



Managed Detection & Response

G-Cloud 14 Service Pricing

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Managed Detection & Response Pricing

Pricing – One Off Costs

Item	One Off
Managed Detection and Response – Onboarding for Essentials	£5,000.00
Managed Detection and Response – Onboarding for Standard	£6,250.00
Managed Detection and Response – Onboarding for Premium	£7,500.00

Pricing – Monthly Costs

Item	Essentials	Standard	Premium
Managed Detection and Response – Per Device Per Month	£7.84	£8.71	£9.68

Pricing – Strategic Partner Offerings

- Microsoft – Defender and Sentinel. Managed offering tailored to customer requirements and assets onboarded.
- Arctic Wolf – Various product licenses, indicative vendor pricing attached at page 3
- CrowdStrike – Various product licenses available, Managed offering tailored to customer requirements and assets onboarded.

Assumptions

- Exclusive of VAT – will be subject to applicable VAT rate
- Fixed price for agreed deliverables are available on request
- Product Licenses costs not included – subject to scope
- Usage of any tools may be chargeable – prices for such tools will be provided in advance

Dependencies

- Subject to an agreed Scope of Works

Arctic Wolf Indicative Reseller pricing

Product Name	Product Description	Subscription Model	Indicative vendor Price in \$
Arctic Wolf Onboarding	Arctic Wolf Onboarding	One-time Fee	£5000.00
Arctic Wolf Managed Risk Onboarding	Arctic Wolf Managed Risk Onboarding	One-time Fee	£5000.00
Arctic Wolf MDR Onboarding	Arctic Wolf MDR Onboarding	One-time Fee	£5000.00
Aurora Endpoint Defense Onboarding	Aurora Endpoint Defense Onboarding	One-Time Fee	£8.53
Aurora Managed Endpoint Defense on Demand Onboarding	Aurora Managed Endpoint Defense on Demand Onboarding	One-Time Fee	£8.53
Aurora Managed Endpoint Defense Onboarding	Aurora Managed Endpoint Defense Onboarding	One-Time Fee	£8.53
Aurora Protect Onboarding	Aurora Protect Onboarding	One-Time Fee	£8.53
Arctic Wolf 100 Series Sensor	Arctic Wolf 100 Series Sensor	Subscription Fee	£1,067.00
Arctic Wolf 1000 Series Sensor - 2 x 40G Multi-Mode Fiber LC Connectors Non-Bypass	Arctic Wolf 1000 Series Sensor - 2 x 40G Multi-Mode Fiber LC Connectors Non-Bypass	Subscription Fee	£15,643.00
Arctic Wolf 1000 Series Sensor - 2 x 40G SFP+ with Twinax Connectors	Arctic Wolf 1000 Series Sensor - 2 x 40G SFP+ with Twinax Connectors	Subscription Fee	£15,643.00
Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors Non-Bypass	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors Non-Bypass	Subscription Fee	£7,109.81
Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	Subscription Fee	£8,531.77
Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with RJ45 Connectors	Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with RJ45 Connectors	Subscription Fee	£7,109.81
Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with Twinax Connectors	Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with Twinax Connectors	Subscription Fee	£7,109.81
Arctic Wolf 1000 Series Sensor - 8 x 1G with RJ45 Connectors	Arctic Wolf 1000 Series Sensor - 8 x 1G with RJ45 Connectors	Subscription Fee	£7,109.81
Arctic Wolf 200 Series Managed Risk Scanner	Arctic Wolf 200 Series Managed Risk Scanner	Subscription Fee	£2,132.94

Arctic Wolf 200 Series Sensor	Arctic Wolf 200 Series Sensor	Subscription Fee	£2,132.94
Arctic Wolf 200 Series Sensor - 2 x 10G Multi-mode fiber SFP+ modules with LC connector	Arctic Wolf 200 Series Sensor - 2 x 10G Multi-mode fiber SFP+ modules with LC connector	Subscription Fee	£3,199.13
Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with RJ45 connectors	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with RJ45 connectors	Subscription Fee	£3,199.13
Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with Twinax	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with Twinax	Subscription Fee	£3,199.13
Arctic Wolf 200 Series Sensor - 4 x 10G Multi-mode fiber SFP+ modules with LC connector	Arctic Wolf 200 Series Sensor - 4 x 10G Multi-mode fiber SFP+ modules with LC connector	Subscription Fee	£5865.19
Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Fiber LC Connectors Non-Bypass	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Fiber LC Connectors Non-Bypass	Subscription Fee	£4265.87
Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with RJ45 Connectors	Arctic Wolf 300 Series Sensor - 4x 1G Port, 2 x 10G SFP+ Ports with RJ45 Connector	Subscription Fee	£4265.87
Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Twinax Connectors	Arctic Wolf 300 Series Sensor - 4x 1G Port, 2 x 10G SFP+ Ports with Twinax Connectors	Subscription Fee	£4265.87
Arctic Wolf 300 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	Arctic Wolf 300 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	Subscription Fee	£5,332.33
Arctic Wolf 300 Series Sensor - 5 x 1G with RJ45 Connectors	Arctic Wolf 300 Series Sensor - 5 x 1G with RJ45 Connectors	Subscription Fee	£3,199.13
Arctic Wolf Virtual 100 Series Sensor	Arctic Wolf Virtual 100 Series Sensor	Subscription Fee	£888.72
Arctic Wolf Virtual 1000 Series Sensor	Arctic Wolf Virtual 1000 Series Sensor	Subscription Fee	£4,444.00
Arctic Wolf Virtual 200 Series Sensor	Arctic Wolf Virtual 200 Series Sensor	Subscription Fee	£1,777.44
Arctic Wolf Compliance Content Pack	Arctic Wolf Compliance Content Pack	Subscription Fee	£7.00
Arctic Wolf Core Server License - Gold	Arctic Wolf Core Server License - Gold	Subscription Fee	£160.00
Arctic Wolf Core Server License - Platinum	Arctic Wolf Core Server License - Platinum	Subscription Fee	£182.00

Arctic Wolf Core Server License - Silver	Arctic Wolf Core Server License - Silver	Subscription Fee	£160.00
Arctic Wolf Core User License - Gold	Arctic Wolf Core User License - Gold	Subscription Fee	£170.00
Arctic Wolf Core User License - Platinum	Arctic Wolf Core User License - Platinum	Subscription Fee	£182.00
Arctic Wolf Core User License - Silver	Arctic Wolf Core User License - Silver	Subscription Fee	£170.00
Arctic Wolf IR JumpStart Retainer	Arctic Wolf IR JumpStart Retainer	Subscription Fee	£3,199.13
Arctic Wolf IR JumpStart Retainer	Arctic Wolf IR JumpStart Retainer	Subscription Fee	£3,199.13
Arctic Wolf Managed Risk AWS license	Arctic Wolf Managed Risk AWS license	Subscription Fee	£71.10
Arctic Wolf Managed Risk Azure server license	Arctic Wolf Managed Risk Azure server license	Subscription Fee	£71.10
Arctic Wolf Managed Risk CSPM AWS license	Arctic Wolf Managed Risk CSPM AWS license	Subscription Fee	£11.00
Arctic Wolf Managed Risk CSPM Azure license	Arctic Wolf Managed Risk CSPM Azure license	Subscription Fee	£11.00
Arctic Wolf Managed Risk CSPM GCP license	Arctic Wolf Managed Risk CSPM GCP license	Subscription Fee	£11.00
Arctic Wolf Managed Risk GCP server license	Arctic Wolf Managed Risk GCP server license	Subscription Fee	£71.10
Arctic Wolf Managed Risk server license	Arctic Wolf Managed Risk server license	Subscription Fee	£71.10
Arctic Wolf Managed Risk user license	Arctic Wolf Managed Risk user license	Subscription Fee	£71.10
Arctic Wolf Managed Security Awareness Plus	Arctic Wolf Managed Security Awareness Plus	Subscription Fee	£27.00
Arctic Wolf Managed Security Awareness Plus Add On	Arctic Wolf Managed Security Awareness Service User	Subscription Fee	£8.53
Arctic Wolf Managed Security Awareness Service	Arctic Wolf Managed Security Awareness Service	Subscription Fee	£21.33
Arctic Wolf Managed Security Awareness Service User	Arctic Wolf Managed Security Awareness Service User	Subscription Fee	£21.33
Arctic Wolf MDR AWS server license	Arctic Wolf MDR AWS server license	Subscription Fee	£142.22
Arctic Wolf MDR Azure server license	Arctic Wolf MDR Azure server license	Subscription Fee	£142.22
Arctic Wolf MDR Box user license	Arctic Wolf MDR Box user license	Subscription Fee	£21.33
Arctic Wolf MDR Data Explorer	Arctic Wolf MDR Data Explorer	Subscription Fee	£21.33
Arctic Wolf MDR GCP server license	Arctic Wolf MDR GCP server license	Subscription Fee	£142.22

Arctic Wolf MDR Google Workspace Student User License	Arctic Wolf MDR Google Workspace Student User License	Subscription Fee	£11.16
Arctic Wolf MDR Google Workspace user license	Arctic Wolf MDR Google Workspace user license	Subscription Fee	£16.00
Arctic Wolf MDR iManage Threat Manager User License	Arctic Wolf MDR iManage Threat Manager User License	Subscription Fee	£42.66
Arctic Wolf MDR Internet Application Server License	Arctic Wolf MDR Internet Application Server License	Subscription Fee	£426.69
Arctic Wolf MDR limited user license	Arctic Wolf MDR limited user license	Subscription Fee	£14.00
Arctic Wolf MDR Log Retention - 1 year	Arctic Wolf MDR Log Retention - 1 year	Subscription Fee	£8.36
Arctic Wolf MDR Log Retention - 10 year	Arctic Wolf MDR Log Retention - 10 year	Subscription Fee	£33.28
Arctic Wolf MDR Log Retention - 2 year	Arctic Wolf MDR Log Retention - 2 year	Subscription Fee	£12.80
Arctic Wolf MDR Log Retention - 3 year	Arctic Wolf MDR Log Retention - 3 year	Subscription Fee	£15.36
Arctic Wolf MDR Log Retention - 4 year	Arctic Wolf MDR Log Retention - 4 year	Subscription Fee	£15.36
Arctic Wolf MDR Log Retention - 5 year	Arctic Wolf MDR Log Retention - 5 year	Subscription Fee	£18.45
Arctic Wolf MDR Log Retention - 6 months	Arctic Wolf MDR Log Retention - 6 months	Subscription Fee	£6.14
Arctic Wolf MDR Log Retention - 6 year	Arctic Wolf MDR Log Retention - 6 year	Subscription Fee	£23.04
Arctic Wolf MDR Log Retention - 7 year	Arctic Wolf MDR Log Retention - 7 year	Subscription Fee	£26.60
Arctic Wolf MDR Log Retention - 8 year	Arctic Wolf MDR Log Retention - 8 year	Subscription Fee	£28.16
Arctic Wolf MDR Log Retention - 9 year	Arctic Wolf MDR Log Retention - 9 year	Subscription Fee	£34.00
Arctic Wolf MDR Log Retention - 13 months	Arctic Wolf MDR Log Retention - 13 months	Subscription Fee	£10.45
Arctic Wolf MDR Log Search	Arctic Wolf MDR Log Search	Subscription Fee	£10.45
Arctic Wolf MDR Office 365 Student User License	Arctic Wolf MDR Office 365 Student User License	Subscription Fee	£11.34
Arctic Wolf MDR Office 365 user license	Arctic Wolf MDR Office 365 user license	Subscription Fee	£16.00
Arctic Wolf MDR Salesforce user license	Arctic Wolf MDR Salesforce user license	Subscription Fee	£16.00
Arctic Wolf MDR server license	Arctic Wolf MDR server license	Subscription Fee	£142.22
Arctic Wolf MDR Student User License	Arctic Wolf MDR Student User License	Subscription Fee	£14.22

Arctic Wolf MDR Student User License	Arctic Wolf MDR Student User License	Subscription Fee	£14.22
Arctic Wolf MDR user license	Arctic Wolf MDR user license	Subscription Fee	£142.22
Arctic Wolf Platform - Base Platform	Arctic Wolf Platform - Base Platform	Subscription Fee	£10,667.97
Arctic Wolf Platform - Users and Servers	Arctic Wolf Platform - Users and Servers	Subscription Fee	£11.34
Arctic Wolf Plus Server License - Gold	Arctic Wolf Plus Server License - Gold	Subscription Fee	£227.58
Arctic Wolf Plus Server License - Platinum	Arctic Wolf Plus Server License - Platinum	Subscription Fee	£360.00
Arctic Wolf Plus Server License - Silver	Arctic Wolf Plus Server License - Silver	Subscription Fee	£210.00
Arctic Wolf Plus User License - Gold	Arctic Wolf Plus User License - Gold	Subscription Fee	£227.58
Arctic Wolf Plus User License - Platinum	Arctic Wolf Plus User License - Platinum	Subscription Fee	£360.00
Arctic Wolf Plus User License - Silver	Arctic Wolf Plus User License - Silver	Subscription Fee	£210.00
Arctic Wolf Threat Intelligence	Arctic Wolf Threat Intelligence	Subscription Fee	£2,702.58
Arctic Wolf Threat Intelligence Plus	Arctic Wolf Threat Intelligence Plus	Subscription Fee	£4,551.72
Arctic Wolf Total Server License - Gold (MDR, MR, MA, JS)	Arctic Wolf Total Server License - Gold (MDR, MR, MA, JS)	Subscription Fee	£227.58
Arctic Wolf Total Server License - Platinum (MDR, MR, MA, JS)	Arctic Wolf Total Server License - Platinum (MDR, MR, MA, JS)	Subscription Fee	£360.00
Arctic Wolf Total Server License - Silver (MDR, MR, MA, JS)	Arctic Wolf Total Server License - Silver (MDR, MR, MA, JS)	Subscription Fee	£210.00
Arctic Wolf Total User License - Gold (MDR, MR, MA, JS)	Arctic Wolf Total User License - Gold (MDR, MR, MA, JS)	Subscription Fee	£227.58
Arctic Wolf Total User License - Platinum (MDR, MR, MA, JS)	Arctic Wolf Total User License - Platinum (MDR, MR, MA, JS)	Subscription Fee	£360.00
Arctic Wolf Total User License - Silver (MDR, MR, MA, JS)	Arctic Wolf Total User License - Silver (MDR, MR, MA, JS)	Subscription Fee	£227.58
Arctic Wolf Incident360 Retainer (101-500)	Arctic Wolf Incident360 Retainer (101-500)	Subscription Fee	£12,446.62
Arctic Wolf Incident360 Retainer (101-500)	Arctic Wolf Incident360 Retainer (101-500)	Subscription Fee	£30,227.50
Arctic Wolf Incident360 Retainer (1501-2500)	Arctic Wolf Incident360 Retainer (1501-2500)	Subscription Fee	£17,781.22

Arctic Wolf Incident360 Retainer (1501-2500)	Arctic Wolf Incident360 Retainer (1501-2500)	Subscription Fee	£42,319.31
Arctic Wolf Incident360 Retainer (2501-3500)	Arctic Wolf Incident360 Retainer (2501-3500)	Subscription Fee	£19,914.96
Arctic Wolf Incident360 Retainer (2501-3500)	Arctic Wolf Incident360 Retainer (2501-3500)	Subscription Fee	£47,294.51
Arctic Wolf Incident360 Retainer (501-1500)	Arctic Wolf Incident360 Retainer (501-1500)	Subscription Fee	£14,223.91
Arctic Wolf Incident360 Retainer (501-1500)	Arctic Wolf Incident360 Retainer (501-1500)	Subscription Fee	£35,559.74
Arctic Wolf Incident360 Retainer (up to 100)	Arctic Wolf Incident360 Retainer (up to 100)	Subscription Fee	£9,778.31
Arctic Wolf Incident360 Retainer (up to 100)	Arctic Wolf Incident360 Retainer (up to 100)	Subscription Fee	£25,423.22
Arctic Wolf Incident360 Retainer Plus (101-500)	Arctic Wolf Incident360 Retainer Plus (101-500)	Subscription Fee	£25,423.22
Arctic Wolf Incident360 Retainer Plus (1501-2500)	Arctic Wolf Incident360 Retainer Plus (1501-2500)	Subscription Fee	£27,000.00
Arctic Wolf Incident360 Retainer Plus (2501-3500)	Arctic Wolf Incident360 Retainer Plus (2501-3500)	Subscription Fee	£32,002.96
Arctic Wolf Incident360 Retainer Plus (501-1500)	Arctic Wolf Incident360 Retainer Plus (501-1500)	Subscription Fee	£25,423.22
Arctic Wolf Incident360 Retainer Plus (up to 100)	Arctic Wolf Incident360 Retainer Plus (up to 100)	Subscription Fee	£18,490.60
Arctic Wolf Incident360 Retainer Plus (101-500)	Arctic Wolf Incident360 Retainer Plus (101-500)	Subscription Fee	£18,490.60
Arctic Wolf Incident360 Retainer Plus (1501-2500)	Arctic Wolf Incident360 Retainer Plus (1501-2500)	Subscription Fee	£25,423.22
Arctic Wolf Incident360 Retainer Plus (2501-3500)	Arctic Wolf Incident360 Retainer Plus (2501-3500)	Subscription Fee	£29,869.13
Arctic Wolf Incident360 Retainer Plus (501-1500)	Arctic Wolf Incident360 Retainer Plus (501-1500)	Subscription Fee	£25,423.22
Arctic Wolf Incident360 Retainer Plus (up to 100)	Arctic Wolf Incident360 Retainer Plus (up to 100)	Subscription Fee	£14,223.91
Arctic Wolf IR JumpStart	Arctic Wolf IR JumpStart	Subscription Fee	£3,555.80
Arctic Wolf MDR Data Exploration 30 Days	Arctic Wolf MDR Data Exploration 30 Days	Subscription Fee	£28.44
Arctic Wolf MDR Data Exploration 90 Days	Arctic Wolf MDR Data Exploration 90 Days	Subscription Fee	£35.55
Arctic Wolf Rapid Response	Arctic Wolf Rapid Response	Subscription Fee	£3,555.61
Aurora Endpoint Defense	Aurora Endpoint Defense	Subscription Fee	£29.86
Aurora Managed Endpoint Defense	Aurora Managed Endpoint Defense	Subscription Fee	£81.77

Aurora Managed Endpoint Defense for MDR	Aurora Managed Endpoint Defense for MDR	Subscription Fee	£60.44
Aurora Managed Endpoint Defense on Demand	Aurora Managed Endpoint Defense on Demand	Subscription Fee	£56.88
Aurora Protect	Aurora Protect	Subscription Fee	£24.88
Aurora Protect Mobile	Aurora Protect Mobile	Subscription Fee	£17.77
Cylance Advantage Support (EOL)	Cylance Advantage Support (EOL)	Subscription Fee	£3.55
Cylance Avert (EOL)	Cylance Avert (EOL)	Subscription Fee	£42.66
Cylance BPSS Premium Support (EOL)	Cylance BPSS Premium Support (EOL)	Subscription Fee	£3.55
Cylance Edge (EOL)	Cylance Edge (EOL)	Subscription Fee	£70.40
Cylance Endpoint Pro (EOL)	Cylance Endpoint Pro (EOL)	Subscription Fee	£68.27
Cylance Exabeam (EOL)	Cylance Exabeam (EOL)	Subscription Fee	£0.71
Cylance Gateway (EOL)	Cylance Gateway (EOL)	Subscription Fee	£59.73
Cylance Guard (EOL)	Cylance Guard (EOL)	Subscription Fee	£113.78
Cylance Guard Managed (EOL)	Cylance Guard Managed (EOL)	Subscription Fee	£49.78
Cylance Guard Protect + Optics Upgrade (EOL)	Cylance Guard Protect + Optics Upgrade (EOL)	Subscription Fee	£42.66
Cylance Guard Protect Upgrade (EOL)	Cylance Guard Protect Upgrade (EOL)	Subscription Fee	£42.66
Cylance MDR Advanced (EOL)	Cylance MDR Advanced (EOL)	Subscription Fee	£30.57
Cylance MDR On Demand (EOL)	Cylance MDR On Demand (EOL)	Subscription Fee	£35.55
Cylance MDR Pro (EOL)	Cylance MDR Pro (EOL)	Subscription Fee	£106.67
Cylance MDR Standard (EOL)	Cylance MDR Standard (EOL)	Subscription Fee	£88.90
Cylance OEM Protect (EOL)	Cylance OEM Protect (EOL)	Subscription Fee	£7,111.35
Cylance OnPREM (EOL)	Cylance OnPREM (EOL)	Subscription Fee	£497.00
Cylance Optics (EOL)	Cylance Optics (EOL)	Subscription Fee	£7.00
Cylance Optics Upgrade (EOL)	Cylance Optics Upgrade (EOL)	Subscription Fee	£7.00
Cylance Premium Support (EOL)	Cylance Premium Support (EOL)	Subscription Fee	£8.53
Cylance Protect - ONPREM (EOL)	Cylance Protect - ONPREM (EOL)	Subscription Fee	£22.45
Cylance Protect (EOL)	Cylance Protect (EOL)	Subscription Fee	£67.57
Cylance Protect + Optics - ONPREM (EOL)	Cylance Protect + Optics - ONPREM (EOL)	Subscription Fee	£24.00
Cylance Protect + Optics (EOL)	Cylance Protect + Optics (EOL)	Subscription Fee	£71.11
Cylance SmartAV (EOL)	Cylance SmartAV (EOL)	Subscription Fee	£67.00

Cylance Threat Zero Assurance (EOL)	Cylance Threat Zero Assurance (EOL)	Subscription Fee	£6.00
Cylance Threat Zero Custom (EOL)	Cylance Threat Zero Custom (EOL)	Subscription Fee	£298.68
Cylance Threat Zero Guard Small (EOL)	Cylance Threat Zero Guard Small (EOL)	Subscription Fee	£1,777.85
Cylance Threat Zero Managed (EOL)	Cylance Threat Zero Managed (EOL)	Subscription Fee	£26.00
Cylance Threat Zero Resident (EOL)	Cylance Threat Zero Resident (EOL)	Subscription Fee	£42,669.00
Cylance V (EOL)	Cylance V (EOL)	Subscription Fee	£1,422.28
Premium Support	Premium Support	Subscription Fee	£19.00