U, U', P, P', T, G, XmR and XbarS chart)	£25,000 per year
Standard (Run, C, U, P, I (XMR) charts)	£19,000 per year
XmR Chart Only	£5,000 per year
Spotlight	£5,000 per year
Early Warning System	Time and Materials



Power Platform and Azure data services Solutions/services

Product	Price (per year)
Board IPR	£50,000- £100,000
Data Automation and reporting for example (ESR, Datix, SystmOne, Rio, EMIS, CSDS, MHSDS, CAD, GRS, EPR)	£5,000 - £250,000

Additional Support (Flexible Support)

Call off days used for contingency, development (Power Platform) work and Azure services

No. of days	Price/day Public sector / NFP
1-16	1250
17-49	1100
50+	980

Public View

Product	Price
Public View (provider version)	£30,000 per year
Public View (ICS Version)	£60,000+£15,000 (per provider)
Public View Report Pack	£15,000 per year

Multi-year discount available. 2 years, £27,500/year, 3 years £25,000/year. For provider version only.



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